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STATE OF LOUISIANA
BOARD OF COMMERCE & INDUSTRY
RULES COMMITTEE MEETING
INDUSTRIAL AD VALOREM TAX EXEMPTION PROGRAM RULES
BEING HELD ON WEDNESDAY, JULY 10, 2024
AT THE LOUISIANA STATE CAPITOL
900 North Third Street
SENATE COMMITTEE ROOM A/B
Baton Rouge, Louisiana

REPORTED BY: KELLY S. PERRIN, C.C.R.

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<p>1 INDEX</p> <p>2 PAGE</p> <p>3 CAPTION 1</p> <p>4 APPEARANCES 3-4</p> <p>5 PROCEEDINGS 5</p> <p>6 REPORTER'S CERTIFICATE 122</p> <p>7</p> <p>8</p> <p>9</p> <p>10</p> <p>11</p> <p>12</p> <p>13</p> <p>14</p> <p>15</p> <p>16</p> <p>17</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 2</p>	<p>1 PROCEEDINGS</p> <p>2 CHAIRMAN JONES:</p> <p>3 Good afternoon, everyone. It's good to</p> <p>4 see you at the Board of Commerce and Industry</p> <p>5 Rules Subcommittee Meeting for Wednesday, July</p> <p>6 the 10th, and I call the meeting to order.</p> <p>7 Ms. Simmons, if you would call the roll for</p> <p>8 me, please.</p> <p>9 MS. SIMMONS:</p> <p>10 Gerry Jones?</p> <p>11 CHAIRMAN JONES:</p> <p>12 Present.</p> <p>13 MS. SIMMONS:</p> <p>14 Kyle Polozola?</p> <p>15 MR. POLOZOLA:</p> <p>16 Present.</p> <p>17 MS. SIMMONS:</p> <p>18 Lettie Ardoin?</p> <p>19 MS. ARDOIN:</p> <p>20 Present.</p> <p>21 MS. SIMMONS:</p> <p>22 Robbie Miller?</p> <p>23 MR. MILLER:</p> <p>24 Here.</p> <p>25 MS. SIMMONS:</p> <p style="text-align: right;">Page 4</p>
<p>1 APPEARANCES:</p> <p>2 BOARD MEMBERS PRESENT:</p> <p>3 CHAIRMAN JERALD JONES</p> <p>4 STUART MOSS</p> <p>5 LETICIA A. "LETTI" LOWE-ARDOIN</p> <p>6 CHARLES "ROBBY" MILLER, JR.</p> <p>7 KYLE POLOZOLA</p> <p>8 STAFF MEMBERS PRESENT:</p> <p>9 ROBIN PORTER</p> <p>10 ANNE G. VILLA</p> <p>11 DEBORAH SIMMONS</p> <p>12 FRANK FAVALORO</p> <p>13 KRISTIN CHENG JOHNSON</p> <p>14 HUD USIE</p> <p>15 TEDRA CHEATHAM</p> <p>16 BRENDA GUESS</p> <p>17 PETER JOHNSON</p> <p>18 SPEAKERS FROM THE PUBLIC:</p> <p>19 TOM BARRETT, DISTRICT ATTORNEY, CAMERON PARISH</p> <p>20 SCOTT LAVERGNE, ASSESSOR, CAMERON PARISH</p> <p>21</p> <p>22</p> <p>23 REPORTED BY: KELLY S. PERRIN, CCR</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 3</p>	<p>1 Stuart Moss?</p> <p>2 MR. MOSS:</p> <p>3 Here.</p> <p>4 MS. SIMMONS:</p> <p>5 Chairman, we have a quorum.</p> <p>6 CHAIRMAN JONES:</p> <p>7 Thank you very much. Committee Members,</p> <p>8 I believe you've been provided a copy of the</p> <p>9 minutes. Do we have a motion?</p> <p>10 MR. MOSS:</p> <p>11 So moved.</p> <p>12 CHAIRMAN JONES:</p> <p>13 I have a motion from Mr. Moss to approve,</p> <p>14 second from Mr. Miller. Any questions or</p> <p>15 comments from the Committee?</p> <p>16 Hearing none, any comments from the</p> <p>17 public?</p> <p>18 Hearing none, all in favor, say aye.</p> <p>19 ALL:</p> <p>20 Aye.</p> <p>21 CHAIRMAN JONES:</p> <p>22 Any opposition?</p> <p>23 Hearing none, the minutes are approved.</p> <p>24 All right. Next on the agenda, just for</p> <p>25 those of you who have not been in our previous</p> <p style="text-align: right;">Page 5</p>

1 couple of meetings, at the last meeting, we
 2 had asked Industry to present its proposed or
 3 its recommended changes to the ITEP program,
 4 and it was a good meeting, good presentation,
 5 a lot of information exchanged. We provided
 6 that information to LED staff and then asked
 7 the LED to review and then come, be prepared
 8 to come today to make a presentation as to the
 9 world, the ITEP world, as it sees it going
 10 forward. And let me -- and I'm speaking as
 11 Chairman, I have not had this conversation
 12 with any of the Committee Members at this
 13 point, but as I've told a number of people, we
 14 are still early on in this process.

15 One of the things that I am going to be
 16 asking for or asking the Committee to approve
 17 at the end of this meeting is that -- we've
 18 heard from Industry. Today, we'll hear from
 19 LED. I know there are a number of
 20 stakeholders who have interests in this. I'm
 21 going to ask that you get any comments that
 22 you have on the ITEP -- proposed ITEP process
 23 moving forward to LED by probably the next
 24 week or so with the idea that, at the next
 25 meeting, I want to hear from the remaining

Page 6

1 stakeholders.

2 I'm going -- if you have a wholesale --
 3 if you want to rewrite ITEP, that's fine, but
 4 my preference is that you limit your comments
 5 and the preparation of your comments that will
 6 be sent to LED to specific provisions if you
 7 have recommendations on, we want to consider
 8 those, we want to hear those. None of us hold
 9 the key to truth and wisdom on these issues,
 10 so we believe that the more we hear from those
 11 who are engaged in this process, the better.
 12 So I will remind you at the end of this
 13 meeting, but we're going to be looking for
 14 those comments.

15 And at the next meeting, we will be
 16 hearing from the remaining stakeholders.
 17 Then, the fun begins. Once we have the table
 18 set with that kind of data, Industry, LED, and
 19 the remaining stakeholders, then the work of
 20 this Committee will begin trying to figure out
 21 what this is going to look like moving
 22 forward. Does that make sense to the
 23 Committee?

24 Great. All right. With that, I'm going
 25 to turn to Ms. Villa or Ms. Porter.

Page 7

1 MS. VILLA:
 2 Good afternoon, Anne Villa, Deputy
 3 Secretary for Louisiana Economic Development.
 4 Before Robin gets started, our Executive
 5 Counsel, I just wanted to sincerely thank all
 6 of you, all of you behind me, all of you that
 7 are out there watching, thank you all very
 8 much for your very thoughtful and deliberate
 9 comments that have been provided to LED and
 10 our ITEP team. There's been lots of work that
 11 we have been doing behind the scenes with our
 12 State economic competitiveness team, with our
 13 ITEP team, with legal, and with the
 14 administration. So I just wanted to thank you
 15 all for doing that.

16 I think that as Robin goes through the
 17 presentation, you'll see that we are really
 18 taking a fresh look at the ITEP administration
 19 of it from LED's perspective, and we really
 20 feel as though we are going to present a more
 21 streamlined approach to the application
 22 process and subsequent reporting requirements
 23 that are going to be filed, and it will be a
 24 much easier process for Industry. So we are
 25 looking forward to receiving your comments on

Page 8

1 the presentation. So with that, I'll turn it
 2 over to Robin.

3 CHAIRMAN JONES:
 4 Thank you, Ms. Villa. Any questions from
 5 the Committee for Ms. Villa?

6 Hearing none, Ms. Porter, please, you
 7 have the conn.

8 MS. PORTER:
 9 Thank you very much. Good afternoon.
 10 Again, I'm Robin Porter, Executive Counsel
 11 with LED here to discuss our proposal for
 12 changes to the ITEP rules. Again, this is not
 13 a final promulgated rule, so we are just at
 14 the beginning of this process.

15 Next slide. So in the beginning, I'm
 16 going to talk a little bit about the authority
 17 and philosophy, of course. You know, lawyers
 18 like to talk about authority. So, anyway, the
 19 Constitution, Article VII, Section 21 is the
 20 authority for the ITEP program. It provides
 21 the C&I Board with the approval of the
 22 Governor to enter into contracts for ad
 23 valorem tax exemptions on terms and
 24 conditions, as the Board with the Governor's
 25 approval deems to be in the best interest of

Page 9

<p>1 the State. And the philosophy behind the 2 program is design -- or the framers thought it 3 would be to design and encourage manufacturing 4 investment that would have a positive return 5 for its value. There seems to be a disconnect 6 though from what the framers may have thought 7 and what the program is actually formed into 8 at this point.</p> <p>9 Based on feedback from various 10 stakeholders, it's perceived that the program 11 is cumbersome, bureaucratic, and lacks 12 uniformity. So I don't think that welcomes 13 and/or encourages manufacturing investment. 14 So what we want to make sure that we do when 15 we talk about streamlining the process, we 16 want to streamline and continue to provide 17 significant revenues for the local government.</p> <p>18 So while the ITEP review and approval 19 process needs refinement, the following 20 provisions are going to remain and align with 21 the 2024 Executive Order: The 80 percent 22 exemption five-year initial contract with an 23 option to renew for the additional five years, 24 93 percent exemption of Mega projects, local 25 government consideration, and applications for</p> <p style="text-align: right;">Page 10</p>	<p>1 And this is just for ITEPS. So imagine 2 what's going on if they have QJ, they have to 3 remember those deadlines as well. It's being 4 done, but why force that if you don't have to. 5 So next, so our proposal is to reduce from a 6 15-step process to a 9-step process. And 7 we'll just leave that up as I go through each 8 box, okay. First being the project 9 application, so that's a combination of the 10 advance notification and the application. 11 It's project specific with startup, new or 12 addition. All applicants are to file 13 front-end applications, so that's what this 14 actually means is front-end applications. And 15 it's going to be submitted prior to the 16 beginning of construction.</p> <p>17 And what the outcome is, is fewer 18 required forms and attachments. It's 19 resulting in a shortened review time and 20 process and greater focuses on the estimates 21 and attestations. So no advance is a hybrid. 22 Project application is the advance and the 23 application hybrid.</p> <p>24 Next box, LED review followed by LDR and 25 LWC review. So the project applications still</p> <p style="text-align: right;">Page 12</p>
<p>1 tax exemptions with the following shall not be 2 considered or approved, the MCAs, maintenance 3 capital, required environmental capital 4 upgrades, and replacement parts, unless those 5 required in rehabilitation or restoration of 6 an establishment.</p> <p>7 So here is the current ITEP process, 8 which is a 15-step process, and it involves 9 excessive amounts of forms and various 10 deadlines, forms that currently exist and have 11 to be done individually, the advance, the 12 application, the AFC, the PCR, the project 13 extension request, change in location, change 14 in name, full transfer, partial transfer, 15 contract closure, certificate of compliance, 16 renewal apps, additional payment request, 17 which is tied to the AFC if increased in the 18 investment, Annual Project Status Reports for 19 the front-end apps, annual report for the 20 pre-executive order, and special requests. 21 Now if you cobble that with the fact that you 22 have phased applications, these forms for each 23 phase and application are required to be filed 24 and the company has to be concerned and 25 remember what the deadlines are.</p> <p style="text-align: right;">Page 11</p>	<p>1 will be submitted by the deadline as posted on 2 the BC&I website. That means if you want to 3 make it to the next agenda, you have to file a 4 project application by that deadline. It's 5 going to be reviewed by the staff first in, 6 first out. And you have two weeks 7 simultaneously, as the staff's reviewing the 8 project application, will have the two-week 9 deadline for LDR and LWC for review. And then 10 the project applications receiving no 11 objections from both agencies move forward to 12 the Board for presentation.</p> <p>13 And when you look at the LWC is the new 14 piece here, it makes it more definitive about 15 what the manufacturing is. They're going to 16 assign that NAIC code so the administrators 17 are not, I would say, subjectively trying to 18 make a determination by what manufacturing is. 19 It makes it more definitive. So the outcome, 20 again, is more objectivity and eligibility for 21 the criteria, less subjectivity, more of a 22 whole project. We're looking at project 23 focused, okay.</p> <p>24 Board consideration, LED presents project 25 applications to the Board for consideration.</p> <p style="text-align: right;">Page 13</p>

1 So the project application will be submitted
 2 to the Board for consideration and approval.
 3 The local ITEP Committee Consideration, I
 4 wanted to take time to talk about this and to
 5 reiterate what's in the Executive Order
 6 because of the feedback that we have received
 7 from the stakeholders, which again, I publicly
 8 like to say I appreciate and welcome. And but
 9 most of those comments that came from the
 10 local stakeholders was about the local ITEP
 11 Committee Consideration.

12 So LED transmits or will transmit the
 13 approval of the project application to the
 14 Committee Members via email within three
 15 business days for the approval. The date
 16 transmitted begins a 45-day notice period to
 17 conduct the meeting. So if you recall, in
 18 Section 6 of the Executive Order, that
 19 provides that the 15-day notice period starts
 20 once the 3-day application approval notice is
 21 sent because -- however, the local committee
 22 has the option to respond to the public
 23 meeting or not. Therefore, LED will just wait
 24 that 45-day period. And then if we receive
 25 something, you know, we'll note it. If not,

Page 14

1 if we don't receive anything from the locals,
 2 then we'll send the approval application to
 3 the Governor and parties to sign. So instead
 4 of having -- we just combined the 45-day
 5 period.

6 Okay. And just to go through the process
 7 again, the local ITEP Committee shall consists
 8 of the Parish President or the President of
 9 the Police Jury, the President of the School
 10 Board or the Superintendent of the School
 11 Board as elected by the School Board, the
 12 Sheriff or his designee, and the Mayor if the
 13 project is located within the municipality.
 14 Ex Officio Nonvoting Members may include the
 15 Assessor, the Parish's highest ranking
 16 economic development staff, members of the
 17 local economic development organization, or if
 18 no economic organization exists, a
 19 representative from the regional economic
 20 development district. The local ITEP
 21 Committee may choose to assign coordinating
 22 duties to the EDO of their choosing.
 23 Consistent with the current practice, locals
 24 still shall have the option to take no action;
 25 thereby, automatically opting into the

Page 15

1 approval decision made by BC&I.
 2 Okay. So for the contract portion, this
 3 is the -- again, this isn't changing. It's a
 4 five-year initial contract, the 80 percent
 5 exemption or 93 percent for the Mega project.
 6 Upon completion of the 45-day period, ITEP
 7 contract is sent for signatures, all parties.
 8 If provided, the local ITEP Committee decision
 9 via resolution will be transmitted with the
 10 ITEP contract for the Governor's
 11 consideration.

12 Now, the next box is the Annual Project
 13 Property Report, APPR. This is a combination,
 14 if you recall, I talked about all of the
 15 different various forms in the beginning that
 16 has to be filed. This form is a combination
 17 of the Annual Project Status Report that has
 18 to be filed currently, the front-end, the
 19 phase applications for each phase. You have
 20 phase A, B through, you have to continue to
 21 file the applications for those phases along
 22 with currently with PCRs AFCs for each of
 23 those. This is all rolled into the Annual
 24 Project Property Report, the Affidavit of
 25 Final Cost, Project Completion Report as well.

Page 16

1 And another thing that we indicated would
 2 be great is to have one deadline. Everybody
 3 knows when their taxes are due, you know that
 4 date. Our companies know when that LAT 5, if
 5 LAT 5 forms are required to be submitted to
 6 the Assessor. So the date for submission of
 7 this APPR would be we chose March 31st for a
 8 prior calendar year.

9 The form shall be submitted as
 10 attestation to property placed in service for
 11 every year in the construction period. Any
 12 year property placed in service receives, of
 13 course, the five years of 80 percent exemption
 14 or the 93 percent exemption for Mega projects
 15 with an option to renew for an additional five
 16 years. Any years without property being
 17 placed in service shall provide -- still needs
 18 to be filed by that date and is providing a
 19 status on the project construction. So we'll
 20 know, you know, what's going on with the
 21 project, if it needs to be filed by March 31st
 22 if you have assets in service. And if you do
 23 not have assets in service, it still needs to
 24 be filed to keep us appeased of what's going
 25 on with the project.

Page 17

1 And the outcome there is reducing and
 2 combining existing forms while collecting the
 3 same project information, better aligns timing
 4 of the Annual Project Property Report filing
 5 with other taxing authority deadlines. That's
 6 that March 31st deadline.
 7 The renewal application, you know,
 8 basically the same is option to renew for an
 9 additional five years of 80 percent exemption
 10 or 93 for the Mega projects. The APPR is
 11 required to be filed for all project
 12 construction years in order to renew. It goes
 13 to the Board for consideration. LED presents
 14 the renewal application to BC&I for
 15 consideration and the renewal contract,
 16 another five-year renewal, 80 percent, 93 for
 17 Mega.
 18 Upon the Board approval, ITEP contract is
 19 sent for signatures to all parties. And just
 20 as the current ITEP Rule 529 provides that the
 21 Board shall have the option of submitting a
 22 Board approved renewal app to the local ITEP
 23 Committee for approval, that will be the same
 24 option here.
 25 All right. So in summary, our proposed

Page 18

1 changes requires all exemptions to be applied
 2 for preconstruction. So creates more
 3 objectivity, eligible criteria, and a less
 4 cumbersome path from project conception to
 5 contract issuance. It reworks existing
 6 processes to be more easily understood. It's
 7 not as cumbersome. You don't have as many
 8 deadlines that you have to try to remember.
 9 It's that one deadline March 31st, and you
 10 have that all of the other forms rolled up
 11 into that one form, reduces the total number
 12 of required forms and attachments, and then
 13 better aligns the timing of the Annual
 14 Property Project Report filing with other
 15 taxing authority deadlines.
 16 CHAIRMAN JONES:
 17 Thank you, Ms. Porter. And for those of
 18 you in the audience or may be listening
 19 online, I know you're asking, can we get a
 20 copy of that, and this will be supplied on the
 21 LED website; is that right?
 22 MS. PORTER:
 23 Yes.
 24 MS. JOHNSON:
 25 It's already there.

Page 19

1 CHAIRMAN JONES:
 2 Fantastic. Great. I have some
 3 questions, but I'm going to first defer to the
 4 Committee. Do you have any questions for
 5 Ms. Porter or Ms. Villa or anyone else?
 6 Mr. Miller, would you say that loudly,
 7 please?
 8 MR. MILLER:
 9 The form, the project application form,
 10 it has a lot of information, is it actually
 11 the same amount of information that the
 12 multiple forms were, just consolidated in one,
 13 or is it actually less information collected
 14 but fills the job?
 15 MS. PORTER:
 16 The project application is a hybrid, so
 17 it's going to be a portion of the description
 18 of the project that's in advance, but it's
 19 more descriptive. That's a part of the
 20 application. So I guess you're going to have
 21 to describe in basically entirely what your
 22 project is upfront. That's a part of the
 23 project application.
 24 So just like with the front-end, you need
 25 to know what your project is. Where advance,

Page 20

1 it's descriptive, but with the -- and,
 2 therefore after, it's more of a description on
 3 the application, this would be more of
 4 definitive project description in the
 5 application, okay, if I explained that
 6 properly.
 7 MR. MILLER:
 8 And then on the reporting side, you
 9 mentioned the Annual Project Property Reports
 10 --
 11 MS. PORTER:
 12 Yes.
 13 MR. MILLER:
 14 -- you mentioned similar to the LAT 5
 15 deadline, which sounds pretty appropriate.
 16 MS. PORTER:
 17 Yes.
 18 MR. MILLER:
 19 Would there be a possibility that the LAT
 20 5 could serve as the -- just instead of
 21 creating -- basically, it's the same
 22 information.
 23 MS. JOHNSON:
 24 I think we were looking at trying to get
 25 them to kind of mirror each other.

Page 21

1 MR. MILLER:
2 So you don't do it one way on the LAT 5
3 and another way on our form that the LAT 5
4 could actually be attached? Yes --
5 MS. PORTER:
6 Actually -- okay.
7 MR. MILLER:
8 -- there is an easier way to do it.
9 MS. PORTER:
10 We'll certainly take that under
11 consideration.
12 MR. MILLER:
13 If I'm adding the same exact form to two
14 different places, it's a lot easier to
15 realigning it to make it work when there's
16 just another form.
17 MS. VILLA:
18 Yeah.
19 CHAIRMAN JONES:
20 Mr. Miller, just real quick, Ms. Cheng,
21 could you state your name?
22 MS. JOHNSON:
23 I'm sorry, Kristen Johnson.
24 CHAIRMAN JONES:
25 I'm sorry, Mrs. Johnson actually. I

Page 22

1 wasn't invited to the wedding, so I'm sorry,
2 Mrs. Johnson.
3 MS. JOHNSON:
4 ITEP Program Administrator at LED.
5 CHAIRMAN JONES:
6 Thank you very much. All right. Go
7 right ahead.
8 MR. MILLER:
9 All right. I think I'm good right now.
10 I may come back later.
11 CHAIRMAN JONES:
12 Question, Mr. Polozola?
13 MR. POLOZOLA:
14 So in the project application hybrid
15 model that goes in here, the locals would
16 still get advance notice, but just at the same
17 time that the project is applied for, correct?
18 MS. JOHNSON:
19 Yeah. Well, it still has to be prior to
20 any construction.
21 MR. POLOZOLA:
22 Right.
23 MS. JOHNSON:
24 So it would be prior to any of the
25 project occurring, so the locals would have

Page 23

1 notification of it.
2 MR. POLOZOLA:
3 Okay.
4 MS. PORTER:
5 It's important that we have -- that was a
6 feedback that came back, you know, they are
7 used to seeing what's in their backyard. And
8 that was a concern about stating that there
9 would be no advance, they still would want to
10 know. So we would see that they would have at
11 least a portion of the information that would
12 be included on the advance now, because as you
13 know, the application is not visible until
14 it's on the Board agenda. So we would make
15 sure that the information would be extracted
16 so that the locals could see what they would
17 have in their backyard.
18 CHAIRMAN JONES:
19 Okay. And I'm sorry, I'm trying to --
20 obviously, y'all thought about this more than
21 I have because y'all have developed a good
22 presentation.
23 MS. PORTER:
24 And we're still thinking.
25 CHAIRMAN JONES:

Page 24

1 And we all are.
2 MS. PORTER:
3 Yes.
4 CHAIRMAN JONES:
5 That's a point that shouldn't be passed
6 over too quickly because we are.
7 MS. PORTER:
8 Right.
9 CHAIRMAN JONES:
10 This is a work in progress. But I'm
11 trying to get in my mind, the application is
12 filed and the information would be transmitted
13 immediately to the locals, is that what you're
14 saying, upon receipt of the application?
15 MS. PORTER:
16 No. No.
17 CHAIRMAN JONES:
18 Okay.
19 MS. PORTER:
20 Typically, they go into Fastlane. You
21 can go in the Fastlane and see it.
22 MS. JOHNSON:
23 Well, right now, we don't -- I mean --
24 CHAIRMAN JONES:
25 I'm not talking about what we're

Page 25

7 (Pages 22 - 25)

1 proposing right now. My question is, what
 2 will the locals get and when in the process,
 3 is what I'm trying to clarify in my mind? May
 4 be the same question Kyle asked, but I just
 5 missed it.
 6 MS. JOHNSON:
 7 They don't officially get notice until
 8 after.
 9 CHAIRMAN JONES:
 10 After what?
 11 MS. JOHNSON:
 12 Board approval.
 13 CHAIRMAN JONES:
 14 Okay.
 15 MS. JOHNSON:
 16 However, it would still be, you know,
 17 viewable --
 18 MS. PORTER:
 19 Yeah.
 20 MS. JOHNSON:
 21 -- like advances are currently via
 22 Fastlane.
 23 MS. PORTER:
 24 Right.
 25 CHAIRMAN JONES:

Page 26

1 Okay. Is there any reason not to give
 2 the locals a view of that application before
 3 Board approval?
 4 MS. VILLA:
 5 Yeah, they will. So I think what Kristen
 6 is trying to describe, and I'm sure she's
 7 going to correct me if I'm incorrect. But
 8 right now, because I had to get over this as
 9 well, honestly --
 10 MS. PORTER:
 11 Yes, she did.
 12 MS. VILLA:
 13 -- is the advance, I understand the
 14 importance of the advance notification, that
 15 when an advance is filed, it becomes
 16 information that locals can see; that, oh,
 17 there's a project, and it looks like it's
 18 going to start at this date. Right now,
 19 that's a separate form. That information will
 20 still be part of the project application, and
 21 it's going to be accessible by the locals
 22 prior to it going to the Board.
 23 That will be part of the public
 24 information that you'll be able to see, and
 25 the public will be able to see, and the locals

Page 27

1 will be able to see before the application is
 2 complete. That's a form that we'll develop
 3 and we'll put those as public information that
 4 can be seen at the time that it's filed.
 5 MS. PORTER:
 6 Correct, public information.
 7 MS. VILLA:
 8 And so we can trigger those specific
 9 fields that are visible to the public and
 10 visible to the Assessors until the complete
 11 application is ready to present to the Board;
 12 at which time, when it's placed on the agenda,
 13 the whole application all becomes public,
 14 correct.
 15 MS. PORTER:
 16 Yes.
 17 MS. VILLA:
 18 Okay.
 19 MS. PORTER:
 20 The important point was public
 21 information.
 22 MS. VILLA:
 23 Yeah.
 24 CHAIRMAN JONES:
 25 Okay. This is what I'm struggling with

Page 28

1 just a little bit. I understand that it's
 2 available and accessible.
 3 MS. VILLA:
 4 Uh-huh.
 5 MS. PORTER:
 6 Yes.
 7 CHAIRMAN JONES:
 8 But most public officials, and I don't
 9 think Robbie is sitting at his computer every
 10 day and going, okay, I'm going to go check
 11 LED's website and see who's coming into my
 12 Parish today.
 13 MS. VILLA:
 14 Right. Right.
 15 CHAIRMAN JONES:
 16 So my question is, is there any reason
 17 why that application upon receipt can't be
 18 sent to the locals upon receipt? Is there a
 19 reason it can't be or shouldn't be?
 20 MS. VILLA:
 21 It would just have to be programmed to do
 22 such. Like, who's the -- is it going to go to
 23 the ITEP Committee? There's going to have to
 24 be a designee. Those are --
 25 CHAIRMAN JONES:

Page 29

1 Those are all issues we can work through.
 2 MS. VILLA:
 3 Yeah.
 4 MS. PORTER:
 5 So I think what you're saying, Gerry, is
 6 if anything, probably to go back and think
 7 about --
 8 MS. VILLA:
 9 The notification.
 10 MS. PORTER:
 11 Yeah. Proactively, you're saying
 12 proactively sending something versus --
 13 MS. JOHNSON:
 14 I'm sorry. My question is, are you
 15 wanting it to be sent at that point and have
 16 them consider it then before BC&I?
 17 CHAIRMAN JONES:
 18 That's a fair question, fair question. I
 19 don't know the answer.
 20 MS. PORTER:
 21 Yeah, because we talked about --
 22 CHAIRMAN JONES:
 23 I don't know the answer to the question.
 24 MS. PORTER:
 25 Yeah.

1 CHAIRMAN JONES:
 2 But where I'm getting is, is I'm wary of
 3 the public accessibility versus public notice.
 4 That's two different things in my world. And
 5 I get it, if anybody can go look at the
 6 website and see what's on there, but yet we're
 7 basically moving the burden to the locals to
 8 police the LED website to be sure to see
 9 what's coming their way.
 10 It would seem to me, and I'm not married
 11 to anything at this point because this is a
 12 work in progress, but it seems to me that it
 13 would make sense for, if we're trying to serve
 14 the purpose of the advance notification, the
 15 advance notification with the application,
 16 that we go ahead and provide that document to
 17 the locals upon receipt. And if -- but if
 18 there's a reason that can't be, shouldn't be,
 19 is too administratively difficult, then
 20 educate me.
 21 MS. VILLA:
 22 Just brainstorming here since we're
 23 having this open dialogue --
 24 CHAIRMAN JONES:
 25 Yeah.

1 MS. VILLA:
 2 -- from a programmatic standpoint, from a
 3 system standpoint, I would probably suggest
 4 that this is done on a weekly basis instead of
 5 something being received every day in
 6 someone's inbox potentially, especially from
 7 these parishes that have a lot of volume
 8 around manufacturing projects, is that there's
 9 a weekly report that we issue and that's
 10 automatically sent out. Because you have a
 11 tendency to start getting things in your inbox
 12 and you're just going to discard it.
 13 MS. PORTER:
 14 And you don't see it.
 15 MS. JOHNSON:
 16 I will say, currently, when things are
 17 received, the Assessors are copied via
 18 Fastlane, but it's not, you know, every single
 19 local body.
 20 CHAIRMAN JONES:
 21 Right.
 22 MS. JOHNSON:
 23 I'm not -- I think we need clarification
 24 on who exactly --
 25 CHAIRMAN JONES:

1 Okay. I've got folks who want to speak
 2 here.
 3 MS. JOHNSON:
 4 Okay.
 5 CHAIRMAN JONES:
 6 Mr. Miller first.
 7 MR. MILLER:
 8 I think your point, Gerry, is definitely
 9 founded. Big reason why I think we're here is
 10 because the local notification has gone away.
 11 If you go way back into the '80s, there was
 12 always a local notification. We didn't have
 13 all the electronics for all you young people
 14 that don't know what it's like without the
 15 internet, and I think that's what caused some
 16 of the grief that we have had over the last
 17 ten years roughly. The email weekly is
 18 probably not a bad option.
 19 But the -- is that the -- back to
 20 Mr. Jones, I guess it's more discussion, is
 21 that the notice that the Committee has to get
 22 together or is it just so we kind of know
 23 what's coming. And the Assessors, you could
 24 ask the Assessors to send it to everybody.
 25 But the reality of who has to make the

1 decision, that goes to the Parish President,
 2 their Committee.
 3 MS. VILLA:
 4 Right.
 5 MR. MILLER:
 6 In our Parish, I'll tell you, it needs to
 7 come to the Parish President or the Police
 8 Jury, but it ought to be a staff around. Not
 9 to knock Police Jury governing authority,
 10 Police Jury President is usually a part timer,
 11 not to knock him, but you need an
 12 administrator sitting in the office to work on
 13 getting that. And we'll get to that.
 14 MS. PORTER:
 15 That's something that we certainly can
 16 take back and work through.
 17 MS. VILLA:
 18 Right.
 19 CHAIRMAN JONES:
 20 Mr. Moss, did you have a question?
 21 MR. MOSS:
 22 Yeah, I did, just a comment. I think
 23 over the past five years that I've sat here,
 24 that we've always struggled getting the Parish
 25 or the Sheriff's Office or someone doesn't

Page 34

1 like to respond or just doesn't respond, maybe
 2 they don't see the notice like Robbie is
 3 talking about also. I would like to see them
 4 get this right away because we keep pushing
 5 and pushing for, we represent y'all, the
 6 Parish, municipality, or whatever it is. If
 7 we don't have your feedback, then all of a
 8 sudden, we're the bad guys in this situation.
 9 MS. VILLA:
 10 Right.
 11 MR. MOSS:
 12 We want y'all to be part of this
 13 organization and part of this decision and we
 14 have to have it immediately; well, not
 15 immediately, but within that time frame. And
 16 I think that I would go with Gerry's comments,
 17 I would consider getting it out pretty
 18 quickly, because that way, it has time. Now,
 19 if they fail to respond, we're back to the
 20 same square that we were before this proposal.
 21 MS. VILLA:
 22 Right. And I think the notification that
 23 the application has been received by the
 24 Department, because we're going to have to vet
 25 through the application process, okay, have to

Page 35

1 vet through the application to begin with.
 2 But having a weekly report that goes out and,
 3 you know, public information that we can do
 4 various ways, we can send it out to those who
 5 opt in to receive it.
 6 MR. MOSS:
 7 Right.
 8 MS. VILLA:
 9 We can also post it on our website so
 10 that you can kind of see advance or within the
 11 system, have that information readily
 12 available to those in the public that are
 13 interested.
 14 CHAIRMAN JONES:
 15 I guess the reason I'm focusing on this
 16 specific issue right now is that it --
 17 everybody is trying to figure out how to make
 18 this 45-day window work. I get that.
 19 MS. PORTER:
 20 Yes.
 21 CHAIRMAN JONES:
 22 And I know that there's -- I think
 23 there's some relatively easy solutions, but
 24 that's not my job. That's the -- each Parish
 25 is going to have to make its own

Page 36

1 determination.
 2 MS. VILLA:
 3 Right.
 4 CHAIRMAN JONES:
 5 But I think one way to ease into that is
 6 rather than wait until Board consideration to
 7 start, to give them the information so that
 8 and then, immediately, the 45 days starts
 9 running, if they have the application upon our
 10 receipt of it or shortly within the receipt,
 11 the LED's receipt of it, at least they know
 12 what's going on.
 13 MS. VILLA:
 14 Exactly.
 15 CHAIRMAN JONES:
 16 And now the 45-day clock doesn't start
 17 running until Board consideration.
 18 MS. VILLA:
 19 Right.
 20 CHAIRMAN JONES:
 21 But yet, they've got it.
 22 MS. VILLA:
 23 Right.
 24 CHAIRMAN JONES:
 25 And they do with it what they wish. They

Page 37

1 can start talking. They can start meeting
 2 among themselves. They can do whatever they
 3 want to in that interim period of time between
 4 the application and the time that the 45-day
 5 clock starts running, but that may give them
 6 more flexibility, if you will, to ameliorate
 7 the 45 days. That's where I'm going with that
 8 concept.
 9 MS. VILLA:
 10 Right.
 11 MS. PORTER:
 12 Okay.
 13 MS. VILLA:
 14 Yeah.
 15 CHAIRMAN JONES:
 16 And now whether they choose to do
 17 something with it, that's their call, but at
 18 least they have the information.
 19 MS. VILLA:
 20 Okay.
 21 CHAIRMAN JONES:
 22 And so that's -- I just ask --
 23 MS. PORTER:
 24 Okay.
 25 CHAIRMAN JONES:

Page 38

1 If there's not -- where I was going with
 2 my question, if there's not a reason to do it,
 3 whether it be systemic or otherwise, if we can
 4 figure out something like that, that makes
 5 sense to me at least.
 6 MS. VILLA:
 7 Yeah. Yeah.
 8 MS. PORTER:
 9 Okay.
 10 MS. VILLA:
 11 Yeah, me too.
 12 CHAIRMAN JONES:
 13 Okay.
 14 MS. PORTER:
 15 Yes, Anne was very, very cold initially.
 16 She was. She was --
 17 CHAIRMAN JONES:
 18 I'm sorry?
 19 MS. PORTER:
 20 -- obviously until you guys had a
 21 conversation.
 22 MS. VILLA:
 23 We haven't. We haven't.
 24 MS. PORTER:
 25 She only became -- she became warm, you

Page 39

1 know, when we started to talk about --
 2 MS. VILLA:
 3 Getting rid of the advance notice,
 4 obviously, gave me a little bit of heartburn
 5 in the beginning. But, you know, I think it's
 6 kind of like when you eat something for the
 7 first time, you may not like it, but you keep
 8 eating it and you eventually, oh, I think I
 9 like it. And that's kind of what -- it took
 10 me a minute to get these two -- this
 11 particular -- because it's something we have
 12 all lived with, right, for a very long period
 13 of time.
 14 And but, no, I think it's a great
 15 improvement to how we're administering today.
 16 I think that the process is more streamlined.
 17 I mean, you saw it, it's a 15 at minimum step
 18 process that's going through, but behind that
 19 is multiple forms that have to be completed
 20 and deadlines that have to be met. And when
 21 you miss a deadline, you get penalized and,
 22 you know.
 23 So trying to come up with it -- and it's
 24 the ITEP team, these are guys who are doing it
 25 every day. And they're like, look, we can

Page 40

1 really streamline this. And so I think what
 2 we have presented to you all is a more
 3 streamlined approach, less bureaucratic, less
 4 burdensome for Industry --
 5 MS. PORTER:
 6 And the administrators.
 7 MS. VILLA:
 8 -- and the administrators and the forms.
 9 So I think that we were able to consolidate,
 10 you know, a lot of processes into very
 11 specific processes in the beginning that lead
 12 to specific deadlines; one date, not multiple
 13 dates. So, yeah, I think it's a great
 14 approach to it. But it's like every process,
 15 there are improvements that can be made and
 16 comments that we welcome and look forward to
 17 hearing from everybody.
 18 MS. PORTER:
 19 Yes.
 20 CHAIRMAN JONES:
 21 Well, again, we're pretty early in this
 22 process. So I mean, that's what the point of
 23 this is, but -- and I should have said this
 24 from the outset, I love the direction you're
 25 going. Whether we're there yet or not, we'll

Page 41

1 see. But I think that you're -- what you are
 2 trying to accomplish in this, I think, is
 3 exactly at least from this Committee Member's
 4 perspective the direction I wanted to see ITEP
 5 go --
 6 MS. VILLA:
 7 Yeah.
 8 CHAIRMAN JONES:
 9 -- is, let's make this at least as
 10 administratively streamlined as possible. And
 11 then we can, you know, we can figure out, as
 12 we work through the process, we'll figure out,
 13 okay, what works and what doesn't work, but I
 14 think you're on the right track.
 15 Mr. Moss?
 16 MR. MOSS:
 17 Thank you, sir. Generic open question,
 18 have y'all, the ladies right here, have y'all
 19 received any pushback yet or any comments
 20 about having the local ITEP Committee?
 21 Because I've heard some that are opposed to it
 22 being forced to have a Committee put in place.
 23 And, Kyle, and I just spoke to him, he said
 24 he's heard more about it also.
 25 MS. PORTER:

Page 42

1 I -- the feedback, again, I think
 2 everyone who did provide feedback, I didn't
 3 receive any indication that they didn't really
 4 want to form one, but they had questions about
 5 administratively how does this work, what if
 6 we want the Superintendent, but he really
 7 doesn't want to do it? And, you know, those
 8 questions, do we have to -- I heard a question
 9 about, okay, we have those chosen as part of
 10 the ITEP Committee, but do we have to get a
 11 resolution from our organization to act at
 12 that Committee?
 13 And that's -- Robbie, you and I were
 14 talking about the Home Rule Charter, I tried
 15 to provide some guidance there, but they are
 16 very -- those are the 90 percent of questions
 17 that I received. So it's still kind of how
 18 they are going to work that out.
 19 CHAIRMAN JONES:
 20 Let me back up. I know, in visiting with
 21 you, that you have, and you talked about it
 22 this morning -- or this afternoon that you had
 23 been getting feedback.
 24 MS. PORTER:
 25 Yes.

Page 43

1 CHAIRMAN JONES:
 2 Talk to me about the outreach that LED
 3 has done and give me -- you don't have to name
 4 everybody but an indication of kind of the
 5 folks you've been hearing from.
 6 MS. PORTER:
 7 The Assessors. I made personal phone
 8 calls to Assessors, LMA, Police Jury
 9 President, talked with them basically to let
 10 them know that this was not -- Sheriffs also
 11 to let them know that we are in the beginning
 12 stages. Their feedback, number one, was,
 13 thank you for the call and letting us know
 14 that this is the beginning stage and we have
 15 the ability to provide input and this is not
 16 the absolute;
 17 Two, how do we work this ITEP Committee?
 18 We're -- the main concern is making sure that
 19 they're doing what the State expects them or
 20 what the Governor expects them to do;
 21 Three, I've heard, why do we even need to
 22 do it if the Governor is going to make the
 23 decision anyway, you know, why even put it
 24 together if he has the final say? So that's
 25 what I'm hearing, very good feedback, Gerry,

Page 44

1 definitive, but they do have questions.
 2 CHAIRMAN JONES:
 3 So the proposal that y'all have put forth
 4 today, are those comments incorporated at
 5 least conceptually --
 6 MS. PORTER:
 7 Conceptually.
 8 CHAIRMAN JONES:
 9 -- into this document?
 10 MS. PORTER:
 11 Conceptually. If you recall, we want
 12 more time to --
 13 CHAIRMAN JONES:
 14 No, I -- yeah, that's my next question.
 15 MS. PORTER:
 16 Yes.
 17 CHAIRMAN JONES:
 18 That's my next question I want to get to.
 19 I know that at the last meeting, Industry gave
 20 us a presentation of their concepts. So
 21 question one about this, and I don't know how
 22 to ask the question, so just take it in the
 23 spirit I intend it. To what extent does what
 24 you, what LED has proposed today, to what
 25 extent does it differ or is distinguishable

Page 45

1 from what Industry has suggested? You
 2 understand what I'm asking?
 3 Did you adopt some of the things that
 4 Industry has suggested or did you ignore it?
 5 Did you --
 6 MS. PORTER:
 7 No, it wasn't ignored. I think the
 8 advance, if I'm not mistaken, you guys --
 9 MS. JOHNSON:
 10 Right. They were saying that was
 11 duplicative because they were filing at the
 12 same time as the application. So by --
 13 MS. VILLA:
 14 Combining.
 15 MS. JOHNSON:
 16 -- combining them, that gets rid of
 17 the --
 18 MS. VILLA:
 19 Duplicate.
 20 MS. PORTER:
 21 Duplication.
 22 MS. JOHNSON:
 23 -- duplicate, yeah.
 24 MS. PORTER:
 25 I think I also heard, we need it more

Page 46

1 project driven, which is why we indicated that
 2 you have all front end, the forms they talked
 3 about, the different deadlines, which is why
 4 we did the APPR, you know, and encumbered all
 5 the forms into one and had that one deadline.
 6 So, yes, we did take that under consideration.
 7 CHAIRMAN JONES:
 8 Was -- and, again, this may be an unfair
 9 question, but was there anything in the
 10 Industry proposal that LED disagreed with;
 11 that you said, that won't work or we don't
 12 like that?
 13 MS. JOHNSON:
 14 Well, it was the fact that the Executive
 15 Order still said that MCAs and environmentally
 16 required upgrades and those items wouldn't be
 17 eligible, so we -- and they wanted to include
 18 those. So I mean, we're not --
 19 MS. VILLA:
 20 We're not going to go against the
 21 Executive Order.
 22 MS. PORTER:
 23 Right.
 24 CHAIRMAN JONES:
 25 I understand. I understand. Anything

Page 47

1 else besides those asks?
 2 MS. VILLA:
 3 I think the other thing was there was a
 4 lot of confusion around the Mega projects not
 5 being a part of the Executive Order.
 6 MS. PORTER:
 7 Yeah.
 8 MS. VILLA:
 9 And so we wanted to ensure, you know,
 10 that they were still part of the rules because
 11 it is still very important. So that was
 12 another consideration that we had that was a
 13 lot of feedback, I think, that the team
 14 received.
 15 MS. PORTER:
 16 Uh-huh.
 17 CHAIRMAN JONES:
 18 So I guess what I'm trying to do in my
 19 questioning, and I'm not being very -- I'm
 20 being inept at it, I'm afraid. I'm trying to
 21 understand how far apart LED and the Industry
 22 proposal is. I'm trying to get a feel for
 23 that. Because what I'm -- and this is my
 24 perception. My perception is, obviously,
 25 you're on the same page on streamlining.

Page 48

1 MS. PORTER:
 2 Yes.
 3 CHAIRMAN JONES:
 4 And I think that there may be some
 5 differences, but as a general rule, figure out
 6 how to streamline. Obviously, the EO
 7 directive on MCAs, environmental, et cetera,
 8 et cetera, et cetera, you are observing that.
 9 MS. PORTER:
 10 And no advance.
 11 CHAIRMAN JONES:
 12 No advance, but that's part of the
 13 streamlining --
 14 MS. PORTER:
 15 Okay.
 16 MS. VILLA:
 17 Right.
 18 CHAIRMAN JONES:
 19 -- in my world.
 20 MS. PORTER:
 21 Right.
 22 CHAIRMAN JONES:
 23 Because that is what this -- where we are
 24 going to be, I think, is once we hear at our
 25 next meeting from the remaining stakeholders,

Page 49

1 whomever they may be, having that -- that's
 2 the reason I want to hear specific
 3 suggestions, because we're going to have to
 4 then start saying, okay, this is something
 5 that we like that Industry has proposed, this
 6 is something, LED, that we like.
 7 MS. PORTER:
 8 Okay.
 9 CHAIRMAN JONES:
 10 And we're going to have to figure out how
 11 to make that into an amalgam of a set of
 12 rules, and it's this Committee's job to pick
 13 and choose.
 14 MS. PORTER:
 15 Right.
 16 MS. VILLA:
 17 Right.
 18 CHAIRMAN JONES:
 19 And so I need to start understanding
 20 where the distinctions lie.
 21 MS. PORTER:
 22 Okay.
 23 CHAIRMAN JONES:
 24 Does that make sense?
 25 MS. PORTER:

Page 50

1 It makes sense.
 2 CHAIRMAN JONES:
 3 Because if I don't understand where the
 4 distinctions lie, it's going to be difficult
 5 for me to say -- because I'm not in the weeds
 6 on this stuff; you guys are, and I recognize
 7 that. But we're going to need to understand
 8 where Industry and LED differ. Similarly, I'm
 9 going to need to know where the other
 10 stakeholders may differ from LED and/or
 11 Industry because I want to see that panoply of
 12 positions, at least as this Committee Member
 13 is. And only then can we then say, okay, I
 14 like this, I like this --
 15 MS. PORTER:
 16 Okay.
 17 CHAIRMAN JONES:
 18 -- how do we meld it together into a
 19 workable system? Does that communicate?
 20 MS. JOHNSON:
 21 Uh-huh.
 22 MS. PORTER:
 23 Yes.
 24 MS. VILLA:
 25 Uh-huh.

Page 51

1 CHAIRMAN JONES:
 2 Okay. All right. And so I know, Robin,
 3 you told me earlier y'all had not prepared any
 4 kind of redline against the old rules.
 5 MS. PORTER:
 6 Right.
 7 CHAIRMAN JONES:
 8 Is that something you're working on or is
 9 that something that I should not be wishful
 10 for?
 11 MS. PORTER:
 12 Oh, you should be wishful. Yeah, of
 13 course.
 14 CHAIRMAN JONES:
 15 Okay.
 16 MS. PORTER:
 17 Of course.
 18 CHAIRMAN JONES:
 19 Okay. All right. Because I -- I can't
 20 get away from my training and that's -- words
 21 still mean something.
 22 MS. PORTER:
 23 Absolutely.
 24 MS. VILLA:
 25 Right. And we could only take it,

Page 52

1 obviously, to a certain point without
 2 consideration by the Rules Committee as to how
 3 we want to proceed on these other potential
 4 improvements. So, yes, we're working the
 5 rules, at the same time, redlining as we go,
 6 but we're not ready at all to present those.
 7 CHAIRMAN JONES:
 8 No, no, and I get that. I get that.
 9 MS. VILLA:
 10 Okay.
 11 CHAIRMAN JONES:
 12 But I want the Committee to understand
 13 that what I foresee happening at least, and
 14 I'm open to suggestions if there are better
 15 ones, but what I foresee happening is that at
 16 the meeting where we vote on these for
 17 accepting or rejecting these rules, it will be
 18 a redline and a clean copy.
 19 MS. VILLA:
 20 Right.
 21 CHAIRMAN JONES:
 22 I want the record to be clear what we're
 23 changing. I want everybody to understand what
 24 we're proposing to change. I'm going to want
 25 the Board of Commerce, the entire Board, to be

Page 53

1 crystal clear on what we're changing so they
 2 can look at a document and say that's -- and
 3 then they're going to want a clean copy to see
 4 how it reads, you know, without all the
 5 distractions.
 6 MS. VILLA:
 7 Yeah. And one thing that I'd like to
 8 add, Gerry, as well and for, you know, the
 9 Rules Committee Members is, now that we've
 10 obviously gone through the presentation, it's
 11 now public information, is I want to hear from
 12 Industry, I would want to hear from
 13 businesses, specifically manufacturers,
 14 specifically who take and who use this
 15 incentive, this abatement, I'd like to hear
 16 from them what they think.
 17 CHAIRMAN JONES:
 18 Absolutely.
 19 MS. VILLA:
 20 So I very much encourage everyone who is
 21 out there listening, whether here in the room,
 22 is to really give us that feedback of what you
 23 think. Because I really feel from an
 24 Industry's perspective, if I were sitting as
 25 the CFO and in the CFO seat, that's basically

Page 54

1 what I told my team, if I was back in private
 2 sector, I would greatly appreciate this
 3 process because it gives me defined forms that
 4 need to be filled out at specific deadlines,
 5 so I know when and what I need to do before my
 6 project starts. And then every year, I need
 7 to file a form. So it's a very easy process
 8 to follow.
 9 So that's what got me from cold to
 10 putting my seat back where I was previously at
 11 LED and saying, this is just -- should be
 12 welcomed by the businesses that are
 13 participating in the program.
 14 CHAIRMAN JONES:
 15 And it goes to my earlier comments before
 16 we really started this discussion is what I'm
 17 going to be looking for and what the
 18 Committee, I think, is going to want is any
 19 other stakeholders. And if you don't know
 20 whether you're a stakeholder, you are, you
 21 know. Stakeholder means people that bother to
 22 listen to these Committee hearings and are
 23 concerned about how this program works.
 24 MS. VILLA:
 25 Right.

Page 55

1 CHAIRMAN JONES:
 2 And, again, I want -- what I'm going to
 3 be asking for is those comments probably
 4 within the next week or ten days presented to
 5 LED. You don't have to go -- you don't have
 6 to prepare this kind of presentation. Just
 7 give us your ideas, give us your concepts.
 8 MS. VILLA:
 9 Yeah.
 10 CHAIRMAN JONES:
 11 And if you've taken the time or effort to
 12 look at specific provisions of the rules and
 13 you want to provide a redline, that's fine,
 14 but don't feel like you have to do the whole
 15 rules. Just give me what you're interested
 16 in.
 17 MS. VILLA:
 18 Right.
 19 CHAIRMAN JONES:
 20 And one of things, guys, we're going to
 21 have to address because I think we heard it at
 22 the last meeting from Mr. Waguespack and
 23 others, that how this local group works.
 24 We're going to have to get some thought to
 25 help, because I don't want to be presumptuous

Page 56

1 and I don't want to be patronizing, but some
 2 Parishes deal with this all the time.
 3 MS. PORTER:
 4 Yeah.
 5 CHAIRMAN JONES:
 6 They see manufacturing projects in their
 7 jurisdiction fairly regularly. Some see it
 8 once every ten years, unfortunately. They
 9 would love to see more, but they don't. And
 10 for us to expect everybody to be able to
 11 respond on a dime -- that's the reason for the
 12 45-day thing is troubling to me. For us to
 13 expect them to be able to respond on a dime
 14 is, I think, unrealistic.
 15 And so I want us to, as a Committee and
 16 as LED as well, to help, we've got to start
 17 thinking about how to help them help
 18 themselves, get that community in place. I
 19 think there are some paths forward that may
 20 work in some Parishes, may not work in other
 21 Parishes. We can't do a one size fits all,
 22 but I think we can get some recommendations
 23 and suggestions about how to do this
 24 mechanically --
 25 MS. VILLA:

Page 57

1 Okay.
 2 CHAIRMAN JONES:
 3 -- so that they can respond in a timely
 4 manner because the Executive Order says, we
 5 still want to hear from you.
 6 MS. VILLA:
 7 Right.
 8 CHAIRMAN JONES:
 9 Now, we've got to figure out how they can
 10 do that within the confines of the Executive
 11 Order.
 12 Okay. Any questions from the Committee?
 13 Mr. Polozola?
 14 MR. POLOZOLA:
 15 I'm going to -- so I'm a pretty new Board
 16 Member, so some of this stuff (inaudible).
 17 This my question though, you know, in your new
 18 hybrid project application module, you're
 19 talking about fewer forms, shortened review
 20 process with a greater focus on estimates and
 21 attestations.
 22 MS. VILLA:
 23 Yeah.
 24 MR. POLOZOLA:
 25 And so my question is, how -- so if you

Page 58

1 have a big project, how do you handle now and
 2 how do you envision handling changes? You
 3 know, changes to the estimates, project gets a
 4 little bit bigger, gets more expensive, how is
 5 that handled now and how do you envision that
 6 changing during this new streamlined process?
 7 You know, is there some grace or fluidity to
 8 the process with a manufacturer that's
 9 applying for this?
 10 MS. JOHNSON:
 11 So, currently, we already understand that
 12 the costs are estimated. And as long as the
 13 project scope doesn't change, we allow it.
 14 You know, we understand that dollar values,
 15 you know, project costs run over.
 16 I think the problem right now is that
 17 people really box themselves into a project
 18 description. And when they add something that
 19 wasn't originally, you know, part of the
 20 planned project, that's where we've kind of
 21 had issues. I think the project application
 22 is more of a -- is going to be a little more
 23 broad, I would say, and allow for proper -- I
 24 don't -- I don't know exactly how to say --
 25 I'm not saying that it just allows everything,

Page 59

1 but allows for --
 2 MS. VILLA:
 3 More variations.
 4 MS. JOHNSON:
 5 Yeah.
 6 MS. PORTER:
 7 It kind of opens the scope.
 8 MS. VILLA:
 9 Right.
 10 MR. POLOZOLA:
 11 Do y'all have procedures, if you will,
 12 kind of guidelines whether they're in the
 13 written rules or in sort of internal -- I know
 14 I do a lot of work in the front of the Office
 15 of Conservation, and there's a lot of
 16 unwritten -- well, they're written, but
 17 they're -- internal policy memorandum and
 18 guide their decision making --
 19 MS. VILLA:
 20 Yeah.
 21 MR. POLOZOLA:
 22 -- for (inaudible) or something like that
 23 --
 24 MS. VILLA:
 25 Right.

Page 60

1 MR. POLOZOLA:
 2 -- in this process. But their internal
 3 procedures, I guess, that manufacturer would
 4 be nice -- it would be nice to know so that
 5 when they're formulating the application, they
 6 can make a good application, you know, so
 7 that -- I mean, I think that's part of the
 8 efficiency, because if something changes down
 9 the line, they're hand strung, you know.
 10 MS. VILLA:
 11 Right.
 12 MR. POLOZOLA:
 13 That's exactly what I think the Governor
 14 doesn't want to see as much of.
 15 MS. VILLA:
 16 Right.
 17 MR. POLOZOLA:
 18 I think he wants to see the Department
 19 cooperating with this and the process moving
 20 according to the spirit of what it's intended
 21 for, you know. So I guess my question is,
 22 what guides you and is that something that's
 23 shared with people who apply?
 24 MS. PORTER:
 25 There's currently, and correct me if I'm

Page 61

1 wrong, Kristen, the attestation clause whereby
 2 the company attests to or affirms what the
 3 specific project is, so that -- because we --
 4 they know better what it is than we do. So,
 5 you know, they are required to attest to the
 6 fact that it's manufacturing, attest to the
 7 fact of how is it manufacturing, and, you
 8 know, what's a part of the project itself, so
 9 that helps and guides us through that process.
 10 They know better than, you know, clearly, that
 11 we do. So -- is there anything you want to
 12 add to attestation?
 13 CHAIRMAN JONES:
 14 Let me ask -- I'm sorry. Did I cut you
 15 off?
 16 MS. PORTER:
 17 Well, no. No, you didn't, Gerry.
 18 CHAIRMAN JONES:
 19 Actually, I did, so I apologize. But let
 20 me go to Mr. Polozola. And I think this is
 21 something that I've had people ask me these
 22 questions and I just don't know the answer to,
 23 what is the purpose of the estimate, putting
 24 the estimate in the application of the
 25 project? I'm going to go build a

Page 62

1 manufacturing facility that's going to make
 2 widgets, and I estimate it's going to cost
 3 \$500 million, what is that number used for?
 4 MS. VILLA:
 5 Well, we have application fees, first
 6 off. And the application fee is based upon
 7 the benefit to be received by the applicant.
 8 So an estimated dollar amount is used for that
 9 purpose, as well as it puts on notice to the
 10 community of what type of project is going to
 11 be coming to your community.
 12 CHAIRMAN JONES:
 13 That's legitimate.
 14 MS. VILLA:
 15 So I think that's two main purposes
 16 around there.
 17 CHAIRMAN JONES:
 18 What else do they use it for today?
 19 MS. JOHNSON:
 20 The amount of exemptions.
 21 MS. VILLA:
 22 Yeah, that's what I was talking about.
 23 Yeah.
 24 CHAIRMAN JONES:
 25 I'm sorry?

Page 63

1 MS. VILLA:
 2 So the amount of the exemption, the
 3 estimate, you know, the capital expenditure
 4 goes into the amount that's going to be
 5 abated. And that's what I was referring to
 6 when I said, it lets the locals know what is
 7 potentially coming and what the potential
 8 abatement could be.
 9 CHAIRMAN JONES:
 10 Okay. So let's -- excellent point.
 11 That's really where I want to go. The
 12 estimate gives you the ballpark.
 13 MS. VILLA:
 14 That's right.
 15 CHAIRMAN JONES:
 16 The abatement is based on --
 17 MS. VILLA:
 18 The actual --
 19 CHAIRMAN JONES:
 20 -- the assessment; not the estimate.
 21 MS. VILLA:
 22 That's correct.
 23 CHAIRMAN JONES:
 24 So the estimate doesn't determine the
 25 abatement. It just tells the locals, you've

Page 64

1 got a project of this size or this size, big
 2 project or little project, that's all it
 3 really does.
 4 MS. VILLA:
 5 Right.
 6 CHAIRMAN JONES:
 7 My impression right now is that somehow
 8 these estimates are being presently used and
 9 it's somehow limiting the ability of the
 10 project.
 11 MS. JOHNSON:
 12 That's incorrect. No one is tied to a
 13 value. It's the project scope that's provided
 14 in the project description.
 15 CHAIRMAN JONES:
 16 So it's the --
 17 MS. JOHNSON:
 18 Yes.
 19 CHAIRMAN JONES:
 20 To Mr. Polozola's point, where we need to
 21 perhaps assist Industry is with how to develop
 22 a scope of your project.
 23 MS. JOHNSON:
 24 Correct.
 25 CHAIRMAN JONES:

Page 65

1 The estimate is an estimate.
2 MS. VILLA:
3 That's right.
4 CHAIRMAN JONES:
5 And recognizing all the things that can
6 happen, that estimate is worth nothing more or
7 less than just to give everybody a concept.
8 MS. PORTER:
9 Right, and which is a part of that
10 attestation.
11 CHAIRMAN JONES:
12 Right, I agree and --
13 MS. PORTER:
14 When you attest to it --
15 CHAIRMAN JONES:
16 And I'm not going to swear under -- I
17 will swear under penalty of perjury that I
18 estimate this is going to cost \$500 million.
19 MS. PORTER:
20 No, I'm talking in the scope.
21 CHAIRMAN JONES:
22 But my scope, okay, my scope --
23 MS. PORTER:
24 Yes.
25 CHAIRMAN JONES:

Page 66

1 Estimates.
2 CHAIRMAN JONES:
3 They don't serve any purpose other than
4 to tell us what ballpark we're playing in.
5 MS. JOHNSON:
6 Right. And so then when something actual
7 is filed, which would be on the Annual Project
8 Property Report, I think it's a kind of a tool
9 we use to compare almost. Again, not tied to
10 a dollar value but, you know, if the dollar
11 value -- if the cap X, you know, doubles, it's
12 kind of a red flag to say, hey, why did this
13 double? Did your project remain the same? Is
14 it just because --
15 MS. VILLA:
16 Costs.
17 MS. JOHNSON:
18 -- your costs ran over?
19 CHAIRMAN JONES:
20 Okay. But that's an important point,
21 because the -- now, maybe the process that
22 you're suggesting now will change this, but I
23 know that projects begin and they come to LED
24 before they begin permitting.
25 MS. JOHNSON:

Page 68

1 -- I understand. You should not -- as
2 Scripture says, you should not set out on a
3 trip unless you know where you're going, you
4 know.
5 MS. PORTER:
6 Yes.
7 CHAIRMAN JONES:
8 So, yeah, your project ought to be your
9 project.
10 MS. PORTER:
11 Correct.
12 CHAIRMAN JONES:
13 And it's not going to turn into making
14 widgets to making wadgets and we're not going
15 to do that.
16 MS. PORTER:
17 Right.
18 CHAIRMAN JONES:
19 So I get all that.
20 MS. PORTER:
21 Right.
22 CHAIRMAN JONES:
23 So the estimates at the end of the day
24 are really just --
25 MS. JOHNSON:

Page 67

1 Right.
2 MS. PORTER:
3 Yes.
4 CHAIRMAN JONES:
5 Before they begin raising money, perhaps.
6 They want to -- they need to know, am I going
7 to be welcomed in the State of Louisiana, yes
8 or no; is the government going to consider me
9 for an incentive, yes or no; and that's
10 usually one of the first questions they want
11 answered rather than one of the last ones.
12 Okay.
13 So to your point, Ms. Johnson, I need
14 affirmation as well, to your point, I may
15 start this project with the idea that I'm
16 going to build a \$500 million building. But
17 by that time I get through my permitting and I
18 realize, oh, my gosh, I've got 500 acres of
19 wetlands I've got to mitigate at a cost of
20 10,000 an acre, you know; and now, all of a
21 sudden, my cost is -- it could -- it's not
22 unusual for a project --
23 MS. JOHNSON:
24 Right.
25 CHAIRMAN JONES:

Page 69

1 I worked on one project that the
2 estimate, the initial estimate was
3 \$750 million and it ended up being \$1.85
4 billion.
5 MS. VILLA:
6 Yeah.
7 CHAIRMAN JONES:
8 Now either they were really bad at
9 estimating or things changed in the project.
10 MS. VILLA:
11 Yeah.
12 CHAIRMAN JONES:
13 And what I don't want to see happen, and
14 I get it that we need to know what the scope
15 is, but I don't want bad estimating to be a
16 problem because an estimate is only an
17 estimate.
18 MS. VILLA:
19 Exactly right.
20 CHAIRMAN JONES:
21 Okay.
22 MR. POLOZOLA:
23 So in that scenario where you had the
24 project costs estimated tremendously well
25 beyond, how is that handled?

Page 70

1 MS. VILLA:
2 Yeah, that's been in place for a very
3 long time. So it's not anything unusual for
4 the applicant, because we've seen that happen
5 and we've had to bill them the difference.
6 CHAIRMAN JONES:
7 Okay. Mr. Miller?
8 MR. MILLER:
9 So to switch focus a little bit to the
10 project description, so we're going -- we put
11 in our, whatever form it is to say that we're
12 going to build widgets and spend \$100 million.
13 And while we're working on our prototype, we
14 realize that one of the, what we thought was
15 trash has become a gidget instead. So if we
16 add some manufacturing to get this, we can
17 make it at \$150 million. Now, I've changed my
18 scope because I'm manufacturing a widget and a
19 gidget, how do we handle that? How do we
20 handle it today, and how do we handle it in
21 the new form?
22 MS. VILLA:
23 So I guess my question is, are you adding
24 anything to the manufacturing process to now
25 manufacture a gidget versus a widget?

Page 72

1 MS. JOHNSON:
2 As long as the project scope remains the
3 same, it's still eligible because that's
4 what -- the project is what applied for the
5 exemption.
6 MS. VILLA:
7 Project based.
8 MS. PORTER:
9 Yeah, project driven.
10 CHAIRMAN JONES:
11 Good.
12 Mr. Miller?
13 MS. VILLA:
14 And the good accountant in me would also
15 say that, for whatever reason, if you hadn't
16 maxed out your application fee, and your
17 project costs now is more than what you
18 originally anticipated and the application fee
19 should have been the max versus the min, then
20 LED will bill you for the max. Because at the
21 end of the day, the application fee is based
22 on the benefit to be received by the
23 applicant, and we do that today, right?
24 MS. JOHNSON:
25 Right.

Page 71

1 MR. MILLER:
2 I'm going to make them both because of
3 the --
4 MS. VILLA:
5 But it's the same machinery you're using?
6 You're not --
7 MR. MILLER:
8 No, you probably have to add some
9 machinery.
10 MS. VILLA:
11 Okay. So then you need to add -- because
12 it's going to be another project, because now
13 you have --
14 MR. MILLER:
15 Well, it's all being built at the same
16 time because I can do --
17 MS. VILLA:
18 That's fine, but it's a different piece
19 of equipment. Sounds like it's a different
20 piece of equipment.
21 MR. MILLER:
22 It could be, yeah. And in my thought, I
23 was saying, yes, it's different, so it would
24 be a different project.
25 MS. VILLA:

Page 73

1 So I think if it's a different --
2 MR. MILLER:
3 And I see a whole bunch of heads bouncing
4 around back there.
5 MS. VILLA:
6 I think it's a case we need to know what
7 actually is going to occur. So if there is a
8 different piece of equipment that wasn't part
9 of the process to begin with, and now it's --
10 MR. MILLER:
11 But I've already started.
12 MS. VILLA:
13 Hang on a second. But you're going to
14 have a new product derivative and you have
15 this piece of equipment, then I think it's a
16 different project because you have a new
17 product that you're producing, but you didn't
18 produce before. So that wouldn't be like a
19 miscellaneous capital addition or anything
20 like that.
21 MR. MILLER:
22 No, it's a new -- it's a --
23 MS. VILLA:
24 It's a new -- so you have to -- it didn't
25 sound like it was a byproduct to me. It

Page 74

1 sounded like you had to use another piece of
2 equipment.
3 MS. JOHNSON:
4 It sounds like there was a byproduct and
5 then he found a use for the byproduct --
6 MR. MILLER:
7 That's right.
8 MS. JOHNSON:
9 -- and there was another project. So
10 that would --
11 MS. VILLA:
12 Be another project.
13 MS. JOHNSON:
14 -- be another project, another contract.
15 MS. VILLA:
16 You have more assets.
17 MR. MILLER:
18 Even though it's going to be inside the
19 same building?
20 MS. JOHNSON:
21 Currently, there are multiple contracts
22 at --
23 MS. VILLA:
24 Same sites.
25 MS. JOHNSON:

Page 75

1 -- same sites.
2 CHAIRMAN JONES:
3 Yeah, that's -- I got a yes and a no.
4 MS. VILLA:
5 That's why we look at it on a case by
6 case basis.
7 CHAIRMAN JONES:
8 All right. So with this new process, I
9 want to walk back through the Annual Project
10 Property Report. I want to be sure I
11 understand how you perceive that working. Let
12 me tell you what I understand, what I think I
13 understood you to say and you tell me if I'm
14 on the right track or not. The way I
15 understood you to explain it is that this APPR
16 will be filed every March 31st will take the
17 place of all these other forms that have been
18 filed throughout the year.
19 MS. PORTER:
20 Yes.
21 MS. JOHNSON:
22 Yes, sir.
23 CHAIRMAN JONES:
24 And when the Project Status Report,
25 Phased Applications, the Affidavit of Final

Page 76

1 Costs, this APPR will replace all of those.
2 MS. JOHNSON:
3 Yes, sir.
4 MS. PORTER:
5 That's what we propose.
6 CHAIRMAN JONES:
7 I'm sorry?
8 MS. PORTER:
9 That's what we propose, yes.
10 MR. MILLER:
11 The deadline?
12 CHAIRMAN JONES:
13 March 31st of every year.
14 MS. JOHNSON:
15 Yes, we have been encountering -- with
16 front-end applications currently under the
17 current process, as assets go into service
18 when they're operational or usable, they're
19 required to file Phase Applications, you know,
20 by March 31st. However, people don't
21 understand that or, you know, didn't file
22 their Annual Project Status Report for us by
23 December 31st, so a lot of people are missing
24 deadlines; therefore, missing out on exemption
25 on parts of their overall project. By

Page 77

1 requiring something to be filed every single
2 year, I think that would remove that confusion
3 just so that, you know, whether you have
4 something operational or usable or not, you're
5 filing something.
6 MS. PORTER:
7 Each year.
8 CHAIRMAN JONES:
9 That, again, I've slept since then, but
10 my memory from what Mr. Leonard presented at
11 the last meeting is that Industry proposed
12 something very similar to this.
13 MR. LEONARD:
14 Correct.
15 CHAIRMAN JONES:
16 Is that --
17 MS. JOHNSON:
18 I think my understanding was anything
19 they had done in the previous year would be
20 filed annually, but this would be specific to
21 the project application to which you're
22 filing.
23 CHAIRMAN JONES:
24 So each application would have a separate
25 filing?

1 I think if they haven't filed, we
2 wouldn't even be bringing it to you.
3 CHAIRMAN JONES:
4 So the renewal, that would be a renewal
5 -- they haven't earned the right to renew
6 because they didn't file the form.
7 MS. JOHNSON:
8 That's what we're --
9 CHAIRMAN JONES:
10 So the form has become pretty important,
11 but it's only one form versus --
12 MS. PORTER:
13 It's one form versus all the --
14 MS. JOHNSON:
15 Exactly.
16 MS. PORTER:
17 Yes.
18 CHAIRMAN JONES:
19 Okay. I'm wrapping my head around it.
20 Okay. Okay. All right. That's all I've got,
21 guys.
22 Any other questions from the Committee?
23 MR. MOSS:
24 I do.
25 CHAIRMAN JONES:

1 MS. JOHNSON:
2 Yes.
3 MS. VILLA:
4 Yes.
5 CHAIRMAN JONES:
6 Okay. Got it. Okay. Renewal
7 application, APPR is required to be filed for
8 all project construction years in order to
9 renew. So you're saying that the timely
10 filing of the APPR has become a condition to
11 renew, is that your concept?
12 MS. JOHNSON:
13 Yeah. Because right now, you have to
14 have your AFC and PCR filed before you can
15 renew.
16 CHAIRMAN JONES:
17 So this -- so, basically, we get to the
18 end of the five years if -- now, I'm sitting
19 at the Board level, you'll come to me and say,
20 okay, Board, ABC company has -- they're up for
21 their -- filed their, timely filed their
22 renewal application, and your only report to
23 me will be they have timely filed all APPRs
24 during the initial term; is that --
25 MS. JOHNSON:

1 Mr. Moss, there you go.
2 MR. MOSS:
3 I know this isn't in the specific rules
4 and everything, but there was a question, and
5 I do wish to point out since it is a very hot
6 topic in Louisiana. I have six of the people
7 from Cameron Parish with us here today from
8 the DA, to the Court and the Sheriff, they're
9 all here. And when you're dealing, and that's
10 in Southwest Louisiana, which is where I'm
11 covering, so there was a question posed the
12 other day to me which had me question, and I
13 spoke to you about it, Ms. Porter, but I would
14 like to put it on the record.
15 MS. PORTER:
16 Yes.
17 MR. MOSS:
18 Is there anything that the Governor's
19 Office or the State could look to do to such a
20 small parish with limited amount of funds as
21 far as trying to help offset some of the costs
22 that they're going to incur for extra police,
23 extra teachers, extra fire department, just
24 anything down there?
25 And then the infrastructure when you're

1 having a Mega project like Venture Global or
 2 one of those coming up down there, what could
 3 the Governor's office or the State possibly do
 4 to help offset these charges? Yes, they're
 5 getting 20 percent, I understand.
 6 MS. PORTER:
 7 I was about to ask that, right.
 8 MR. MOSS:
 9 They're getting the 20 percent. But when
 10 you're dealing with a parish of 5,000 people
 11 or less, they have limited resources.
 12 MS. VILLA:
 13 Right.
 14 MR. MOSS:
 15 So, yes, do they appreciate the projects?
 16 Absolutely, and it's putting people to work.
 17 But at the same time, it's draining their
 18 coffers for five to ten years before they
 19 really start recouping any of that 80 percent
 20 back. The 20 percent is appreciative, but
 21 what can we do to help them? And that's
 22 something that I don't think is going to be
 23 just generic to Cameron Parish, but right now
 24 out further with the Biden pause on all the
 25 LNG facilities, you know, their epicenter is

Page 82

1 right there. That's them, and they're dealing
 2 with all these projects and they've got a
 3 couple on hold.
 4 And so when this pause gets lifted, and
 5 I'm saying that out loud, when that pause gets
 6 lifted --
 7 MS. PORTER:
 8 Right.
 9 MR. MOSS:
 10 -- then we need to see what we can do to
 11 possibly help these people.
 12 MS. PORTER:
 13 Okay.
 14 MR. MOSS:
 15 And I'd like -- I know you've got to
 16 bring it back to the Governor's office, but
 17 I'd just like it on record that, love the
 18 employment, love the expansion of jobs and
 19 wages, but how do we help protect them because
 20 --
 21 MS. VILLA:
 22 Until such time that they start receiving
 23 the coffers.
 24 MR. MOSS:
 25 Yes, ma'am.

Page 83

1 MS. VILLA:
 2 Okay. Thank you.
 3 MS. PORTER:
 4 Appreciate the feedback.
 5 CHAIRMAN JONES:
 6 Mr. Miller?
 7 MR. MILLER:
 8 A little bit on that same note because it
 9 really does match, especially the LNGs, I
 10 presume they're Mega projects. What's the
 11 definition? You know, I'm sure I probably
 12 should know it, but I don't.
 13 MS. VILLA:
 14 So that is one thing that we're
 15 contemplating, because the definition -- first
 16 off, the Mega language, there's no more jobs
 17 associated with it in ITEP. So I believe the
 18 previous language was 500 million, 500 jobs,
 19 if I'm not mistaken; I can be, but I think we
 20 followed the same rule that LED has as far as
 21 a Mega project fund use, which is 500/500.
 22 But those were all things that were decided
 23 many, many, many years, if not decades ago.
 24 MR. MILLER:
 25 Although 500 sounds like a lot, in

Page 84

1 today's world --
 2 MS. JOHNSON:
 3 It's actually only 100.
 4 MS. VILLA:
 5 One hundred jobs?
 6 MS. JOHNSON:
 7 No, 100 million.
 8 MS. VILLA:
 9 One hundred million. Oh, in this --
 10 okay, that's the other program. But so we're
 11 looking at that, right, to determine what's
 12 the best, you know, term of Mega, what's going
 13 to constitute a Mega project.
 14 MR. MILLER:
 15 Because on --
 16 MS. VILLA:
 17 I mean a Mega project in one parish could
 18 be 50 million.
 19 MR. MILLER:
 20 Yes, true.
 21 MS. VILLA:
 22 Exactly.
 23 MR. MILLER:
 24 And on the LNG, it's not -- even though
 25 it qualifies as a Mega project, it's not

Page 85

1 20 percent, it's seven.
2 MR. MOSS:
3 I was looking --
4 MS. VILLA:
5 Right. That's exactly right.
6 MR. MILLER:
7 So it changes it dramatically.
8 MS. VILLA:
9 Yeah. So we are looking to define what's
10 going to constitute a Mega project.
11 MR. MILLER:
12 Thank you.
13 CHAIRMAN JONES:
14 Since we're going there -- before I do
15 that, Ms. Ardoin?
16 MS. ARDOIN:
17 Sure. Yes. Okay. So I am new to the
18 Committee, just as Mr. Polozola, so if I
19 should know this, I apologize. But are we
20 adding LWC or have they always been involved?
21 MS. PORTER:
22 Adding.
23 MS. ARDOIN:
24 Can you help me understand?
25 MS. JOHNSON:

Page 86

1 We're adding it because this is a program
2 for manufacturers. And right now, the NAICS
3 code is self-reported and there's no way for
4 us to verify that that's their actual NAICS
5 code or what's assigned by LWC, so that would
6 help us.
7 MS. ARDOIN:
8 So they're basically checking the code?
9 MS. JOHNSON:
10 Right.
11 MS. PORTER:
12 Yes.
13 MS. ARDOIN:
14 Thank you.
15 CHAIRMAN JONES:
16 I'm so glad you asked that question
17 because it raised another question for me. As
18 --
19 MS. ARDOIN:
20 Sorry.
21 CHAIRMAN JONES:
22 No, no, no. These are things that we
23 need to hash out here.
24 MS. PORTER:
25 Right.

Page 87

1 CHAIRMAN JONES:
2 So you've got NAICS codes, but you've
3 also got the constitutional definition of
4 manufacturing, which as painful as it is to
5 read, it's still there. And to me, it's
6 possible that you may not have a manufacturing
7 NAICS code, but yet could somehow be --
8 MS. VILLA:
9 Correct.
10 CHAIRMAN JONES:
11 -- to me, the definition of manufacturing
12 under the constitution.
13 MS. VILLA:
14 Right.
15 MS. JOHNSON:
16 I don't think the idea is to exclude them
17 if they don't have a manufacturing NAICS code,
18 it's more of a verification.
19 CHAIRMAN JONES:
20 It's a shortcut. I get it.
21 MS. JOHNSON:
22 Right.
23 CHAIRMAN JONES:
24 And I agree with that, frankly. I think
25 it's a good idea. But my question becomes,

Page 88

1 assuming -- I've had in my -- my mental model
2 has been, if you've got an entity that doesn't
3 have a manufacturing NAICS code, but yet they
4 somehow believe they fit the definition of
5 manufacturing, then theoretically they could
6 come to the Board, make the case, and let the
7 Board decide. Now the problem with that is,
8 it obviously adds some subjectivity to the
9 process. And as I've told you all, I want to
10 minimize subjectivity to the degree we can.
11 MS. PORTER:
12 Yeah.
13 CHAIRMAN JONES:
14 But I don't know any other way to thread
15 that needle. Has anybody smarter than me
16 figured out a better way?
17 MS. JOHNSON:
18 I mean the Board can specifically state
19 which NAICS codes they want included.
20 CHAIRMAN JONES:
21 No, what I'm saying is they may not have
22 a NAICS code, but yet they may believe they
23 fit the definition of --
24 MS. JOHNSON:
25 Right.

Page 89

23 (Pages 86 - 89)

1 MS. PORTER:
 2 Of manufacturing.
 3 CHAIRMAN JONES:
 4 -- of manufacturing. And so it's their
 5 job to come in then and prove or make the case
 6 to the Board of Industry that they should be
 7 considered a manufacturer.
 8 MS. VILLA:
 9 Yeah. We have had that happen today
 10 where they don't have an assigned NAICS code
 11 or they didn't provide a NAICS code of a
 12 manufacturer, but there's a component of their
 13 operation that is manufacturing. So that
 14 component of their operations is eligible for
 15 an abatement.
 16 CHAIRMAN JONES:
 17 Okay. All right.
 18 MS. VILLA:
 19 So we deal with that today.
 20 CHAIRMAN JONES:
 21 Okay. Okay. We're on the same page
 22 then. Okay. Now, I forgot my -- oh, no, no.
 23 Okay. Good. So you've got Mega projects. On
 24 the other end of the spectrum, you've got
 25 small projects.

Page 90

1 MS. VILLA:
 2 That's right.
 3 CHAIRMAN JONES:
 4 And I personally believe, as y'all have
 5 heard me say it to your group, is I would
 6 rather than have one facility with 800 jobs, I
 7 would rather have ten facilities with 80 jobs
 8 or 80 facilities with ten jobs each. Because
 9 to me, the smaller the manufacturing facility
 10 you have, the more of those you have, the more
 11 diversity you have in your economy, and the
 12 less likelihood that all of those are going to
 13 shut down at the same time.
 14 MS. VILLA:
 15 Totally agree.
 16 CHAIRMAN JONES:
 17 So I would like to see us consider the
 18 possibility for a small project, what I'm
 19 going to call, euphemistically, the mom and
 20 pop projects. They may only be a \$10 million
 21 manufacturing facility, but they're going to
 22 produce five or six jobs, but that extra
 23 20 percent might be really important to them
 24 to be able to make the financial model work.
 25 I would love to be able to see at least the

Page 91

1 opportunity for them to go to the locals and
 2 make the case.
 3 Let the locals decide, I get that, but
 4 let the locals decide whether they want to
 5 grant an extra 20 percent exemption. I'm
 6 going to put that on the table.
 7 MS. JOHNSON:
 8 I just want to point out that, that would
 9 be pulling jobs, and jobs --
 10 MS. VILLA:
 11 Aren't part of the --
 12 MS. JOHNSON:
 13 We aren't pulling job compliance back
 14 into it for us to be able to verify the sizes
 15 of these companies.
 16 CHAIRMAN JONES:
 17 All depends on how you write it. All
 18 depends on how you write it.
 19 Mr. Miller?
 20 MR. MILLER:
 21 As local government, I appreciate that
 22 input. And for the most part, I'll say that
 23 the ugly word, pilot, and they can do a pilot
 24 and do whatever they want to do with it.
 25 MS. VILLA:

Page 92

1 And I don't think that's an ugly word to
 2 use, quite frankly.
 3 MR. MILLER:
 4 I know, but sometimes it gets a little --
 5 MS. VILLA:
 6 No, I think that's another tool that, as
 7 economic developers, we have in our toolbox.
 8 Because, you know, as someone a lot smarter
 9 than me explained to me, the purpose of a
 10 pilot, Anne, is that it can go beyond the ten
 11 years.
 12 MR. MILLER:
 13 Right.
 14 MS. VILLA:
 15 It can go to industries that aren't
 16 manufacturers. And if we truly want to
 17 diversify our economy in the State of
 18 Louisiana, there's other industries besides
 19 manufacturing. They have a great multiplier,
 20 don't get me wrong, but the pilot has a
 21 specific purpose. So as an economic
 22 developer, we need to use it when it works
 23 better in that for that specific project than
 24 this does.
 25 MR. MILLER:

Page 93

1 And I'll tell you, the truth of the
 2 matter is, it became much more popular in
 3 2016.
 4 MS. VILLA:
 5 I totally understand. Yeah.
 6 CHAIRMAN JONES:
 7 Okay. What happened in 2016? I missed
 8 it.
 9 MR. MILLER:
 10 The previous administration.
 11 MS. VILLA:
 12 Yeah, so I don't consider -- so the point
 13 is, I don't think any of us consider it an
 14 ugly word.
 15 MR. MILLER:
 16 Okay. Thank you.
 17 CHAIRMAN JONES:
 18 All right. And, look, I don't disagree
 19 with any of that discussion.
 20 MS. VILLA:
 21 Yeah.
 22 CHAIRMAN JONES:
 23 But, again, to your point of having
 24 putting as many bullets in your belt as
 25 possible, I'd like to have both hands.

Page 94

1 Because the truth is, not every bank likes the
 2 idea of a local government owning the facility
 3 during the pilot.
 4 MS. VILLA:
 5 Totally agree. Exactly.
 6 CHAIRMAN JONES:
 7 That's a financing issue.
 8 MS. VILLA:
 9 That's right.
 10 CHAIRMAN JONES:
 11 Some banks are okay with it, some banks
 12 are not.
 13 MS. VILLA:
 14 Right.
 15 CHAIRMAN JONES:
 16 And so, to me, if you can have -- if a
 17 pilot is an option, great.
 18 MS. VILLA:
 19 Right.
 20 CHAIRMAN JONES:
 21 If ITEP is an option and I can go to my
 22 locals and convince them to waive the extra 20
 23 percent, I would love for us to consider that
 24 as a possibility.
 25 MS. VILLA:

Page 95

1 Right.
 2 CHAIRMAN JONES:
 3 And, to me, from the Governor's
 4 perspective, I heard throughout his campaign
 5 small business, small business, small
 6 business, and that's who I'm talking about
 7 right now.
 8 MS. VILLA:
 9 That would be great. Totally agree.
 10 MS. PORTER:
 11 So, Gerry, for the small business, you're
 12 saying a hundred percent exemption for ten
 13 years?
 14 CHAIRMAN JONES:
 15 Potential with local approval.
 16 MS. VILLA:
 17 For the local to approve. Okay.
 18 MR. MILLER:
 19 The locals could actually propose it
 20 maybe.
 21 CHAIRMAN JONES:
 22 I don't know, but I want us to think
 23 about that --
 24 MS. VILLA:
 25 It's great feedback.

Page 96

1 CHAIRMAN JONES:
 2 I want us to think about that because I
 3 think it sends a message that, you know, we're
 4 -- and the truth is, for the small -- the
 5 smaller the entity, the less impact on the
 6 locals that is going, at least in my -- and I
 7 may be thinking about it wrong, but I want --
 8 I want that idea to be out there, and it's a
 9 bad idea. The Committee can vote it down, the
 10 Board can vote it down, or the Governor can
 11 vote it down, but I'd like us to consider
 12 that.
 13 MS. VILLA:
 14 Okay. No, I mean that's -- I think
 15 that's the purpose is that we get all the
 16 great feedback ideas that we can bring forth
 17 and go through. And one thing that I've just
 18 heard just, you know, I don't think it was any
 19 specific feedback just in discussions like we
 20 all have with stakeholders is that that's one
 21 thing that they feel or one small
 22 manufacturers were greatly impacted by the
 23 previous EO. And they feel as though they are
 24 ones that are just like, I'm just not going to
 25 deal with it, so I'm not going to go after the

Page 97

1 abatement. We should never have something so
2 burdensome that an applicant that's eligible
3 for something doesn't go out and get it.
4 CHAIRMAN JONES:
5 I agree. I agree.
6 MS. VILLA:
7 Yeah. Agreed.
8 CHAIRMAN JONES:
9 Right. Any other questions or comments
10 from the Board?
11 MR. MOSS:
12 I have one just to follow up on
13 something.
14 CHAIRMAN JONES:
15 Mr. Moss?
16 MR. MOSS:
17 Something to bring back when I sent back
18 and checked out notes from the meeting I had
19 with Kim Monti from the Cameron Parish Port
20 for the Governor on doing some type of help
21 back to the community, to the Parish or
22 whatever, some type of exemption or reduction
23 on the rate of the State sales tax, could they
24 exempt some of that possibly for that Parish
25 at that time that a Mega project or just one

Page 98

1 of the regular projects is going on? That
2 would be something the State could possibly
3 contribute. It's just a question, Ms. Porter.
4 I don't think anybody has an answer.
5 MS. VILLA:
6 Right.
7 MS. PORTER:
8 Right.
9 MR. MOSS:
10 But that was just an area where the State
11 would have control over that, it could be at
12 least exempted back to them.
13 MS. VILLA:
14 Oh, exempted back to them.
15 MR. MOSS:
16 Yes, ma'am.
17 MS. VILLA:
18 Okay. Okay. Thank you.
19 MR. MOSS:
20 And that would help with their payments
21 if the sales tax is there.
22 MS. VILLA:
23 Right.
24 MR. MOSS:
25 If we even reduced it, then they get more

Page 99

1 money into their coffers to help offset it.
2 Again, I'm not sitting up here representing
3 the whole State, but I'm facing Cameron Parish
4 right now with everything going on.
5 MS. VILLA:
6 Right.
7 MR. MOSS:
8 So we're trying to figure out what's best
9 for them. Because when these other LNGs come
10 on or whatever manufacturer they bring in,
11 it's going to be quite burdensome on them.
12 MS. PORTER:
13 Okay.
14 MR. MOSS:
15 That's it.
16 CHAIRMAN JONES:
17 Yes, sir. Anything else?
18 Okay. Here's where we are: What -- we
19 have our next meeting for this group. I
20 traded emails with Ms. Porter earlier in the
21 day as to what LED's availability is, and I
22 think the earliest that we can have LED
23 participate is August the 12th. And so I
24 would ask the Committee to take a look at your
25 calendars and see if August 12th is a -- so

Page 100

1 I'm hearing the morning of August the 12th.
2 Is that a possibility for the remaining
3 Committee Members?
4 MS. ARDOIN:
5 Yes.
6 CHAIRMAN JONES:
7 Is it?
8 MR. MOSS:
9 Yes.
10 CHAIRMAN JONES:
11 Ms. Ardoin, I know those sighs.
12 MS. ARDOIN:
13 It's fine. It's fine. Only week off
14 from teaching but, no, it's fine. It's fine.
15 CHAIRMAN JONES:
16 Don't worry. I don't want to take your
17 vacation away from you.
18 MS. VILLA:
19 No, I mean I don't want to -- I know that
20 y'all spoke earlier, but when is the next
21 Board meeting? Is the 20 --
22 CHAIRMAN JONES:
23 The 26th.
24 MS. VILLA:
25 The 26th or something like that?

Page 101

1 CHAIRMAN JONES:
2 Toward the end of the month.
3 MS. VILLA:
4 So if we, I mean, considering potential
5 conflicts, it sounds like, what about the
6 following Monday or Tuesday of the following
7 week? I mean, because then we'll still have
8 -- no, that's still bad?
9 MS. ARDOIN:
10 That's a no go for me.
11 MS. VILLA:
12 Okay.
13 MS. ARDOIN:
14 The 12th is fine.
15 MS. VILLA:
16 Okay. Great.
17 CHAIRMAN JONES:
18 So the next meeting will be August 12th,
19 which segues into --
20 MS. PORTER:
21 They're going to have to look for, you
22 know, also availability.
23 CHAIRMAN JONES:
24 I'm sure there's a room some place in
25 Baton Rouge.

Page 102

1 MS. SIMMONS:
2 We have the LaBelle Room.
3 MS. PORTER:
4 Okay.
5 CHAIRMAN JONES:
6 Excellent.
7 MS. VILLA:
8 Perfect.
9 CHAIRMAN JONES:
10 Ms. Simmons comes to the rescue. Thank
11 you.
12 MR. MOSS:
13 Mr. Chairman?
14 CHAIRMAN JONES:
15 Yes, Mr. Moss?
16 MR. MOSS:
17 Before you make your move for the next
18 meeting to adjourn, I would like to take a --
19 everybody in this room is important.
20 Everybody's comments are important to us. But
21 I probably stuck my neck out there some, and
22 the DA sitting right in front of me would like
23 to make a couple of comments to the Board if
24 you would allow that?
25 CHAIRMAN JONES:

Page 103

1 No, absolutely. Absolutely.
2 MS. VILLA:
3 He can come up.
4 MR. MOSS:
5 District Attorney Tommy Barrett for
6 Cameron Parish, and he's got his whole
7 entourage with him. Thank you, sir.
8 MR. BARRETT:
9 Mr. Moss, thank you.
10 CHAIRMAN JONES:
11 State your name and your position,
12 please.
13 MR. BARRETT:
14 Yes, sir. Tom Barrett, District Attorney
15 for Cameron Parish, appreciate the indulgence.
16 Maybe I wasn't supposed to speak today, and
17 I'll try to be back on the 12th. Excellent
18 questions, commend your staff on what they've
19 put together here. I have a lot of notes.
20 I'll try to streamline it.
21 One question, why local committees? I
22 know some jurisdictions probably don't care
23 what happens on ITEPs, but obviously Cameron
24 does. So it is important to have this local
25 Committee. I think the makeup, Cameron Parish

Page 104

1 is fine with the makeup. It's pretty
2 consistent with what you had before, it just
3 streamlines it, which is, again fine. But it
4 is important to have local input --
5 MS. PORTER:
6 Yeah.
7 MR. BARRETT:
8 -- to the extent locals want to give
9 input. They don't want to, you know, they
10 don't have to hear from you, but I think it is
11 important to have a voice. And although it is
12 a recommendation, I trust that this Board and
13 the Governor will, you know, listen to those
14 recommendations, just like he's listening to
15 Industry and probably your staff and why we're
16 all here today to try to make this process
17 better. So we appreciate that.
18 The idea of notice, and that was a great
19 point, and I had some notes. So to me, I see
20 that it could be accomplished when the
21 application is made, the jurisdiction, local
22 is put a notice. Doesn't trigger any
23 obligations to do anything, except that now we
24 know and we can start considering what our
25 options are or what we may want to do. But

Page 105

1 then when it gets to the Board's agenda and
 2 the 45-day, keep that in place as well. But
 3 the initial notice, that can be very simple,
 4 just shoot those emails. Maybe put something
 5 in your programming that the local
 6 jurisdictions can sign up for notice. And so
 7 those who want to be notified will be notified
 8 immediately. Simple, to me, programming.
 9 MR. POLOZOLA:
 10 I have a question.
 11 MR. BARRETT:
 12 Sure.
 13 MR. POLOZOLA:
 14 So do you think that that would help
 15 speed up the process for your Parish later in
 16 that 45-day window?
 17 MR. BARRETT:
 18 Oh, absolutely.
 19 MR. POLOZOLA:
 20 Having the notice on the front-end, even
 21 if it's just a heads up notice?
 22 MR. BARRETT:
 23 Sure.
 24 MR. POLOZOLA:
 25 Do you think it would maybe build

Page 106

1 efficiencies into the 45-day consideration
 2 period?
 3 MR. BARRETT:
 4 In my opinion, yes, absolutely.
 5 MR. POLOZOLA:
 6 Okay.
 7 MR. BARRETT:
 8 All right. So, primarily, in Cameron
 9 Parish, we have a Police Jury, we have no
 10 municipalities. Everything -- the Police Jury
 11 is seven members currently run the Parish, so
 12 and they meet once a month. So 45 days, man,
 13 boom, we're having special meetings just to
 14 consider the 45 days. So if we can get notice
 15 on the front-end, we can start having
 16 conversations, whether it be at Police Jury
 17 meetings or at other types of meetings, it
 18 does, it would be very beneficial.
 19 And, again, to me, if the system is set
 20 up that we can sign in and we get notice in
 21 that fashion so that the Board or your staff
 22 is not guessing who may want to know in that
 23 jurisdiction, that's just a suggestion of how
 24 it eases the burden or obligation on your
 25 staff to who's notified. We've told them who

Page 107

1 is to be notified, so just some suggestions.
 2 MR. POLOZOLA:
 3 Okay.
 4 MR. BARRETT:
 5 And that accomplishes -- and I had a
 6 point about the locals were not notified until
 7 step four, which was at the Board. I just
 8 thought that was a little late. Whether it's
 9 for consideration or to be part of the
 10 process, I think to be notified earlier just
 11 helps. So we do appreciate those
 12 considerations, those thoughts.
 13 That was, for the most part, our input on
 14 the submission to you today. What I wasn't
 15 sure of and, you know, alluded to the
 16 financial burden or the financial obligations.
 17 And so I think the idea of small projects and
 18 having the local government either being able
 19 to recommend or to some degree say, yeah, we
 20 will agree to waive that 20 percent, we think
 21 that's a good idea; because, usually, if it is
 22 a small project, however we define a small
 23 project, it's probably going to have, I'll
 24 say, some local flavor. It's going to have
 25 somebody local. You're going to know the

Page 108

1 people in the community. They're going to
 2 come to your Police Jury or your City
 3 requesting that.
 4 And those small projects, generally, will
 5 not have the burden on your infrastructure
 6 that a Mega or bigger project would have,
 7 which leads me to Cameron Parish. We're
 8 fortunate, in a sense, that we have three LNG
 9 plants, approximately \$40 billion, with a B,
 10 assessed value on our books that are not being
 11 taxed, ad valorem taxed. Our Parish is solely
 12 our Police Jury, School Board, Sheriff's
 13 office, solely financed through ad valorem
 14 taxes. We have no local sales tax. That is a
 15 choice, historically, that our Parish has
 16 made. So property taxes, obviously, are
 17 important to us. There are some -- so it
 18 creates a financial burden to us.
 19 And when I say that, I'm the kind of guy
 20 that, for instance, give you an example, our
 21 contract with our waste disposal household
 22 pickup once a week is a per price per
 23 household pickup. Well, when we have one of
 24 these Mega, I call them Mega projects, you
 25 know, a \$10 billion project, we may have two

Page 109

1 to 3,000 people or RVs coming into our Parish
 2 for temporary. They may be there a year, two
 3 years. All of a sudden, we're paying for an
 4 extra \$1,000 or 1,000 pickups. Doesn't seem
 5 like much. But in a Parish of 5,000 people,
 6 that's significant to us.
 7 Just, for instance, Sheriff, we go from
 8 500 traffic tickets a year to maybe 4,000.
 9 That's revenue, but that revenue doesn't all
 10 go to the Sheriff, but he's got to put more
 11 personnel and more equipment out on the road
 12 for traffic safety. And those are just some
 13 for instances. It goes on and on. We have
 14 more kids. They bring their kids with them
 15 and they go to school.
 16 So those are all things that add to our
 17 burden, the local costs that is not shared at
 18 the State level. So to the extent that there
 19 could be something, again, this might be
 20 beyond the scope of what you all are doing,
 21 but I have a capture of the audience, so I'll
 22 take the opportunity very briefly, that is a
 23 huge burden, especially to someone, the
 24 smaller the community, the smaller the
 25 population, the bigger the burden. So to the

Page 110

1 extent that you have the smart people in the
 2 room can figure out some recommendations or
 3 some thoughts going forward of how to lessen
 4 that burden, we would really appreciate it and
 5 would like to be involved in those
 6 conversations.
 7 And, again, for instance or for example
 8 would be our library. Our library is not
 9 going to suffer from an increase in traffic
 10 and so forth and so on, so maybe their
 11 millages could be waived, be exempt; whereas,
 12 maybe the Parish's general fund would not be
 13 because the infrastructure and other things.
 14 So maybe there would be an option to pick and
 15 choose which millages would be exempt; maybe
 16 your fire, your ambulance would not. Just the
 17 thought that you could pick and choose or
 18 somehow the locals could be involved in
 19 picking and choosing what is exempt and what
 20 is not. Again, just an idea. There are
 21 smarter people than me that know more about
 22 this than I do.
 23 MR. POLOZOLA:
 24 I have a question.
 25 MR. BARRETT:

Page 111

1 Yes, sir.
 2 CHAIRMAN JONES:
 3 Wait. Mr. Miller first.
 4 MR. MILLER:
 5 Thank you for that information. I did
 6 want to ask though, on the ad valorem, and
 7 correct me if I'm wrong, Ms. Johnson, the land
 8 is not --
 9 MS. JOHNSON:
 10 You're correct, land is not eligible.
 11 MR. MILLER:
 12 And so the value of that property where
 13 the LNG plant was, was I'm sure, exceptionally
 14 low prior to them buying it and building it.
 15 Then, the land immediately went on the tax
 16 rolls. What was that value increase? What --
 17 actually, was the -- not the value increase, I
 18 don't really care about that. What was the
 19 dollar amount of the money that increased to
 20 the --
 21 MR. BARRETT:
 22 And that's a great question. And what
 23 I'd like to -- so this is important to us in
 24 Cameron Parish, that is, I have my Sheriff,
 25 Sheriff Savoie here, our Assessor Scott

Page 112

1 Lavergne, Port Director, our Superintendent,
 2 as well as our Parish Administrator. So I'm
 3 going to turn to my Assessor. Did you hear
 4 that question?
 5 MR. LAVERGNE:
 6 No, I didn't. I'm sorry.
 7 MR. MILLER:
 8 So the -- and I'll ask it a little
 9 differently because you pointed out a couple
 10 of other areas. So, obviously, the
 11 manufacturing piece of the facility is going
 12 to be exempt for ten years, and then there
 13 will be a huge add-on. But prior to that,
 14 there's many parts of that, that are not --
 15 part of the manufacturing that are not exempt.
 16 And you did a new evaluation on them for like,
 17 i.e. the land costs. The land went from
 18 whatever it was with nothing there to now this
 19 major facility.
 20 The Port, I don't know if there's any --
 21 I don't know if there are tonnage fees or
 22 anything like that of them using the Port.
 23 What is the increased revenue to the Parish
 24 for the project while it's in the abatement
 25 state?

Page 113

1 MR. LAVERGNE:
 2 While it's in the abatement state?
 3 MR. BARRETT:
 4 You can have my chair. Thank you,
 5 Gentlemen, unless you have a question.
 6 MR. MILLER:
 7 Thank you, sir. Appreciate you.
 8 CHAIRMAN JONES:
 9 Please state your name and position for
 10 the record, please.
 11 MR. LAVERGNE:
 12 Scott Lavergne, Cameron Parish Assessor.
 13 CHAIRMAN JONES:
 14 Thank you.
 15 MR. LAVERGNE:
 16 Thank y'all for entertaining us today.
 17 Yes, you do have some small amounts of value
 18 that come on while it's in the abatement
 19 stage; nothing compared to what the project
 20 itself is.
 21 CHAIRMAN JONES:
 22 Well, no doubt.
 23 MR. LAVERGNE:
 24 And so it's just -- it's just a -- it's a
 25 struggle. I mean it -- and so you have to

Page 114

1 remember, our Parish went from oilfield to
 2 nothing. And so we're waiting, playing the
 3 waiting game so that we can get the tax
 4 dollars, ad valorem taxes from them. It's
 5 slowly coming on, but not -- it's just making
 6 up for what we lost.
 7 So we haven't seen a big increase in our
 8 tax base. You know, it's just a small one.
 9 But like I said, the stuff that you did, the
 10 little bit of inventory that you did, the
 11 little bit of land value that you increased,
 12 its nothing significant.
 13 MR. MILLER:
 14 Okay.
 15 CHAIRMAN JONES:
 16 Mr. Polozola?
 17 MR. POLOZOLA:
 18 We appreciate you all bringing these
 19 issues to us. Thank you for doing that
 20 because it is a burden and puts pressure onto
 21 your Parish. And I don't know the answers,
 22 but I think we're going to think about
 23 solutions. I'm sure the staff will as well.
 24 One thing that came to mind as y'all were
 25 talking is, you know, in the Haynesville

Page 115

1 Shale, all this drilling and production
 2 activity happens, DeSoto Parish, Sabine
 3 Parish, Red River Parish, all other Parishes,
 4 tremendous amount of pressure onto those
 5 communities on the roads, the drainage
 6 districts, all of that. I kind of, as we
 7 consider this, and we're going to have another
 8 meeting on August 12th, and we're going to
 9 keep on going from there, so there's a lot of
 10 opportunity to address issues like this.
 11 And, of course, we can bring it to the
 12 Governor's office, but I just kind of wonder,
 13 like, coordinating and maybe inquiring, I see
 14 the Representative is here, inquiring with the
 15 other areas of the State that had these
 16 issues, not to the extent that you're having.
 17 These are huge projects in your Parish. But,
 18 you know, there is a lot of activity and it's
 19 been happening in those other Parishes. How
 20 are they dealing with it?
 21 MR. LAVERGNE:
 22 Right.
 23 MR. POLOZOLA:
 24 Those royalties are going to private
 25 property owners, you know, or the State is

Page 116

1 getting the royalty. What's happening in Red
 2 River, DeSoto, Sabine and other Parishes that
 3 are dealing with Haynesville Shale
 4 proliferation? You know, I kind of wonder how
 5 they've handled it? Is there something that
 6 we can learn from their experience, you know?
 7 MR. LAVERGNE:
 8 I agree.
 9 MR. POLOZOLA:
 10 So just a thought, I don't have answers
 11 right now.
 12 MR. LAVERGNE:
 13 Right. Right, of course.
 14 MR. POLOZOLA:
 15 Yeah.
 16 MR. LAVERGNE:
 17 We're all in this together, guys. That's
 18 why we're here and we're going to keep coming,
 19 and try to help in the process to streamline.
 20 CHAIRMAN JONES:
 21 Well --
 22 MR. LAVERGNE:
 23 And I do too, I think that streamlining
 24 is a good thing overall.
 25 MS. PORTER:

Page 117

1 Thank you.
2 CHAIRMAN JONES:
3 Thank you so much.
4 MR. LAVERGNE:
5 All right.
6 CHAIRMAN JONES:
7 Thank y'all for making the trip.
8 MR. BARRETT:
9 Yes, sir.
10 MR. LAVERGNE:
11 Yes, sir.
12 CHAIRMAN JONES:
13 All right. So we've got a meeting set
14 for August the 12th. Again, I'm going to
15 reiterate for the third time in this meeting,
16 what I'm going to ask is any other
17 stakeholders, whoever may be interested in
18 this process, if you have specific input on
19 the Industry proposal, what LED has proposed,
20 an idea you have of yourself, any ideas
21 related to what's been raised with the Cameron
22 Parish problem, I'm going to call it Cameron
23 Parish problem, do you have any suggestions on
24 that, please submit them to LED. And the best
25 way to do that, Robin, is how?

Page 118

1 MS. PORTER:
2 It's ITEPcomments@LA.gov.
3 CHAIRMAN JONES:
4 ITEPcomments@LA.gov.
5 MS. PORTER:
6 Yes.
7 CHAIRMAN JONES:
8 I-T-E-P-C-O-M-M-E-N-T-S@LA.gov. Got it.
9 Great. And so I'm going to ask you to do that
10 within the next week, because what will then
11 happen is we'll get that information to LED
12 staff, they can review it. And then I'm going
13 to ask that if you're willing and prepared and
14 would like to, I would ask for you to be
15 prepared to come at the next meeting,
16 August 12th, and if you want to make public
17 comments, I want to hear from you. Because
18 the last thing I want anybody to say is,
19 nobody heard me. I'm going to take away that
20 excuse. You know, you can blame me for a lot
21 of things I do wrong, but I'm going to give
22 you an opportunity to be heard. And so the
23 next meeting is an opportunity for any other
24 stakeholders who wish to speak on the ITEP
25 rules and their new evolution next --

Page 119

1 August 12th is your opportunity.
2 Anything else for the good of the order
3 from other Committee Members? Anything at
4 all?
5 Entertain -- I'm sorry? Time on
6 August 12th is morning or evening -- or is
7 morning or afternoon better?
8 MR. MILLER:
9 Morning is better.
10 CHAIRMAN JONES:
11 Morning is better for Robbie. Would 9
12 o'clock on the 12th work? Okay. Anything
13 else?
14 I'll entertain a motion to adjourn.
15 MR. MILLER:
16 Motion.
17 CHAIRMAN JONES:
18 We have a motion from Mr. Miller. Second
19 from Mr. Polozola. All in favor say, aye.
20 ALL:
21 Aye.
22 CHAIRMAN JONES:
23 Any opposition?
24 There is none. The motion carries.
25 Meeting is adjourned.

Page 120

1 REPORTER'S CERTIFICATE
2 I, KELLY S. PERRIN, a Certified Court
3 Reporter, Certificate #23035, in good standing with
4 the State of Louisiana, as the officer before whom
5 this meeting was taken, do hereby certify that the
6 foregoing 120 pages;
7 That this testimony was reported by me in
8 stenographic machine shorthand by Computer-Aided
9 Transcription, transcribed by me or under my
10 personal direction and supervision, and is a true
11 and correct transcript to the best of my ability
12 and understanding;
13 That the transcript has been prepared in
14 compliance with transcript format guidelines
15 required by statute or by rules of the Board, that
16 I have acted in compliance with the prohibition on
17 contractual relationships, as defined by Louisiana
18 Code of Civil Procedure Article 1434 and in rules
19 and advisory opinions of the Board; that I am not
20 of counsel nor related to any person participating
21 in this cause and am in no way interested in the
22 outcome of this event.
23
24
25

Page 121

1 This certification is valid only for a
2 transcript accompanied by my handwritten or digital
3 signature and the image of my State-authorized seal
4 on this page.

5 Signed:

6

7 KELLY S. PERRIN,CCR

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24

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Page 122

[& - actually]

&	23035 121:3	6	absolute 44:16
& 1:3	26th 101:23,25	6 14:18	absolutely 52:23 54:18 82:16 104:1,1 106:18 107:4
1	3	7	accepting 53:17
1 2:3 1,000 110:4,4 1.85 70:3 10 1:6 91:20 109:25 10,000 69:20 100 72:12 85:3 85:7 10th 4:6 120 121:6 122 2:6 12th 100:23,25 101:1 102:14 102:18 104:17 116:8 118:14 119:16 120:1,6 120:12 1434 121:18 15 11:8 12:6 14:19 40:17 150 72:17	3 14:20 3,000 110:1 3-4 2:4 31st 17:7,21 18:6 19:9 76:16 77:13,20 77:23	70809 1:20 750 70:3	accessibility 31:3 accessible 27:21 29:2 accompanied 122:2 accomplish 42:2 accomplished 105:20 accomplishes 108:5 accountant 71:14
	4	8	accessibility 31:3 accessible 27:21 29:2 accompanied 122:2 accomplish 42:2 accomplished 105:20 accomplishes 108:5 accountant 71:14
	4,000 110:8 40 109:9 45 14:16,24 15:4 16:6 36:18 37:8,16 38:4,7 57:12 106:2,16 107:1 107:12,14	80 10:21 16:4 17:13 18:9,16 82:19 91:7,8 800 91:6 80s 33:11	accessibility 31:3 accessible 27:21 29:2 accompanied 122:2 accomplish 42:2 accomplished 105:20 accomplishes 108:5 accountant 71:14
	5	9	accessibility 31:3 accessible 27:21 29:2 accompanied 122:2 accomplish 42:2 accomplished 105:20 accomplishes 108:5 accountant 71:14
	5 2:5 17:4,5 21:14,20 22:2 22:3 5,000 82:10 110:5	9 12:6 120:11 90 43:16 900 1:8 93 10:24 16:5 17:14 18:10,16 9522 1:19	accessibility 31:3 accessible 27:21 29:2 accompanied 122:2 accomplish 42:2 accomplished 105:20 accomplishes 108:5 accountant 71:14
2	50 85:18 500 63:3 66:18 69:16,18 84:18 84:18,25 110:8 500/500 84:21 529 18:20	a	abated 64:5 abatment 54:15 64:8,16 64:25 90:15 98:1 113:24 114:2,18 abc 79:20 ability 44:15 65:9 121:11 able 27:24,25 28:1 41:9 57:10,13 91:24 91:25 92:14 108:18
20 82:5,9,20 86:1 91:23 92:5 95:22 101:21 108:20 2016 94:3,7 2024 1:6 10:21 21 9:19 217 1:19			abated 64:5 abatment 54:15 64:8,16 64:25 90:15 98:1 113:24 114:2,18 abc 79:20 ability 44:15 65:9 121:11 able 27:24,25 28:1 41:9 57:10,13 91:24 91:25 92:14 108:18

[actually - application]

<p>112:17 ad 1:5 9:22 109:11,13 112:6 115:4 add 54:8 59:18 62:12 72:16 73:8,11 110:16 113:13 adding 22:13 72:23 86:20,22 87:1 addition 12:12 74:19 additional 10:23 11:16 17:15 18:9 address 56:21 116:10 adds 89:8 adjourn 103:18 120:14 adjourned 120:25 administering 40:15 administration 8:14,18 94:10 administrativ... 31:19 42:10 43:5 administrator 23:4 34:12 113:2 administrators 13:16 41:6,8</p>	<p>adopt 46:3 advance 11:11 12:10,21,22 20:18,25 23:16 24:9,12 27:13 27:14,15 31:14 31:15 36:10 40:3 46:8 49:10,12 advances 26:21 advisory 121:19 afc 11:12,17 79:14 afcs 16:22 affidavit 16:24 76:25 affirmation 69:14 affirms 62:2 afraid 48:20 afternoon 4:3 8:2 9:9 43:22 120:7 agencies 13:11 agenda 5:24 13:3 24:14 28:12 106:1 ago 84:23 agree 66:12 88:24 91:15 95:5 96:9 98:5 98:5 108:20 117:8</p>	<p>agreed 98:7 ahead 23:7 31:16 aided 121:8 align 10:20 aligns 18:3 19:13 allow 59:13,23 103:24 allows 59:25 60:1 alluded 108:15 amalgam 50:11 ambulance 111:16 ameliorate 38:6 amount 20:11 63:8,20 64:2,4 81:20 112:19 116:4 amounts 11:9 114:17 anne 3:10 8:2 39:15 93:10 annual 11:18 11:19 16:12,17 16:23 18:4 19:13 21:9 68:7 76:9 77:22 annually 78:20 answer 30:19 30:23 62:22 99:4</p>	<p>answered 69:11 answers 115:21 117:10 anticipated 71:18 anybody 31:5 89:15 99:4 119:18 anyway 9:18 44:23 apart 48:21 apologize 62:19 86:19 app 18:22 appearances 2:4 3:1 appeased 17:24 applicant 63:7 71:23 72:4 98:2 applicants 12:12 application 8:21 11:12,23 12:9,10,22,23 13:4,8 14:1,13 14:20 15:2 18:7,14 20:9 20:16,20,23 21:3,5 23:14 24:13 25:11,14 27:2,20 28:1 28:11,13 29:17 31:15 35:23,25</p>
--	--	---	--

[application - ballpark]

<p>36:1 37:9 38:4 46:12 58:18 59:21 61:5,6 62:24 63:5,6 71:16,18,21 78:21,24 79:7 79:22 105:21 applications 10:25 11:22 12:13,14,25 13:10,25 16:19 16:21 76:25 77:16,19 applied 19:1 23:17 71:4 apply 61:23 applying 59:9 appr 16:13 17:7 18:10 47:4 76:15 77:1 79:7,10 appreciate 14:8 55:2 82:15 84:4 92:21 104:15 105:17 108:11 111:4 114:7 115:18 appreciative 82:20 approach 8:21 41:3,14 appropriate 21:15 approval 9:21 9:25 10:18</p>	<p>14:2,13,15,20 15:2 16:1 18:18,23 26:12 27:3 96:15 approve 5:13 6:16 96:17 approved 5:23 11:2 18:22 approximately 109:9 apprs 79:23 apps 11:16,19 ardoin 3:5 4:18 4:19 86:15,16 86:23 87:7,13 87:19 101:4,11 101:12 102:9 102:13 area 99:10 areas 113:10 116:15 article 9:19 121:18 asked 6:2,6 26:4 87:16 asking 6:16,16 19:19 46:2 56:3 asks 48:1 assessed 109:10 assessment 64:20 assessor 3:20 15:15 17:6 112:25 113:3</p>	<p>114:12 assessors 28:10 32:17 33:23,24 44:7,8 assets 17:22,23 75:16 77:17 assign 13:16 15:21 assigned 87:5 90:10 assist 65:21 associated 84:17 assuming 89:1 attached 22:4 attachments 12:18 19:12 attest 62:5,6 66:14 attestation 17:10 62:1,12 66:10 attestations 12:21 58:21 attests 62:2 attorney 3:19 104:5,14 audience 19:18 110:21 august 100:23 100:25 101:1 102:18 116:8 118:14 119:16 120:1,6</p>	<p>authority 9:16 9:18,20 18:5 19:15 34:9 authorized 122:3 automatically 15:25 32:10 availability 100:21 102:22 available 29:2 36:12 avenue 1:19 aye 5:18,20 120:19,21</p> <hr/> <p style="text-align: center;">b</p> <hr/> <p>b 1:9 16:20 109:9 back 23:10 24:6 30:6 33:11,19 34:16 35:19 43:20 55:1,10 74:4 76:9 82:20 83:16 92:13 98:17,17,21 99:12,14 104:17 backyard 24:7 24:17 bad 33:18 35:8 70:8,15 97:9 102:8 ballpark 64:12 68:4</p>
---	---	---	---

[bank - cameron]

<p>bank 95:1 banks 95:11,11 barrett 3:19 104:5,8,13,14 105:7 106:11 106:17,22 107:3,7 108:4 111:25 112:21 114:3 118:8 base 115:8 based 10:9 63:6 64:16 71:7,21 basically 18:8 20:21 21:21 31:7 44:9 54:25 79:17 87:8 basis 32:4 76:6 baton 1:10,20 102:25 bc&i 13:2 16:1 18:14 30:16 beginning 9:14 9:15 12:16 16:15 40:5 41:11 44:11,14 begins 7:17 14:16 believe 5:8 7:10 84:17 89:4,22 91:4 belt 94:24 beneficial 107:18</p>	<p>benefit 63:7 71:22 best 9:25 85:12 100:8 118:24 121:11 better 7:11 18:3 19:13 53:14 62:4,10 89:16 93:23 105:17 120:7,9 120:11 beyond 70:25 93:10 110:20 biden 82:24 big 33:9 59:1 65:1 115:7 bigger 59:4 109:6 110:25 bill 71:20 72:5 billion 70:4 109:9,25 bit 9:16 29:1 40:4 59:4 72:9 84:8 115:10,11 blame 119:20 board 1:3 3:2 4:4 9:21,24 13:12,24,25 14:2 15:10,11 15:11 18:13,18 18:21,22 24:14 26:12 27:3,22 28:11 37:6,17 53:25,25 58:15 79:19,20 89:6</p>	<p>89:7,18 90:6 97:10 98:10 101:21 103:23 105:12 107:21 108:7 109:12 121:15,19 board's 106:1 body 32:19 books 109:10 boom 107:13 bother 55:21 bouncing 74:3 box 12:8,24 16:12 59:17 brainstorming 31:22 brenda 3:16 briefly 110:22 bring 83:16 97:16 98:17 100:10 110:14 116:11 bringing 80:2 115:18 broad 59:23 brookline 1:19 build 62:25 69:16 72:12 106:25 building 69:16 75:19 112:14 built 73:15 bullets 94:24 bunch 74:3</p>	<p>burden 31:7 107:24 108:16 109:5,18 110:17,23,25 111:4 115:20 burdensome 41:4 98:2 100:11 bureaucratic 10:11 41:3 business 14:15 96:5,5,6,11 businesses 54:13 55:12 buying 112:14 byproduct 74:25 75:4,5</p>
c			
<p>c 4:1 119:8 121:1,1 c&i 9:21 c.c.r. 1:13 calendar 1:21 17:8 calendars 100:25 call 4:6,7 38:17 44:13 91:19 109:24 118:22 calls 44:8 cameron 3:19 3:20 81:7 82:23 98:19 100:3 104:6,15 104:23,25</p>			

[cameron - code]

<p>107:8 109:7 112:24 114:12 118:21,22 campaign 96:4 cap 68:11 capital 11:3,3 64:3 74:19 capitol 1:7 caption 2:3 capture 110:21 care 104:22 112:18 carries 120:24 case 74:6 76:5 76:6 89:6 90:5 92:2 cause 121:21 caused 33:15 ccr 3:23 122:7 certain 53:1 certainly 22:10 34:15 certificate 2:6 11:15 121:3 certification 122:1 certified 121:2 certify 121:5 cetera 49:7,8,8 cfo 54:25,25 chair 114:4 chairman 3:3 4:2,11 5:5,6,12 5:21 6:11 9:3 19:16 20:1</p>	<p>22:19,24 23:5 23:11 24:18,25 25:4,9,17,24 26:9,13,25 28:24 29:7,15 29:25 30:17,22 31:1,24 32:20 32:25 33:5 34:19 36:14,21 37:4,15,20,24 38:15,21,25 39:12,17 41:20 42:8 43:19 44:1 45:2,8,13 45:17 47:7,24 48:17 49:3,11 49:18,22 50:9 50:18,23 51:2 51:17 52:1,7 52:14,18 53:7 53:11,21 54:17 55:14 56:1,10 56:19 57:5 58:2,8 62:13 62:18 63:12,17 63:24 64:9,15 64:19,23 65:6 65:15,19,25 66:4,11,15,21 66:25 67:7,12 67:18,22 68:2 68:19 69:4,25 70:7,12,20 71:10 72:6 76:2,7,23 77:6</p>	<p>77:12 78:8,15 78:23 79:5,16 80:3,9,18,25 84:5 86:13 87:15,21 88:1 88:10,19,23 89:13,20 90:3 90:16,20 91:3 91:16 92:16 94:6,17,22 95:6,10,15,20 96:2,14,21 97:1 98:4,8,14 100:16 101:6 101:10,15,22 102:1,17,23 103:5,9,13,14 103:25 104:10 112:2 114:8,13 114:21 115:15 117:20 118:2,6 118:12 119:3,7 120:10,17,22 change 11:13 11:13 53:24 59:13 68:22 changed 70:9 72:17 changes 6:3 9:12 19:1 59:2 59:3 61:8 86:7 changing 16:3 53:23 54:1 59:6</p>	<p>charges 82:4 charles 3:6 charter 43:14 cheatham 3:15 check 29:10 checked 98:18 checking 87:8 cheng 3:13 22:20 choice 109:15 choose 15:21 38:16 50:13 111:15,17 choosing 15:22 111:19 chose 17:7 chosen 43:9 city 109:2 civil 121:18 clarification 32:23 clarify 26:3 clause 62:1 clean 53:18 54:3 clear 53:22 54:1 clearly 62:10 clock 37:16 38:5 closure 11:15 cobble 11:21 code 13:16 87:3 87:5,8 88:7,17 89:3,22 90:10</p>
---	---	--	---

[code - consolidate]

<p>90:11 121:18 codes 88:2 89:19 coffers 82:18 83:23 100:1 cold 39:15 55:9 collected 20:13 collecting 18:2 combination 12:9 16:13,16 combined 15:4 combining 18:2 46:14,16 come 6:7,8 23:10 34:7 40:23 68:23 79:19 89:6 90:5 100:9 104:3 109:2 114:18 119:15 comes 103:10 coming 29:11 31:9 33:23 63:11 64:7 82:2 110:1 115:5 117:18 commend 104:18 comment 34:22 comments 5:15 5:16 6:21 7:4,5 7:14 8:9,25 14:9 35:16 41:16 42:19 45:4 55:15</p>	<p>56:3 98:9 103:20,23 119:17 commerce 1:3 4:4 53:25 committee 1:4 1:9 5:7,15 6:12 6:16 7:20,23 9:5 14:3,11,14 14:21 15:7,21 16:8 18:23 20:4 29:23 33:21 34:2 42:3,20,22 43:10,12 44:17 51:12 53:2,12 54:9 55:18,22 57:15 58:12 80:22 86:18 97:9 100:24 101:3 104:25 120:3 committee's 50:12 committees 104:21 communicate 51:19 communities 116:5 community 57:18 63:10,11 98:21 109:1 110:24</p>	<p>companies 17:4 92:15 company 1:18 11:24 62:2 79:20 compare 68:9 compared 114:19 competitiven... 8:12 complete 28:2 28:10 completed 40:19 completion 16:6,25 compliance 11:15 92:13 121:14,16 component 90:12,14 computer 29:9 121:8 concept 38:8 66:7 79:11 conception 19:4 concepts 45:20 56:7 conceptually 45:5,7,11 concern 24:8 44:18 concerned 11:24 55:23</p>	<p>condition 79:10 conditions 9:24 conduct 14:17 confines 58:10 conflicts 102:5 confusion 48:4 78:2 conn 9:7 conservation 60:15 consider 7:7 30:16 35:17 69:8 91:17 94:12,13 95:23 97:11 107:14 116:7 consideration 10:25 13:24,25 14:2,3,11 16:11 18:13,15 22:11 37:6,17 47:6 48:12 53:2 107:1 108:9 considerations 108:12 considered 11:2 90:7 considering 102:4 105:24 consistent 15:23 105:2 consists 15:7 consolidate 41:9</p>
---	--	---	---

[consolidated - definitive]

<p>consolidated 20:12</p> <p>constitute 85:13 86:10</p> <p>constitution 9:19 88:12</p> <p>constitutional 88:3</p> <p>construction 12:16 17:11,19 18:12 23:20 79:8</p> <p>contemplating 84:15</p> <p>continue 10:16 16:20</p> <p>contract 10:22 11:15 16:2,4,7 16:10 18:15,18 19:5 75:14 109:21</p> <p>contracts 9:22 75:21</p> <p>contractual 121:17</p> <p>contribute 99:3</p> <p>control 99:11</p> <p>conversation 6:11 39:21</p> <p>conversations 107:16 111:6</p> <p>convince 95:22</p> <p>cooperating 61:19</p>	<p>coordinating 15:21 116:13</p> <p>copied 32:17</p> <p>copy 5:8 19:20 53:18 54:3</p> <p>correct 23:17 27:7 28:6,14 61:25 64:22 65:24 67:11 78:14 88:9 112:7,10 121:11</p> <p>cost 16:25 63:2 66:18 69:19,21</p> <p>costs 59:12,15 68:16,18 70:24 71:17 77:1 81:21 110:17 113:17</p> <p>counsel 8:5 9:10 121:20</p> <p>couple 6:1 83:3 103:23 113:9</p> <p>course 9:17 17:13 52:13,17 116:11 117:13</p> <p>court 1:18 81:8 121:2</p> <p>covering 81:11</p> <p>creates 19:2 109:18</p> <p>creating 21:21</p> <p>criteria 13:21 19:3</p>	<p>crystal 54:1</p> <p>cumbersome 10:11 19:4,7</p> <p>current 11:7 15:23 18:20 77:17</p> <p>currently 11:10 16:18,22 26:21 32:16 59:11 61:25 75:21 77:16 107:11</p> <p>cut 62:14</p> <p style="text-align: center;">d</p> <p>d 2:1 4:1</p> <p>da 81:8 103:22</p> <p>data 7:18</p> <p>date 14:15 17:4 17:6,18 27:18 41:12</p> <p>dates 41:13</p> <p>day 14:16,19 14:20,24 15:4 16:6 29:10 32:5 36:18 37:16 38:4 40:25 57:12 67:23 71:21 81:12 100:21 106:2,16 107:1</p> <p>days 14:15 37:8 38:7 56:4 107:12,14</p> <p>deadline 13:1,4 13:9 17:2 18:6 19:9 21:15</p>	<p>40:21 47:5 77:11</p> <p>deadlines 11:10 11:25 12:3 18:5 19:8,15 40:20 41:12 47:3 55:4 77:24</p> <p>deal 57:2 90:19 97:25</p> <p>dealing 81:9 82:10 83:1 116:20 117:3</p> <p>deborah 3:11</p> <p>decades 84:23</p> <p>december 77:23</p> <p>decide 89:7 92:3,4</p> <p>decided 84:22</p> <p>decision 16:1,8 34:1 35:13 44:23 60:18</p> <p>deems 9:25</p> <p>defer 20:3</p> <p>define 86:9 108:22</p> <p>defined 55:3 121:17</p> <p>definitely 33:8</p> <p>definition 84:11,15 88:3 88:11 89:4,23</p> <p>definitive 13:14 13:19 21:4</p>
--	--	--	--

[definitive - edo]

<p>45:1 degree 89:10 108:19 deliberate 8:8 department 35:24 61:18 81:23 depends 92:17 92:18 deputy 8:2 derivative 74:14 describe 20:21 27:6 description 20:17 21:2,4 59:18 65:14 72:10 descriptive 20:19 21:1 design 10:2,3 designee 15:12 29:24 desoto 116:2 117:2 determination 13:18 37:1 determine 64:24 85:11 develop 28:2 65:21 developed 24:21 developer 93:22</p>	<p>developers 93:7 development 8:3 15:16,17 15:20 dialogue 31:23 differ 45:25 51:8,10 difference 72:5 differences 49:5 different 16:15 22:14 31:4 47:3 73:18,19 73:23,24 74:1 74:8,16 differently 113:9 difficult 31:19 51:4 digital 122:2 dime 57:11,13 direction 41:24 42:4 121:10 directive 49:7 director 113:1 disagree 94:18 disagreed 47:10 discard 32:12 disconnect 10:5 discuss 9:11 discussion 33:20 55:16 94:19</p>	<p>discussions 97:19 disposal 109:21 distinctions 50:20 51:4 distinguishable 45:25 distractions 54:5 district 3:19 15:20 104:5,14 districts 116:6 diversify 93:17 diversity 91:11 document 31:16 45:9 54:2 doing 8:11,15 40:24 44:19 98:20 110:20 115:19 dollar 59:14 63:8 68:10,10 112:19 dollars 115:4 double 68:13 doubles 68:11 doubt 114:22 drainage 116:5 draining 82:17 dramatically 86:7 drilling 116:1 driven 47:1 71:9</p>	<p>due 17:3 duplicate 46:19 46:23 duplication 46:21 duplicative 46:11 duties 15:22</p> <hr/> <p style="text-align: center;">e</p> <hr/> <p>e 1:21 2:1 4:1,1 119:8,8 121:1 121:1,1,1 earlier 52:3 55:15 100:20 101:20 108:10 earliest 100:22 early 6:14 41:21 earned 80:5 ease 37:5 eases 107:24 easier 8:24 22:8 22:14 easily 19:6 easy 36:23 55:7 eat 40:6 eating 40:8 economic 8:3 8:12 15:16,17 15:18,19 93:7 93:21 economy 91:11 93:17 edo 15:22</p>
--	---	---	--

[educate - expenditure]

<p>educate 31:20 efficiencies 107:1 efficiency 61:8 effort 56:11 either 70:8 108:18 elected 15:11 electronics 33:13 eligibility 13:20 eligible 19:3 47:17 71:3 90:14 98:2 112:10 email 14:14 33:17 emails 100:20 106:4 employment 83:18 encountering 77:15 encourage 10:3 54:20 encourages 10:13 encumbered 47:4 ended 70:3 engaged 7:11 ensure 48:9 enter 9:22 entertain 120:5 120:14</p>	<p>entertaining 114:16 entire 53:25 entirely 20:21 entity 89:2 97:5 entourage 104:7 environmental 11:3 49:7 environment... 47:15 envision 59:2,5 eo 49:6 97:23 epicenter 82:25 equipment 73:19,20 74:8 74:15 75:2 110:11 especially 32:6 84:9 110:23 establishment 11:6 estimate 62:23 62:24 63:2 64:3,12,20,24 66:1,1,6,18 70:2,2,16,17 estimated 59:12 63:8 70:24 estimates 12:20 58:20 59:3 65:8 67:23 68:1</p>	<p>estimating 70:9 70:15 et 49:7,8,8 euphemistica... 91:19 evaluation 113:16 evening 120:6 event 121:22 eventually 40:8 everybody 17:2 33:24 36:17 41:17 44:4 53:23 57:10 66:7 103:19 everybody's 103:20 evolution 119:25 ex 15:14 exact 22:13 exactly 32:24 37:14 42:3 59:24 61:13 70:19 80:15 85:22 86:5 95:5 example 109:20 111:7 excellent 64:10 103:6 104:17 except 105:23 exceptionally 112:13</p>	<p>excessive 11:9 exchanged 6:5 exclude 88:16 excuse 119:20 executive 8:4 9:10 10:21 11:20 14:5,18 47:14,21 48:5 58:4,10 exempt 98:24 111:11,15,19 113:12,15 exempted 99:12,14 exemption 1:5 10:22,24 16:5 17:13,14 18:9 64:2 71:5 77:24 92:5 96:12 98:22 exemptions 9:23 11:1 19:1 63:20 exist 11:10 existing 18:2 19:5 exists 15:18 expansion 83:18 expect 57:10,13 expects 44:19 44:20 expenditure 64:3</p>
---	---	--	---

[expensive - forms]

<p>expensive 59:4 experience 117:6 explain 76:15 explained 21:5 93:9 extension 11:13 extent 45:23,25 105:8 110:18 111:1 116:16 extra 81:22,23 81:23 91:22 92:5 95:22 110:4 extracted 24:15</p>	<p>favaloro 3:12 favor 5:18 120:19 fee 63:6 71:16 71:18,21 feedback 10:9 14:6 24:6 35:7 43:1,2,23 44:12,25 48:13 54:22 84:4 96:25 97:16,19 feel 8:20 48:22 54:23 56:14 97:21,23 fees 63:5 113:21 fewer 12:17 58:19 fields 28:9 figure 7:20 36:17 39:4 42:11,12 49:5 50:10 58:9 100:8 111:2 figured 89:16 file 12:12 13:3 16:21 55:7 77:19,21 80:6 filed 8:23 11:23 16:16,18 17:18 17:21,24 18:11 25:12 27:15 28:4 68:7 76:16,18 78:1 78:20 79:7,14</p>	<p>79:21,21,23 80:1 filing 18:4 19:14 46:11 78:5,22,25 79:10 filled 55:4 fills 20:14 final 9:13 16:25 44:24 76:25 financed 109:13 financial 91:24 108:16,16 109:18 financing 95:7 fine 7:3 56:13 73:18 101:13 101:13,14,14 102:14 105:1,3 fire 81:23 111:16 first 12:8 13:5 13:6 20:3 33:6 40:7 63:5 69:10 84:15 112:3 fit 89:4,23 fits 57:21 five 10:22,23 16:4 17:13,15 18:9,16 34:23 79:18 82:18 91:22</p>	<p>flag 68:12 flavor 108:24 flexibility 38:6 fluidity 59:7 focus 58:20 72:9 focused 13:23 focuses 12:20 focusing 36:15 folks 33:1 44:5 follow 55:8 98:12 followed 12:24 84:20 following 10:19 11:1 102:6,6 force 12:4 forced 42:22 foregoing 121:6 foresee 53:13 53:15 forgot 90:22 form 16:16 17:9 19:11 20:9,9 22:3,13 22:16 27:19 28:2 43:4 55:7 72:11,21 80:6 80:10,11,13 format 121:14 formed 10:7 forms 11:9,10 11:22 12:18 16:15 17:5</p>
<p>f</p>			
<p>f 121:1 facilities 82:25 91:7,8 facility 63:1 91:6,9,21 95:2 113:11,19 facing 100:3 fact 11:21 47:14 62:6,7 fail 35:19 fair 30:18,18 fairly 57:7 fantastic 20:2 far 48:21 81:21 84:20 fashion 107:21 fastlane 25:20 25:21 26:22 32:18</p>			

[forms - government]

18:2 19:10,12 20:12 40:19 41:8 47:2,5 55:3 58:19 76:17 formulating 61:5 forth 45:3 97:16 111:10 fortunate 109:8 forward 6:10 6:23 7:22 8:25 13:11 41:16 57:19 111:3 found 75:5 founded 33:9 four 108:7 frame 35:15 framers 10:2,6 frank 3:12 frankly 88:24 93:2 fresh 8:18 front 11:19 12:13,14 16:18 20:24 47:2 60:14 77:16 103:22 106:20 107:15 full 11:14 fun 7:17 fund 84:21 111:12 funds 81:20	further 82:24 g g 3:10 4:1 game 115:3 general 49:5 111:12 generally 109:4 generic 42:17 82:23 gentlemen 114:5 gerry 4:10 30:5 33:8 44:25 54:8 62:17 96:11 gerry's 35:16 getting 31:2 32:11 34:13,24 35:17 40:3 43:23 82:5,9 117:1 gidget 72:15,19 72:25 give 27:1 37:7 38:5 44:3 54:22 56:7,7 56:15 66:7 105:8 109:20 119:21 gives 55:3 64:12 glad 87:16 global 82:1 go 12:7 15:6 23:6 25:20,21	29:10,22 30:6 31:5,16 33:11 35:16 42:5 47:20 53:5 56:5 62:20,25 64:11 77:17 81:1 92:1 93:10,15 95:21 97:17,25 98:3 102:10 110:7 110:10,15 goes 8:16 18:12 23:15 34:1 36:2 55:15 64:4 110:13 going 6:9,15,21 7:2,13,21,24 8:20,23 9:16 10:20 12:2,15 13:5,15 17:20 17:24 20:3,17 20:20 27:7,18 27:21,22 29:10 29:10,22,23 32:12 35:24 36:25 37:12 38:7 39:1 40:18 41:25 43:18 44:22 47:20 49:24 50:3,10 51:4,7 51:9 53:24 54:3 55:17,18 56:2,20,24 58:15 59:22	62:25 63:1,2 63:10 64:4 66:16,18 67:3 67:13,14 69:6 69:8,16 72:10 72:12 73:2,12 74:7,13 75:18 81:22 82:22 85:12 86:10,14 91:12,19,21 92:6 97:6,24 97:25 99:1 100:4,11 102:21 108:23 108:24,25 109:1 111:3,9 113:3,11 115:22 116:7,8 116:9,24 117:18 118:14 118:16,22 119:9,12,19,21 good 4:3,3 6:4 6:4 8:2 9:9 23:9 24:21 44:25 61:6 71:11,14 88:25 90:23 108:21 117:24 120:2 121:3 gosh 69:18 governing 34:9 government 10:17,25 69:8 92:21 95:2
---	--	---	---

[government - importance]

<p>108:18 governor 9:22 15:3 44:20,22 61:13 97:10 98:20 105:13 governor's 9:24 16:10 81:18 82:3 83:16 96:3 116:12 grace 59:7 grant 92:5 great 7:24 17:2 20:2 40:14 41:13 93:19 95:17 96:9,25 97:16 102:16 105:18 112:22 119:9 greater 12:20 58:20 greatly 55:2 97:22 grief 33:16 group 56:23 91:5 100:19 guess 3:16 20:20 33:20 36:15 48:18 61:3,21 72:23 guessing 107:22 guidance 43:15 guide 60:18</p>	<p>guidelines 60:12 121:14 guides 61:22 62:9 guy 109:19 guys 35:8 39:20 40:24 46:8 51:6 56:20 80:21 117:17</p> <hr/> <p style="text-align: center;">h</p> <hr/> <p>hand 61:9 handle 59:1 72:19,20,20 handled 59:5 70:25 117:5 handling 59:2 hands 94:25 handwritten 122:2 hang 74:13 happen 66:6 70:13 72:4 90:9 119:11 happened 94:7 happening 53:13,15 116:19 117:1 happens 104:23 116:2 hash 87:23 haynesville 115:25 117:3 head 80:19 heads 74:3 106:21</p>	<p>hear 6:18,25 7:8,10 49:24 50:2 54:11,12 54:15 58:5 105:10 113:3 119:17 heard 6:18 42:21,24 43:8 44:21 46:25 56:21 91:5 96:4 97:18 119:19,22 hearing 5:16,18 5:23 7:16 9:6 41:17 44:5,25 101:1 hearings 55:22 heartburn 40:4 held 1:6 help 56:25 57:16,17,17 81:21 82:4,21 83:11,19 86:24 87:6 98:20 99:20 100:1 106:14 117:19 helps 62:9 108:11 hey 68:12 highest 15:15 historically 109:15 hold 7:8 83:3 home 43:14</p>	<p>honestly 27:9 hot 81:5 household 109:21,23 hud 3:14 huge 110:23 113:13 116:17 huh 29:4 48:16 51:21,25 hundred 85:5,9 96:12 hybrid 12:21 12:23 20:16 23:14 58:18</p> <hr/> <p style="text-align: center;">i</p> <hr/> <p>i.e. 113:17 idea 6:24 69:15 88:16,25 95:2 97:8,9 105:18 108:17,21 111:20 118:20 ideas 56:7 97:16 118:20 ignore 46:4 ignored 46:7 image 122:3 imagine 12:1 immediately 25:13 35:14,15 37:8 106:8 112:15 impact 97:5 impacted 97:22 importance 27:14</p>
--	---	---	---

[important - johnson]

<p>important 24:5 28:20 48:11 68:20 80:10 91:23 103:19 103:20 104:24 105:4,11 109:17 112:23</p> <p>impression 65:7</p> <p>improvement 40:15</p> <p>improvements 41:15 53:4</p> <p>inaudible 58:16 60:22</p> <p>inbox 32:6,11</p> <p>incentive 54:15 69:9</p> <p>include 15:14 47:17</p> <p>included 24:12 89:19</p> <p>incorporated 45:4</p> <p>incorrect 27:7 65:12</p> <p>increase 111:9 112:16,17 115:7</p> <p>increased 11:17 112:19 113:23 115:11</p> <p>incur 81:22</p> <p>indicated 17:1 47:1</p>	<p>indication 43:3 44:4</p> <p>individually 11:11</p> <p>indulgence 104:15</p> <p>industrial 1:5</p> <p>industries 93:15,18</p> <p>industry 1:3 4:4 6:2,18 7:18 8:24 41:4 45:19 46:1,4 47:10 48:21 50:5 51:8,11 54:12 65:21 78:11 90:6 105:15 118:19</p> <p>industry's 54:24</p> <p>inept 48:20</p> <p>information 6:5,6 18:3 20:10,11,13 21:22 24:11,15 25:12 27:16,19 27:24 28:3,6 28:21 36:3,11 37:7 38:18 54:11 112:5 119:11</p> <p>infrastructure 81:25 109:5 111:13</p>	<p>initial 10:22 16:4 70:2 79:24 106:3</p> <p>initially 39:15</p> <p>input 44:15 92:22 105:4,9 108:13 118:18</p> <p>inquiring 116:13,14</p> <p>inside 75:18</p> <p>instance 109:20 110:7 111:7</p> <p>instances 110:13</p> <p>intend 45:23</p> <p>intended 61:20</p> <p>interest 9:25</p> <p>interested 36:13 56:15 118:17 121:21</p> <p>interests 6:20</p> <p>interim 38:3</p> <p>internal 60:13 60:17 61:2</p> <p>internet 33:15</p> <p>inventory 115:10</p> <p>investment 10:4,13 11:18</p> <p>invited 23:1</p> <p>involved 86:20 111:5,18</p> <p>involves 11:8</p> <p>issuance 19:5</p>	<p>issue 32:9 36:16 95:7</p> <p>issues 7:9 30:1 59:21 115:19 116:10,16</p> <p>items 47:16</p> <p>itep 6:3,9,22,22 7:3 8:10,13,18 9:12,20 10:18 11:7 14:3,10 15:7,20 16:6,8 16:10 18:18,20 18:22 23:4 29:23 40:24 42:4,20 43:10 44:17 84:17 95:21 119:24</p> <p>itepcomments 119:2,4</p> <p>iteps 12:1 104:23</p>
j			
<p>gerald 3:3</p> <p>job 20:14 36:24 50:12 90:5 92:13</p> <p>jobs 83:18 84:16,18 85:5 91:6,7,8,22 92:9,9</p> <p>johnson 3:13 3:17 19:24 21:23 22:22,23 22:25 23:2,3 23:18,23 25:22</p>			

[johnson - know]

<p>26:6,11,15,20 30:13 32:15,22 33:3 46:9,15 46:22 47:13 51:20 59:10 60:4 63:19 65:11,17,23 67:25 68:5,17 68:25 69:13,23 71:1,24 75:3,8 75:13,20,25 76:21 77:2,14 78:17 79:1,12 79:25 80:7,14 85:2,6 86:25 87:9 88:15,21 89:17,24 92:7 92:12 112:7,9 jones 3:3 4:2,10 4:11 5:6,12,21 9:3 19:16 20:1 22:19,24 23:5 23:11 24:18,25 25:4,9,17,24 26:9,13,25 28:24 29:7,15 29:25 30:17,22 31:1,24 32:20 32:25 33:5,20 34:19 36:14,21 37:4,15,20,24 38:15,21,25 39:12,17 41:20 42:8 43:19 44:1 45:2,8,13</p>	<p>45:17 47:7,24 48:17 49:3,11 49:18,22 50:9 50:18,23 51:2 51:17 52:1,7 52:14,18 53:7 53:11,21 54:17 55:14 56:1,10 56:19 57:5 58:2,8 62:13 62:18 63:12,17 63:24 64:9,15 64:19,23 65:6 65:15,19,25 66:4,11,15,21 66:25 67:7,12 67:18,22 68:2 68:19 69:4,25 70:7,12,20 71:10 72:6 76:2,7,23 77:6 77:12 78:8,15 78:23 79:5,16 80:3,9,18,25 84:5 86:13 87:15,21 88:1 88:10,19,23 89:13,20 90:3 90:16,20 91:3 91:16 92:16 94:6,17,22 95:6,10,15,20 96:2,14,21 97:1 98:4,8,14 100:16 101:6</p>	<p>101:10,15,22 102:1,17,23 103:5,9,14,25 104:10 112:2 114:8,13,21 115:15 117:20 118:2,6,12 119:3,7 120:10 120:17,22 jr 3:6 july 1:6 4:5 jurisdiction 57:7 105:21 107:23 jurisdictions 104:22 106:6 jury 15:9 34:8 34:9,10 44:8 107:9,10,16 109:2,12</p>	<p>116:6,12 117:4 knock 34:9,11 know 6:19 9:17 14:25 17:3,4 17:20,20 18:7 19:19 20:25 24:6,10,13 26:16 30:19,23 32:18 33:14,22 36:3,22 37:11 40:1,5,22 41:10 42:11 43:7,20 44:10 44:11,13,23 45:19,21 47:4 48:9 51:9 52:2 54:4,8 55:5,19 55:21 58:17 59:3,7,14,15,19 59:24 60:13 61:4,6,9,21 62:4,5,8,10,10 62:22 64:3,6 67:3,4 68:10 68:11,23 69:6 69:20 70:14 74:6 77:19,21 78:3 81:3 82:25 83:15 84:11,12 85:12 86:19 89:14 93:4,8 96:22 97:3,18 101:11 101:19 102:22 104:22 105:9</p>
			k
		<p>keep 17:24 35:4 40:7 106:2 116:9 117:18 kelly 1:13 3:23 121:2 122:7 key 7:9 kids 110:14,14 kim 98:19 kind 7:18 21:25 33:22 36:10 40:6,9 43:17 44:4 52:4 56:6 59:20 60:7,12 68:8,12 109:19</p>	

[know - lot]

<p>105:13,24 107:22 108:15 108:25 109:25 111:21 113:20 113:21 115:8 115:21,25 116:18,25 117:4,6 119:20 knows 17:3 kristen 22:23 27:5 62:1 kristin 3:13 kyle 3:7 4:14 26:4 42:23</p>	<p>lawyers 9:17 ldr 12:24 13:9 lead 41:11 leads 109:7 learn 117:6 leave 12:7 led 6:6,7,19,23 7:6,18 8:9 9:11 12:24 13:24 14:12,23 18:13 19:21 23:4 31:8 44:2 45:24 47:10 48:21 50:6 51:8,10 55:11 56:5 57:16 68:23 71:20 84:20 100:22 118:19,24 119:11 led's 8:19 29:11 37:11 100:21 legal 8:13 legitimate 63:13 leonard 78:10 78:13 lessen 111:3 leticia 3:5 letti 3:5 lettie 4:18 letting 44:13 level 79:19 110:18</p>	<p>library 111:8,8 lie 50:20 51:4 lifted 83:4,6 likelihood 91:12 likes 95:1 limit 7:4 limited 81:20 82:11 limiting 65:9 line 61:9 listen 55:22 105:13 listening 19:18 54:21 105:14 little 9:16 29:1 40:4 59:4,22 65:2 72:9 84:8 93:4 108:8 113:8 115:10 115:11 lived 40:12 lma 44:8 lng 82:25 85:24 109:8 112:13 lngs 84:9 100:9 local 10:17,24 14:3,10,10,21 15:7,17,20 16:8 18:22 32:19 33:10,12 42:20 56:23 92:21 95:2 96:15,17 104:21,24</p>	<p>105:4,21 106:5 108:18,24,25 109:14 110:17 locals 15:1,23 23:15,25 24:16 25:13 26:2 27:2,16,21,25 29:18 31:7,17 64:6,25 92:1,3 92:4 95:22 96:19 97:6 105:8 108:6 111:18 located 15:13 location 11:13 long 40:12 59:12 71:2 72:3 look 7:21 8:18 13:13 31:5 40:25 41:16 54:2 56:12 76:5 81:19 94:18 100:24 102:21 looking 7:13 8:25 13:22 21:24 55:17 85:11 86:3,9 looks 27:17 lost 115:6 lot 6:5 20:10 22:14 32:7 41:10 48:4,13 60:14,15 77:23</p>
l			
<p>la.gov. 119:2,4 119:8 labelle 103:2 lacks 10:11 ladies 42:18 land 112:7,10 112:15 113:17 113:17 115:11 language 84:16 84:18 lat 17:4,5 21:14 21:19 22:2,3 late 108:8 lavergne 3:20 113:1,5 114:1 114:11,12,15 114:23 116:21 117:7,12,16,22 118:4,10</p>			

[lot - millages]

<p>84:25 93:8 104:19 116:9 116:18 119:20 lots 8:10 loud 83:5 loudly 20:6 louisiana 1:2,7 1:10,18,20,21 8:3 69:7 81:6 81:10 93:18 121:4,17 love 41:24 57:9 83:17,18 91:25 95:23 low 112:14 lowe 3:5 lwc 12:25 13:9 13:13 86:20 87:5</p>	<p>major 113:19 make 6:8 7:22 10:14 13:3,18 22:15 24:14 31:13 33:25 36:17,25 42:9 44:22 50:11,24 61:6 63:1 72:17 73:2 89:6 90:5 91:24 92:2 103:17,23 105:16 119:16 makes 13:14,19 39:4 51:1 makeup 104:25 105:1 making 44:18 60:18 67:13,14 115:5 118:7 man 107:12 manner 58:4 manufacture 72:25 manufacturer 59:8 61:3 90:7 90:12 100:10 manufacturers 54:13 87:2 93:16 97:22 manufacturing 10:3,13 13:15 13:18 32:8 57:6 62:6,7 63:1 72:16,18</p>	<p>72:24 88:4,6 88:11,17 89:3 89:5 90:2,4,13 91:9,21 93:19 113:11,15 march 17:7,21 18:6 19:9 76:16 77:13,20 married 31:10 match 84:9 matter 94:2 max 71:19,20 maxed 71:16 mayor 15:12 mcas 11:2 47:15 49:7 mean 25:23 40:17 41:22 47:18 52:21 61:7 85:17 89:18 97:14 101:19 102:4,7 114:25 means 12:14 13:2 55:21 mechanically 57:24 meet 107:12 meeting 1:4 4:5 4:6 6:1,4,17,25 7:13,15 14:17 14:23 38:1 45:19 49:25 53:16 56:22 78:11 98:18</p>	<p>100:19 101:21 102:18 103:18 116:8 118:13 118:15 119:15 119:23 120:25 121:5 meetings 6:1 107:13,17,17 mega 10:24 16:5 17:14 18:10,17 48:4 82:1 84:10,16 84:21 85:12,13 85:17,25 86:10 90:23 98:25 109:6,24,24 meld 51:18 member 51:12 58:16 member's 42:3 members 3:2,8 5:7 6:12 14:14 15:14,16 54:9 101:3 107:11 120:3 memorandum 60:17 memory 78:10 mental 89:1 mentioned 21:9 21:14 message 97:3 met 40:20 millages 111:11 111:15</p>
m			
<p>m 119:8,8 ma'am 83:25 99:16 machine 121:8 machinery 73:5 73:9 made 16:1 41:15 44:7 105:21 109:16 mail 1:21 main 44:18 63:15 maintenance 11:2</p>			

[miller - notified]

<p>miller 3:6 4:22 4:23 5:14 20:6 20:8 21:7,13 21:18 22:1,7 22:12,20 23:8 33:6,7 34:5 71:12 72:7,8 73:1,7,14,21 74:2,10,21 75:6,17 77:10 84:6,7,24 85:14,19,23 86:6,11 92:19 92:20 93:3,12 93:25 94:9,15 96:18 112:3,4 112:11 113:7 114:6 115:13 120:8,15,18 million 63:3 66:18 69:16 70:3 72:12,17 84:18 85:7,9 85:18 91:20 min 71:19 mind 25:11 26:3 115:24 minimize 89:10 minimum 40:17 minute 40:10 minutes 5:9,23 mirror 21:25 miscellaneous 74:19</p>	<p>missed 26:5 94:7 missing 77:23 77:24 mistaken 46:8 84:19 mitigate 69:19 model 23:15 89:1 91:24 module 58:18 mom 91:19 monday 102:6 money 69:5 100:1 112:19 month 102:2 107:12 monti 98:19 morning 43:22 101:1 120:6,7 120:9,11 moss 3:4 5:1,2 5:10,13 34:20 34:21 35:11 36:6 42:15,16 80:23 81:1,2 81:17 82:8,14 83:9,14,24 86:2 98:11,15 98:16 99:9,15 99:19,24 100:7 100:14 101:8 103:12,15,16 104:4,9 motion 5:9,13 120:14,16,18</p>	<p>120:24 move 13:11 103:17 moved 5:11 moving 6:23 7:21 31:7 61:19 multiple 20:12 40:19 41:12 75:21 multiplier 93:19 municipalities 107:10 municipality 15:13 35:6</p> <hr/> <p>n</p> <hr/> <p>n 2:1 4:1 119:8 naic 13:16 naics 87:2,4 88:2,7,17 89:3 89:19,22 90:10 90:11 name 11:14 22:21 44:3 104:11 114:9 neck 103:21 need 20:24 32:23 34:11 44:21 46:25 50:19 51:7,9 55:4,5,6 65:20 69:6,13 70:14 73:11 74:6 83:10 87:23</p>	<p>93:22 needle 89:15 needs 10:19 17:17,21,23 34:6 never 98:1 new 12:11 13:13 58:15,17 59:6 72:21 74:14,16,22,24 76:8 86:17 113:16 119:25 nice 61:4,4 nonvoting 15:14 north 1:8 note 14:25 84:8 notes 98:18 104:19 105:19 notice 14:16,19 14:20 23:16 26:7 31:3 33:21 35:2 40:3 63:9 105:18,22 106:3,6,20,21 107:14,20 notification 12:10 24:1 27:14 30:9 31:14,15 33:10 33:12 35:22 notified 106:7 106:7 107:25 108:1,6,10</p>
---	--	---	---

[number - parish]

<p>number 6:13 6:19 19:11 44:12 63:3</p>	<p>offset 81:21 82:4 100:1 oh 27:16 40:8 52:12 69:18 85:9 90:22 99:14 106:18 oilfield 115:1 okay 12:8 13:23 15:6 16:2 21:5 22:6 24:3,19 25:18 26:14 27:1 28:18,25 29:10 33:1,4 35:25 38:12,20,24 39:9,13 42:13 43:9 49:15 50:4,8,22 51:13,16 52:2 52:15,19 53:10 58:1,12 64:10 66:22 68:20 69:12 70:21 72:7 73:11 79:6,6,20 80:19,20,20 83:13 84:2 85:10 86:17 90:17,21,21,22 90:23 94:7,16 95:11 96:17 97:14 99:18,18 100:13,18 102:12,16 103:4 107:6</p>	<p>108:3 115:14 120:12 old 52:4 once 7:17 14:20 49:24 57:8 107:12 109:22 ones 53:15 69:11 97:24 online 19:19 open 31:23 42:17 53:14 opens 60:7 operation 90:13 operational 77:18 78:4 operations 90:14 opinion 107:4 opinions 121:19 opportunity 92:1 110:22 116:10 119:22 119:23 120:1 opposed 42:21 opposition 5:22 120:23 opt 36:5 opting 15:25 option 10:23 14:22 15:24 17:15 18:8,21 18:24 33:18 95:17,21</p>	<p>111:14 options 105:25 order 4:6 10:21 11:20 14:5,18 18:12 47:15,21 48:5 58:4,11 79:8 120:2 organization 15:17,18 35:13 43:11 originally 59:19 71:18 ought 34:8 67:8 outcome 12:17 13:19 18:1 121:22 outreach 44:2 outset 41:24 overall 77:25 117:24 own 36:25 owners 116:25 owning 95:2</p>
		p	
		<p>p 4:1 119:8 121:1 page 2:2 48:25 90:21 122:4 pages 121:6 painful 88:4 panoply 51:11 parish 3:19,20 15:8 29:12 34:1,6,7,24 35:6 36:24</p>	

[parish - point]

<p>81:7,20 82:10 82:23 85:17 98:19,21,24 100:3 104:6,15 104:25 106:15 107:9,11 109:7 109:11,15 110:1,5 112:24 113:2,23 114:12 115:1 115:21 116:2,3 116:3,17 118:22,23 parish's 15:15 111:12 parishes 32:7 57:2,20,21 116:3,19 117:2 part 20:19,22 27:20,23 34:10 35:12,13 43:9 48:5,10 49:12 59:19 61:7 62:8 66:9 74:8 92:11,22 108:9 108:13 113:15 partial 11:14 participate 100:23 participating 55:13 121:20 particular 40:11 parties 15:3 16:7 18:19</p>	<p>parts 11:4 77:25 113:14 passed 25:5 past 34:23 path 19:4 paths 57:19 patronizing 57:1 pause 82:24 83:4,5 paying 110:3 payment 11:16 payments 99:20 pcr 11:12 79:14 pcrs 16:22 penalized 40:21 penalty 66:17 people 6:13 33:13 55:21 59:17 61:23 62:21 77:20,23 81:6 82:10,16 83:11 109:1 110:1,5 111:1 111:21 perceive 76:11 perceived 10:10 percent 10:21 10:24 16:4,5 17:13,14 18:9 18:16 43:16 82:5,9,19,20</p>	<p>86:1 91:23 92:5 95:23 96:12 108:20 perception 48:24,24 perfect 103:8 period 14:16,19 14:24 15:5 16:6 17:11 38:3 40:12 107:2 perjury 66:17 permitting 68:24 69:17 perrin 1:13 3:23 121:2 122:7 person 121:20 personal 44:7 121:10 personally 91:4 personnel 110:11 perspective 8:19 42:4 54:24 96:4 peter 3:17 phase 11:23 16:19,19,20 77:19 phased 11:22 76:25 phases 16:21 philosophy 9:17 10:1</p>	<p>phone 44:7 pick 50:12 111:14,17 picking 111:19 pickup 109:22 109:23 pickups 110:4 piece 13:14 73:18,20 74:8 74:15 75:1 113:11 pilot 92:23,23 93:10,20 95:3 95:17 place 42:22 57:18 72:2 76:17 102:24 106:2 placed 17:10,12 17:17 28:12 places 22:14 planned 59:20 plant 112:13 plants 109:9 playing 68:4 115:2 please 4:8 9:6 20:7 104:12 114:9,10 118:24 point 6:13 10:8 25:5 28:20 30:15 31:11 33:8 41:22 53:1 64:10</p>
--	---	---	---

[point - prior]

<p>65:20 68:20 69:13,14 81:5 92:8 94:12,23 105:19 108:6 pointed 113:9 police 15:9 31:8 34:7,9,10 44:8 81:22 107:9,10 107:16 109:2 109:12 policy 60:17 polozola 3:7 4:14,15 23:12 23:13,21 24:2 58:13,14,24 60:10,21 61:1 61:12,17 62:20 70:22 86:18 106:9,13,19,24 107:5 108:2 111:23 115:16 115:17 116:23 117:9,14 120:19 polozola's 65:20 pop 91:20 popular 94:2 population 110:25 port 98:19 113:1,20,22 porter 3:9 7:25 9:6,8,10 19:17 19:22 20:5,15</p>	<p>21:11,16 22:5 22:9 24:4,23 25:2,7,15,19 26:18,23 27:10 28:5,15,19 29:5 30:4,10 30:20,24 32:13 34:14 36:19 38:11,23 39:8 39:14,19,24 41:5,18 42:25 43:24 44:6 45:6,10,15 46:6,20,24 47:22 48:6,15 49:1,9,14,20 50:7,14,21,25 51:15,22 52:5 52:11,16,22 57:3 60:6 61:24 62:16 66:8,13,19,23 67:5,10,16,20 69:2 71:8 76:19 77:4,8 78:6 80:12,16 81:13,15 82:6 83:7,12 84:3 86:21 87:11,24 89:11 90:1 96:10 99:3,7 100:12,20 102:20 103:3 105:5 117:25 119:1,5</p>	<p>portion 16:2 20:17 24:11 posed 81:11 position 104:11 114:9 positions 51:12 positive 10:4 possibility 21:19 91:18 95:24 101:2 possible 42:10 88:6 94:25 possibly 82:3 83:11 98:24 99:2 post 36:9 posted 13:1 potential 53:3 64:7 96:15 102:4 potentially 32:6 64:7 practice 15:23 pre 11:20 preconstructi... 19:2 preference 7:4 preparation 7:5 prepare 56:6 prepared 6:7 52:3 119:13,15 121:13 present 3:2,8 4:12,16,20 6:2</p>	<p>8:20 28:11 53:6 presentation 6:4,8 8:17 9:1 13:12 24:22 45:20 54:10 56:6 presented 41:2 56:4 78:10 presently 65:8 presents 13:24 18:13 president 15:8 15:8,9 34:1,7 34:10 44:9 pressure 115:20 116:4 presume 84:10 presumptuous 56:25 pretty 21:15 35:17 41:21 58:15 80:10 105:1 previous 5:25 78:19 84:18 94:10 97:23 previously 55:10 price 109:22 primarily 107:8 prior 12:15 17:8 23:19,24 27:22 112:14</p>
--	---	---	--

[prior - provide]

<p>113:13 private 55:1 116:24 proactively 30:11,12 probably 6:23 30:6 32:3 33:18 56:3 73:8 84:11 103:21 104:22 105:15 108:23 problem 59:16 70:16 89:7 118:22,23 procedure 121:18 procedures 60:11 61:3 proceed 53:3 proceedings 2:5 process 6:14,22 7:11 8:22,24 9:14 10:15,19 11:7,8 12:6,6 12:20 15:6 26:2 35:25 40:16,18 41:14 41:22 42:12 55:3,7 58:20 59:6,8 61:2,19 62:9 68:21 72:24 74:9 76:8 77:17 89:9 105:16</p>	<p>106:15 108:10 117:19 118:18 processes 19:6 41:10,11 produce 74:18 91:22 producing 74:17 product 74:14 74:17 production 116:1 program 1:5 6:3 9:20 10:2,7 10:10 23:4 55:13,23 85:10 87:1 programmatic 32:2 programmed 29:21 programming 106:5,8 progress 25:10 31:12 prohibition 121:16 project 11:12 11:18 12:8,11 12:22,25 13:4 13:8,10,22,22 13:24 14:1,13 15:13 16:5,12 16:17,24,25 17:19,21,25</p>	<p>18:3,4,11 19:4 19:14 20:9,16 20:18,22,23,25 21:4,9 23:14 23:17,25 27:17 27:20 47:1 55:6 58:18 59:1,3,13,15,17 59:20,21 62:3 62:8,25 63:10 65:1,2,2,10,13 65:14,22 67:8 67:9 68:7,13 69:15,22 70:1 70:9,24 71:2,4 71:7,9,17 72:10 73:12,24 74:16 75:9,12 75:14 76:9,24 77:22,25 78:21 79:8 82:1 84:21 85:13,17 85:25 86:10 91:18 93:23 98:25 108:22 108:23 109:6 109:25 113:24 114:19 projects 10:24 17:14 18:10 32:8 48:4 57:6 68:23 82:15 83:2 84:10 90:23,25 91:20 99:1 108:17</p>	<p>109:4,24 116:17 proliferation 117:4 promulgated 9:13 proper 59:23 properly 21:6 property 16:13 16:24 17:10,12 17:16 18:4 19:14 21:9 68:8 76:10 109:16 112:12 116:25 proposal 9:11 12:5 35:20 45:3 47:10 48:22 118:19 propose 77:5,9 96:19 proposed 6:2 6:22 18:25 45:24 50:5 78:11 118:19 proposing 26:1 53:24 protect 83:19 prototype 72:13 prove 90:5 provide 10:16 17:17 31:16 43:2,15 44:15 56:13 90:11</p>
---	---	--	---

[provided - red]

<p>provided 5:8 6:5 8:9 16:8 65:13 provides 9:20 14:19 18:20 providing 17:18 provisions 7:6 10:20 56:12 public 3:18 5:17 14:22 27:23,25 28:3 28:6,9,13,20 29:8 31:3,3 36:3,12 54:11 119:16 publicly 14:7 pulling 92:9,13 purpose 31:14 62:23 63:9 68:3 93:9,21 97:15 purposes 63:15 pushback 42:19 pushing 35:4,5 put 28:3 42:22 44:23 45:3 72:10 81:14 92:6 104:19 105:22 106:4 110:10 puts 63:9 115:20</p>	<p>putting 55:10 62:23 82:16 94:24</p>	<p>r</p> <p>r 4:1 121:1,1,1 121:1 raised 87:17 118:21 raising 69:5 ran 68:18 ranking 15:15 rate 98:23 rather 37:6 69:11 91:6,7 read 88:5 readily 36:11 reads 54:4 ready 28:11 53:6 real 22:20 realigning 22:15 reality 33:25 realize 69:18 72:14 really 8:17,19 41:1 43:3,6 54:22,23 55:16 59:17 64:11 65:3 67:24 70:8 82:19 84:9 91:23 111:4 112:18 reason 27:1 29:16,19 31:18 33:9 36:15 39:2 50:2 57:11 71:15</p>	<p>recall 14:17 16:14 45:11 receipt 25:14 29:17,18 31:17 37:10,10,11 receive 14:24 15:1 36:5 43:3 received 14:6 32:5,17 35:23 42:19 43:17 48:14 63:7 71:22 receives 17:12 receiving 8:25 13:10 83:22 recognize 51:6 recognizing 66:5 recommend 108:19 recommendat... 105:12 recommendat... 7:7 57:22 105:14 111:2 recommended 6:3 record 53:22 81:14 83:17 114:10 recouping 82:19 red 68:12 116:3 117:1</p>
	<p>q</p> <p>qj 12:2 qualifies 85:25 question 23:12 26:1,4 29:16 30:14,18,18,23 34:20 39:2 42:17 43:8 45:14,18,21,22 47:9 58:17,25 61:21 72:23 81:4,11,12 87:16,17 88:25 99:3 104:21 106:10 111:24 112:22 113:4 114:5 questioning 48:19 questions 5:14 9:4 20:3,4 43:4 43:8,16 45:1 58:12 62:22 69:10 80:22 98:9 104:18 quick 22:20 quickly 25:6 35:18 quite 93:2 100:11 quorum 5:5</p>		

[redline - right]

<p>redline 52:4 53:18 56:13 redlining 53:5 reduce 12:5 reduced 99:25 reduces 19:11 reducing 18:1 reduction 98:22 referring 64:5 refinement 10:19 regional 15:19 regular 99:1 regularly 57:7 rehabilitation 11:5 reiterate 14:5 118:15 rejecting 53:17 related 118:21 121:20 relationships 121:17 relatively 36:23 remain 10:20 68:13 remaining 6:25 7:16,19 49:25 101:2 remains 71:2 remember 11:25 12:3 19:8 115:1</p>	<p>remind 7:12 remove 78:2 renew 10:23 17:15 18:8,12 79:9,11,15 80:5 renewal 11:16 18:7,14,15,16 18:22 79:6,22 80:4,4 replace 77:1 replacement 11:4 report 11:19 16:13,17,24,25 18:4 19:14 32:9 36:2 68:8 76:10,24 77:22 79:22 reported 1:13 3:23 87:3 121:7 reporter 121:3 reporter's 2:6 reporters 1:18 reporting 8:22 21:8 reports 11:18 21:9 represent 35:5 representative 15:19 116:14 representing 100:2</p>	<p>request 11:13 11:16 requesting 109:3 requests 11:20 required 11:3,5 11:23 12:18 17:5 18:11 19:12 47:16 62:5 77:19 79:7 121:15 requirements 8:22 requires 19:1 requiring 78:1 rescue 103:10 resolution 16:9 43:11 resources 82:11 respond 14:22 35:1,1,19 57:11,13 58:3 restoration 11:5 resulting 12:19 return 10:4 revenue 110:9 110:9 113:23 revenues 10:17 review 6:7 10:18 12:19,24 12:25 13:9 58:19 119:12</p>	<p>reviewed 13:5 reviewing 13:7 reworks 19:5 rewrite 7:3 rid 40:3 46:16 right 5:24 7:24 18:25 19:21 23:6,7,9,9,22 25:8,23 26:1 26:24 27:8,18 29:14,14 32:21 34:4,18 35:4 35:10,22 36:7 36:16 37:3,19 37:23 38:10 40:12 42:14,18 46:10 47:23 49:17,21 50:15 50:17 52:2,6 52:19,25 53:20 55:25 56:18 58:7 59:16 60:9,25 61:11 61:16 64:14 65:5,7 66:3,9 66:12 67:17,21 68:6 69:1,24 70:19 71:23,25 75:7 76:8,14 79:13 80:5,20 82:7,13,23 83:1,8 85:11 86:5,5 87:2,10 87:25 88:14,22 89:25 90:17</p>
---	--	---	---

[right - shale]

<p>91:2 93:13 94:18 95:9,14 95:19 96:1,7 98:9 99:6,8,23 100:4,6 103:22 107:8 116:22 117:11,13,13 118:5,13 river 116:3 117:2 road 110:11 roads 116:5 robbie 4:22 29:9 35:2 43:13 120:11 robby 3:6 robin 3:9 8:4 8:16 9:2,10 52:2 118:25 roll 4:7 rolled 16:23 19:10 rolls 112:16 room 1:9 54:21 102:24 103:2 103:19 111:2 rouge 1:10,20 102:25 roughly 33:17 royalties 116:24 royalty 117:1 rule 9:13 18:20 43:14 49:5 84:20</p>	<p>rules 1:4,5 4:5 9:12 48:10 50:12 52:4 53:2,5,17 54:9 56:12,15 60:13 81:3 119:25 121:15,18 run 59:15 107:11 running 37:9 37:17 38:5 rvs 110:1</p> <hr/> <p style="text-align: center;">s</p> <hr/> <p>s 1:13 3:23 4:1 119:8 121:1,2 122:7 sabine 116:2 117:2 safety 110:12 sales 98:23 99:21 109:14 sat 34:23 savoie 112:25 saw 40:17 saying 25:14 30:5,11 46:10 50:4 55:11 59:25 73:23 79:9 83:5 89:21 96:12 says 58:4 67:2 scenario 70:23 scenes 8:11 school 15:9,10 15:11 109:12</p>	<p>110:15 scope 59:13 60:7 65:13,22 66:20,22,22 70:14 71:2 72:18 110:20 scott 3:20 112:25 114:12 scripture 67:2 seal 122:3 seat 54:25 55:10 second 5:14 74:13 120:18 secretary 8:3 section 9:19 14:18 sector 55:2 see 4:4 8:17 24:10,16 25:21 27:16,24,25 28:1 29:11 31:6,8 32:14 35:2,3 36:10 42:1,4 51:11 54:3 57:6,7,9 61:14,18 70:13 74:3 83:10 91:17,25 100:25 105:19 116:13 seeing 24:7 seem 31:10 110:4</p>	<p>seems 10:5 31:12 seen 28:4 72:4 115:7 sees 6:9 segues 102:19 self 87:3 senate 1:9 send 15:2 33:24 36:4 sending 30:12 sends 97:3 sense 7:22 31:13 39:5 50:24 51:1 109:8 sent 7:6 14:21 16:7 18:19 29:18 30:15 32:10 98:17 separate 27:19 78:24 serve 21:20 31:13 68:3 service 17:10 17:12,17,22,23 77:17 set 7:18 50:11 67:2 107:19 118:13 seven 86:1 107:11 shale 116:1 117:3</p>
--	--	---	--

[shared - start]

<p>shared 61:23 110:17 sheriff 15:12 81:8 110:7,10 112:24,25 sheriff's 34:25 109:12 sheriffs 44:10 shoot 106:4 shortcut 88:20 shortened 12:19 58:19 shorthand 121:8 shortly 37:10 shut 91:13 side 21:8 sighs 101:11 sign 15:3 106:6 107:20 signature 122:3 signatures 16:7 18:19 signed 122:5 significant 10:17 110:6 115:12 similar 21:14 78:12 similarly 51:8 simmons 3:11 4:7,9,13,17,21 4:25 5:4 103:1 103:10</p>	<p>simple 106:3,8 simultaneously 13:7 sincerely 8:5 single 32:18 78:1 sir 42:17 76:22 77:3 100:17 104:7,14 112:1 114:7 118:9,11 sites 75:24 76:1 sitting 29:9 34:12 54:24 79:18 100:2 103:22 situation 35:8 six 81:6 91:22 size 57:21 65:1 65:1 sizes 92:14 slept 78:9 slide 9:15 slowly 115:5 small 81:20 90:25 91:18 96:5,5,5,11 97:4,21 108:17 108:22,22 109:4 114:17 115:8 smaller 91:9 97:5 110:24,24 smart 111:1 smarter 89:15 93:8 111:21</p>	<p>solely 109:11 109:13 solutions 36:23 115:23 somebody 108:25 someone's 32:6 sorry 22:23,25 23:1 24:19 30:14 39:18 62:14 63:25 77:7 87:20 113:6 120:5 sort 60:13 sound 74:25 sounded 75:1 sounds 21:15 73:19 75:4 84:25 102:5 southwest 81:10 speak 33:1 104:16 119:24 speakers 3:18 speaking 6:10 special 11:20 107:13 specific 7:6 12:11 28:8 36:16 41:11,12 50:2 55:4 56:12 62:3 78:20 81:3 93:21,23 97:19 118:18</p>	<p>specifically 54:13,14 89:18 spectrum 90:24 speed 106:15 spend 72:12 spirit 45:23 61:20 spoke 42:23 81:13 101:20 square 35:20 staff 3:8 6:6 13:5 15:16 34:8 104:18 105:15 107:21 107:25 115:23 119:12 staff's 13:7 stage 44:14 114:19 stages 44:12 stakeholder 55:20,21 stakeholders 6:20 7:1,16,19 10:10 14:7,10 49:25 51:10 55:19 97:20 118:17 119:24 standing 121:3 standpoint 32:2,3 start 27:18 32:11 37:7,16 38:1,1 50:4,19 57:16 69:15</p>
---	--	--	---

[start - taxes]

82:19 83:22 105:24 107:15 started 8:4 40:1 55:16 74:11 starts 14:19 37:8 38:5 55:6 startup 12:11 state 1:2,7 8:12 10:1 22:21 44:19 69:7 81:19 82:3 89:18 93:17 98:23 99:2,10 100:3 104:11 110:18 113:25 114:2,9 116:15 116:25 121:4 122:3 stating 24:8 status 11:18 16:17 17:19 76:24 77:22 statute 121:15 stenographic 121:8 step 11:8 12:6,6 40:17 108:7 streamline 10:16 41:1 49:6 104:20 117:19 streamlined 8:21 40:16 41:3 42:10 59:6	streamlines 105:3 streamlining 10:15 48:25 49:13 117:23 street 1:8 struggle 114:25 struggled 34:24 struggling 28:25 strung 61:9 stuart 3:4 5:1 stuck 103:21 stuff 51:6 58:16 115:9 subcommittee 4:5 subjectively 13:17 subjectivity 13:21 89:8,10 submission 17:6 108:14 submit 118:24 submitted 12:15 13:1 14:1 17:5,9 submitting 18:21 subsequent 8:22 sudden 35:8 69:21 110:3 suffer 111:9	suggest 32:3 suggested 46:1 46:4 suggesting 68:22 suggestion 107:23 suggestions 50:3 53:14 57:23 108:1 118:23 suite 1:19 summary 18:25 superintendent 15:10 43:6 113:1 supervision 121:10 supplied 19:20 supposed 104:16 sure 10:14 24:15 27:6 31:8 44:18 76:10 84:11 86:17 102:24 106:12,23 108:15 112:13 115:23 swear 66:16,17 switch 72:9 system 32:3 36:11 51:19 107:19	systemic 39:3 t t 119:8,8 121:1 121:1,1 table 7:17 92:6 take 14:4 15:24 22:10 34:16 45:22 47:6 52:25 54:14 76:16 100:24 101:16 103:18 110:22 119:19 taken 56:11 121:5 talk 9:16,18 10:15 14:4 40:1 44:2 talked 16:14 30:21 43:21 44:9 47:2 talking 25:25 35:3 38:1 43:14 58:19 63:22 66:20 96:6 115:25 tax 1:5 9:23 11:1 98:23 99:21 109:14 112:15 115:3,8 taxed 109:11 109:11 taxes 17:3 109:14,16 115:4
---	--	---	--

[taxing - toward]

<p>taxing 18:5 19:15 teachers 81:23 teaching 101:14 team 8:10,12 8:13 40:24 48:13 55:1 tedra 3:15 tell 34:6 68:4 76:12,13 94:1 tells 64:25 temporary 110:2 ten 33:17 56:4 57:8 82:18 91:7,8 93:10 96:12 113:12 tendency 32:11 term 79:24 85:12 terms 9:23 testimony 121:7 thank 5:7 8:5,7 8:14 9:4,9 19:17 23:6 42:17 44:13 84:2 86:12 87:14 94:16 99:18 103:10 104:7,9 112:5 114:4,7,14,16 115:19 118:1,3 118:7</p>	<p>theoretically 89:5 thing 17:1 48:3 54:7 57:12 84:14 97:17,21 115:24 117:24 119:18 things 6:15 31:4 32:11,16 46:3 56:20 66:5 70:9 84:22 87:22 110:16 111:13 119:21 think 8:16 10:12 21:24 23:9 27:5 29:9 30:5,6 32:23 33:8,9,15 34:22 35:16,22 36:22 37:5 40:5,8,14,16 41:1,9,13 42:1 42:2,14 43:1 46:7,25 48:3 48:13 49:4,24 54:16,23 55:18 56:21 57:14,19 57:22 59:16,21 61:7,13,18 62:20 63:15 68:8 74:1,6,15 76:12 78:2,18 80:1 82:22 84:19 88:16,24</p>	<p>93:1,6 94:13 96:22 97:2,3 97:14,18 99:4 100:22 104:25 105:10 106:14 106:25 108:10 108:17,20 115:22,22 117:23 thinking 24:24 57:17 97:7 third 1:8 118:15 thought 10:2,6 24:20 56:24 72:14 73:22 108:8 111:17 117:10 thoughtful 8:8 thoughts 108:12 111:3 thread 89:14 three 14:14 44:21 109:8 tickets 110:8 tied 11:17 65:12 68:9 time 12:19 14:4 23:17 28:4,12 35:15,18 38:3 38:4 40:7,13 45:12 46:12 53:5 56:11 57:2 69:17 72:3 73:16</p>	<p>82:17 83:22 91:13 98:25 118:15 120:5 timely 58:3 79:9,21,23 timer 34:10 timing 18:3 19:13 today 6:8,18 29:12 40:15 45:4,24 63:18 71:23 72:20 81:7 90:9,19 104:16 105:16 108:14 114:16 today's 85:1 together 33:22 44:24 51:18 104:19 117:17 told 6:13 52:3 55:1 89:9 107:25 tom 3:19 104:14 tommy 104:5 tonnage 113:21 took 40:9 tool 68:8 93:6 toolbox 93:7 topic 81:6 total 19:11 totally 91:15 94:5 95:5 96:9 toward 102:2</p>
--	--	---	---

[track - vet]

<p>track 42:14 76:14 traded 100:20 traffic 110:8,12 111:9 training 52:20 transcribed 121:9 transcript 121:11,13,14 122:2 transcription 121:9 transfer 11:14 11:14 transmit 14:12 transmits 14:12 transmitted 14:16 16:9 25:12 trash 72:15 tremendous 116:4 tremendously 70:24 tried 43:14 trigger 28:8 105:22 trip 67:3 118:7 troubling 57:12 true 85:20 121:10 truly 93:16</p>	<p>trust 105:12 truth 7:9 94:1 95:1 97:4 try 19:8 104:17 104:20 105:16 117:19 trying 7:20 13:17 21:24 24:19 25:11 26:3 27:6 31:13 36:17 40:23 42:2 48:18,20,22 81:21 100:8 tuesday 102:6 turn 7:25 9:1 67:13 113:3 two 13:6,8 22:13 31:4 40:10 44:17 63:15 109:25 110:2 type 63:10 98:20,22 types 107:17 typically 25:20</p>	<p>understand 27:13 29:1 46:2 47:25,25 48:21 51:3,7 53:12,23 59:11 59:14 67:1 76:11,12 77:21 82:5 86:24 94:5 understanding 50:19 78:18 121:12 understood 19:6 76:13,15 unfair 47:8 unfortunately 57:8 uniformity 10:12 unrealistic 57:14 unusual 69:22 72:3 unwritten 60:16 upfront 20:22 upgrades 11:4 47:16 usable 77:18 78:4 use 54:14 63:18 68:9 75:1,5 84:21 93:2,22 used 24:7 63:3 63:8 65:8</p>	<p>usie 3:14 using 73:5 113:22 usually 34:10 69:10 108:21</p>
			v
			<p>vacation 101:17 valid 122:1 valorem 1:5 9:23 109:11,13 112:6 115:4 value 10:5 65:13 68:10,11 109:10 112:12 112:16,17 114:17 115:11 values 59:14 variations 60:3 various 10:9 11:9 16:15 36:4 venture 82:1 verification 88:18 verify 87:4 92:14 veritext 1:18 veritext.com 1:21 versus 30:12 31:3 71:19 72:25 80:11,13 vet 35:24 36:1</p>
	u		
	<p>ugly 92:23 93:1 94:14 uh 29:4 48:16 51:21,25 under 22:10 47:6 66:16,17 77:16 88:12 121:9</p>		

[view - widget]

<p>view 27:2 viewable 26:17 vii 9:19 villa 3:10 7:25 8:1,2 9:4,5 20:5 22:17 27:4,12 28:7 28:17,22 29:3 29:13,20 30:2 30:8 31:21 32:1 34:3,17 35:9,21 36:8 37:2,13,18,22 38:9,13,19 39:6,10,22 40:2 41:7 42:6 46:13,18 47:19 48:2,8 49:16 50:16 51:24 52:24 53:9,19 54:6,19 55:24 56:8,17 57:25 58:6,22 60:2,8 60:19,24 61:10 61:15 63:4,14 63:21 64:1,13 64:17,21 65:4 66:2 68:15 70:5,10,18 71:6,13 72:1 72:22 73:4,10 73:17,25 74:5 74:12,23 75:11 75:15,23 76:4 79:3 82:12</p>	<p>83:21 84:1,13 85:4,8,16,21 86:4,8 88:8,13 90:8,18 91:1 91:14 92:10,25 93:5,14 94:4 94:11,20 95:4 95:8,13,18,25 96:8,16,24 97:13 98:6 99:5,13,17,22 100:5 101:18 101:24 102:3 102:11,15 103:7 104:2 visible 24:13 28:9,10 visiting 43:20 voice 105:11 volume 32:7 vote 53:16 97:9 97:10,11</p>	<p>w</p>	<p>wadgets 67:14 wages 83:19 waguespack 56:22 wait 14:23 37:6 112:3 waiting 115:2,3 waive 95:22 108:20 waived 111:11 walk 76:9</p>	<p>want 6:25 7:3,7 7:8 10:14,16 13:2 24:9 33:1 35:12 38:3 43:4,6,7 45:11 45:18 50:2 51:11 53:3,12 53:22,23,24 54:3,11,12 55:18 56:2,13 56:25 57:1,15 58:5 61:14 62:11 64:11 69:6,10 70:13 70:15 76:9,10 89:9,19 92:4,8 92:24 93:16 96:22 97:2,7,8 101:16,19 105:8,9,25 106:7 107:22 112:6 119:16 119:17,18 wanted 8:5,14 14:4 42:4 47:17 48:9 wanting 30:15 wants 61:18 warm 39:25 wary 31:2 waste 109:21 watching 8:7 way 22:2,3,8 31:9 33:11 35:18 37:5</p>	<p>76:14 87:3 89:14,16 118:25 121:21 ways 36:4 we've 6:17 34:24 54:9 57:16 58:9 59:20 72:4,5 107:25 118:13 website 13:2 19:21 29:11 31:6,8 36:9 wedding 23:1 wednesday 1:6 4:5 weeds 51:5 week 6:24 13:8 56:4 101:13 102:7 109:22 119:10 weekly 32:4,9 33:17 36:2 weeks 13:6 welcome 14:8 41:16 welcomed 55:12 69:7 welcomes 10:12 went 112:15 113:17 115:1 wetlands 69:19 wholesale 7:2 widget 72:18 72:25</p>
---	--	-----------------	--	--	---

[widgets - young]

<p>widgets 63:2 67:14 72:12 willing 119:13 window 36:18 106:16 wisdom 7:9 wish 37:25 81:5 119:24 wishful 52:9,12 wonder 116:12 117:4 word 92:23 93:1 94:14 words 52:20 work 7:19 8:10 22:15 25:10 30:1 31:12 34:12,16 36:18 42:12,13 43:5 43:18 44:17 47:11 57:20,20 60:14 82:16 91:24 120:12 workable 51:19 worked 70:1 working 52:8 53:4 72:13 76:11 works 42:13 55:23 56:23 93:22 world 6:9,9 31:4 49:19 85:1</p>	<p>worry 101:16 worth 66:6 wrapping 80:19 write 92:17,18 written 60:13 60:16 wrong 62:1 93:20 97:7 112:7 119:21</p> <hr/> <p style="text-align: center;">x</p> <hr/> <p>x 2:1 68:11</p> <hr/> <p style="text-align: center;">y</p> <hr/> <p>y'all 24:20,21 35:5,12 42:18 42:18 45:3 52:3 60:11 91:4 101:20 114:16 115:24 118:7 yeah 22:18 23:19 26:19 27:5 28:23 30:3,11,21,25 31:25 34:22 38:14 39:7,7 39:11 41:13 42:7 45:14 46:23 48:7 52:12 54:7 56:9 57:4 58:23 60:5,20 63:22,23 67:8 70:6,11 71:9</p>	<p>72:2 73:22 76:3 79:13 86:9 89:12 90:9 94:5,12 94:21 98:7 105:6 108:19 117:15 year 10:22 16:4 17:8,11,12 18:16 55:6 76:18 77:13 78:2,7,19 110:2,8 years 10:23 17:13,16,16 18:9,12 33:17 34:23 57:8 79:8,18 82:18 84:23 93:11 96:13 110:3 113:12 young 33:13</p>
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