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STATE OF LOUISIANA
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION
SCREENING COMMITTEE
BEING HELD ON MONDAY, JUNE 10, 2024
AT THE LASALLE BUILDING
617 North Third Street, FLOOR 1, LABELLE ROOM
Baton Rouge, Louisiana

REPORTED BY: KELLY S. PERRIN, C.C.R.

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<p>1 APPEARANCES:</p> <p>2 BOARD MEMBERS PRESENT:</p> <p>3 CHAIRMAN CHARLES E. JACKSON, III</p> <p>4 ANDY L. ADLER (ABSENT)</p> <p>5 LOUIS REINE</p> <p>6 NORISHA K. GLOVER</p> <p>7 STEPHEN P. DAVID, JR.</p> <p>8 STAFF MEMBERS PRESENT:</p> <p>9 KELLY A. RANEY</p> <p>10 BRENDA GUESS</p> <p>11 DEBORAH SIMMONS</p> <p>12 LAURA WOMACK</p> <p>13 ROBIN PORTER</p> <p>14 LAUREN CULLINS</p> <p>15 KARLA HENDERSON</p> <p>16 TEDRA CHEATHAM</p> <p>17 SPEAKERS FROM THE AUDIENCE:</p> <p>18 DAVID GREENWOOD, CFO, RNGD, LLC</p> <p>19 GRADY FITZPATRICK, CONSULTANT, MAXIS ADVISORS</p> <p>20</p> <p>21</p> <p>22</p> <p>23 REPORTED BY: KELLY S. PERRIN, CCR</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 3</p>	<p>1 We have a quorum.</p> <p>2 CHAIRMAN JACKSON:</p> <p>3 Thank you very much. The Screening</p> <p>4 Committee is now in order. We have one item</p> <p>5 of business today on the agenda. We have a</p> <p>6 project for RNGD, LLC.</p> <p>7 MS. WOMACK:</p> <p>8 Hello. Yes, my name is Laura Womack and,</p> <p>9 today, I'm representing RNGD to you guys. I</p> <p>10 have Mr. David Greenwood with me, who is with</p> <p>11 the company, and I also have Mr. Grady</p> <p>12 Fitzpatrick, who is a consultant for the</p> <p>13 company as well.</p> <p>14 RNGD, in 2013, Wesley Palmisano created</p> <p>15 Palmisano after growing up in a family with</p> <p>16 over 70 years experience in the construction</p> <p>17 industry. With only 11 original employees,</p> <p>18 the company launched with an original dynamic</p> <p>19 commercial project, the 20,000 square foot</p> <p>20 boutique entertainment facility, Fulton Alley,</p> <p>21 located in New Orleans.</p> <p>22 After the next several years of</p> <p>23 accelerated growth, they expanded with the</p> <p>24 civil construction division. Their</p> <p>25 capabilities continued to grow into other</p> <p style="text-align: right;">Page 5</p>

1 divisions, such as customized architectural
 2 millwork and metalwork design, steel
 3 fabrication and erection, and standard
 4 prefabricated elements for projects of all
 5 scale. In 2024, Palmisano was re-branded to
 6 RNGD.

7 RNGD has evolved to become a multistate,
 8 multifaceted building construction enterprise.
 9 They not only have expanded their capabilities
 10 but operations as well with offices and
 11 projects located in Tennessee and Alabama.
 12 They pride themselves on their ability to
 13 deliver high quality customer service. Their
 14 mentality challenges the traditional approach
 15 to construction enabling RNGD to deliver the
 16 highest quality work on time, on budget, and
 17 eliminating uncertainties, delays, overruns,
 18 and compromises throughout the construction
 19 life cycle.

20 Projects that they've included --
 21 projects that they have completed include The
 22 Sydney & Walda Besthoff Sculpture Garden at
 23 New Orleans Museum of Art, the Everly at
 24 Rouzan Apartment Community, LCMC Audubon
 25 Retirement Village, Hotel St. Vincent, and

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1 H3C, which is a mixed use affordable housing
 2 complex. And I only mentioned H3C, because in
 3 my former job at Louisiana Housing
 4 Corporation, I was involved in awarding
 5 disaster funding to multifamily projects. And
 6 H3C is actually one of those apartment
 7 complexes that I reviewed, approved, and
 8 funded.

9 So it's very rewarding to see my career
 10 come full circle like this. And to change
 11 careers from housing to economic development
 12 and to still have a personal relationship to a
 13 project is very rewarding in my career. So I
 14 just wanted to highlight that.

15 With every road, bridge, and public
 16 space, RNGD repairs and revitalizes, they know
 17 that their efforts move communities forward.
 18 More than strengthening infrastructure,
 19 they're creating the enduring foundations that
 20 future generations will come to relay upon.
 21 Some of these projects include Propel
 22 Industrial Business Park located at NASA
 23 Michoud, New Orleans Lakefront Airport, and
 24 the Kenner Discovery Health Sciences Academy.
 25 They offer their clients efficient,

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1 consistent, and cost effective building with
 2 their industrialized construction services.
 3 They offer full service custom fabrication,
 4 prefabrication manufacturing, assembly and
 5 design, and technology to build better,
 6 stronger, faster. Currently, their
 7 headquarters and corporate offices are located
 8 in New Orleans with their manufacturing
 9 facilities located in Jefferson Parish.

10 RNGD is looking to expand their
 11 manufacturing business not only in the types
 12 of products they offer, but in the
 13 geographical area that they cover as well.
 14 They recently acquired land that surrounds the
 15 current manufacturing facility in Jefferson
 16 Parish. Their goal is to consolidate all
 17 facilities, including relocating the corporate
 18 office and headquarters that are in New
 19 Orleans all to the location in Jefferson
 20 Parish. This will allow for more efficiency
 21 and facility cost savings in the long run.
 22 The property is owned by one affiliate entity
 23 and leased to another. In addition to
 24 expanding the manufacturing and fabrication
 25 space, RNGD will be building a new

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1 manufacturing facility, building a new
 2 headquarter space but with corporate office
 3 space, and constructing a new 20,000 square
 4 foot skilled trades training academy.

5 The training academy recently named the
 6 Renegade Academy is not only critical to the
 7 company's growth plans but will provide
 8 critical skills to local workforce. In
 9 addition to the training academy,
 10 Mr. Palmisano established the Palmisano
 11 Foundation in 2016 to transform the lives of
 12 underprivileged youth through construction
 13 initiatives. Their programs include the
 14 introduction of AEC Industries to middle
 15 school students, assisting other nonprofits
 16 helping local families, and funding
 17 scholarships for college students. Since it's
 18 creation, the foundation has donated over
 19 2 million to the Greater New Orleans
 20 community.

21 The total project cost for the facility
 22 is \$25 million. This includes purchase of
 23 land and buildings, building renovation,
 24 purchases of capital equipment, site and
 25 infrastructure improvements. The EDAP funds

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1 will be used to assist with the renovation and
 2 the infrastructure improvements.
 3 The company is to retain 240 existing
 4 jobs with an associated payroll of
 5 \$22.2 million, increased at 2 percent annually
 6 with the creation of 130 new jobs with an
 7 associated payroll of \$9.3 million. All jobs
 8 and payroll to be maintained through
 9 December 31, 2034. Total capital investment
 10 of \$11 million is to be expended by April 1,
 11 2025.
 12 Jefferson Parish unemployment rate was
 13 4.13 as of March 2024 compared to the State
 14 rate of 4.5 for the same period. The per
 15 capita personal income for Jefferson Parish
 16 for 2022 was 58,692 compared to the State per
 17 capita income of 54,501. The project is
 18 estimated to have State revenues of over
 19 \$27 million with the company receiving the
 20 \$500,000 EDAP. So this results in a net
 21 revenue of over \$27.3 million for the State.
 22 Staff recommends approval of this project
 23 as an unsponsored EDAP with our usual
 24 contingencies that are normally in place, as
 25 well as the retention of the 240 jobs,

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1 associated payroll of \$20.2 million, increase
 2 2 percent annually, the creation of 130 new
 3 jobs with the associated payroll of \$9.3
 4 maintained through December 31, 2034. Total
 5 capital investment of \$25 million expended by
 6 April 1, 2025. And, finally, RNGD is to
 7 provide a corporate guarantee.
 8 And with that, I would like to introduce
 9 Mr. Greenwood, and he can give you more
 10 information about the history of the company
 11 and the project.
 12 MR. GREENWOOD:
 13 Thank you. I'm not used to talking on a
 14 microphone. I would like to give a little
 15 background on Wesley Palmisano. He wanted to
 16 be here on Thursday in person. I just, I'm
 17 about 62 years old. Wesley is 43, I think,
 18 and so it's an interesting story between me
 19 and him. When I first interviewed with him
 20 about eight years ago, we were coming back
 21 from lunch, and he says, well, David, do you
 22 think you can work for somebody younger than
 23 you. And I said, I don't know, can you take
 24 advice from somebody older than you.
 25 And from that point, it was sort of a

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1 match made in Heaven. It's been the best job
 2 I've ever had. Wesley is -- pushes every
 3 element of my work habits; meaning, he's
 4 always on the go. He always is trying to grow
 5 the company, do the right thing. And so
 6 anybody that works there knows that you have
 7 to put in more than a hundred percent to help
 8 make the company successful.
 9 Wesley grew up in the New Orleans area,
 10 went to LSU, and graduated in three years in
 11 construction management, went to his first
 12 interview by phone with Woodward Design, which
 13 is also in New Orleans, one of the larger
 14 general contractors. He got a job there. And
 15 I don't know the exact time frame, but within
 16 a fairly short period of time, he elevated
 17 himself to vice president. And after Katrina,
 18 basically, was bringing in, again, I don't
 19 remember the exact number, but maybe more than
 20 -- maybe more than 40 percent of the gross
 21 revenue for the company.
 22 And at that time, he was looking for to
 23 expand his roll within that company. And for
 24 various reasons within the political dynamic
 25 of that company, ultimately, he decided to

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1 leave. He wasn't sure exactly what he wanted
 2 to do. He interviewed with some other large
 3 GCs but made the decision to start his own
 4 company. And that, as Laura said, happened in
 5 April of 2013.
 6 Wesley is a planner to the nth degree.
 7 We do strategic planning annually, and we do
 8 strategic updates monthly. We -- each
 9 department is to involve all their team
 10 members. And so when he says, as a team when
 11 we set forth a goal, we pretty much know that,
 12 again, we're not going to hit a hundred
 13 percent, but we're going to get pretty close.
 14 And so his first goal was, within five years,
 15 to grow from zero to a hundred million, and we
 16 got very close, if not almost to the dime.
 17 And then his next goal was to, you know,
 18 expand into other parts of construction.
 19 So we started the company as a general
 20 contractor doing mostly buildings. Then in
 21 2015, we added a very, very small civil
 22 construction team. And that company has now
 23 grown, I think last year they did 65 million.
 24 And that team by itself is about 125 or 130
 25 employees. So we have the building team. We

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1 have the civil construction team, and then we
2 started a couple of years ago the
3 manufacturing team.
4 We bought a piece of real estate that was
5 used by a former steel manufacturer. And we
6 basically bought the building, offered jobs to
7 the people that were losing their jobs there.
8 Most of them came with us, and we have grown
9 that business. Last year, we did just
10 under -- or just over 10 million and looking
11 to really expand that business.
12 And so the next adventure is -- so last
13 year, we did about a hundred. And for 2022,
14 we did -- or 2023, we did right at about
15 \$260 million. So we grow from zero to \$100
16 million; then last year, \$260 million and 200,
17 almost 250 employees. The plan is to
18 basically double in the next five to ten
19 years.
20 And although there's those are very round
21 numbers, we are very specific to grow the
22 business as a manufacturing end of the
23 business. We want to expand the steel
24 fabrication. And, ultimately, I guess to give
25 you an idea of what we're trying to do is

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1 where you would basically build with metal
2 products rather than wood, housing units or
3 apartment units that are basically constructed
4 in a manufacturing environment. So we would
5 basically build a steel structure, then it
6 would move to a mechanical, electrical, et
7 cetera. And then we basically would build
8 each room or most of it in a warehouse setting
9 out of weather conditions. And then you
10 basically put it on the back of the truck and
11 take it to the site where our steel team would
12 be building the structural steel elements.
13 And then you basically move these pieces into
14 place, which are both higher quality, less
15 time and basically deliver a product to the
16 client much faster, which means they start
17 making their money on whatever their business
18 is sooner. That's where we're trying to go.
19 I don't know if everybody knows what a
20 BHAG is, a Big Harry Audacious Goal, we set
21 one last year at our strategic meeting, and
22 our BHAG is to be recognized as one of the
23 most innovative companies by 2024. So it's
24 not the most, you know, innovative
25 construction company or innovative

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1 manufacturing company. We just want to be
2 recognized as one of the most innovative
3 companies basically in the United States.
4 And so our path is, again, he's a planner
5 by -- he's a strategist, he's a planner, he's
6 constantly on the go. And, obviously, a BHAG
7 like that, I have to admit, I would have never
8 created that BHAG, but Wesley is the type of
9 person that does. And he's the type of
10 person, he's magnetic. He involves everybody
11 that's around him. And so when you have time
12 to interact with him, you leave a meeting
13 thinking, I'm on board a hundred percent.
14 And so we're really trying to change the
15 industry, change what it means to do
16 construction. As most of you know,
17 construction, you know, technology is
18 everywhere, and but one area that is slow to
19 change is construction. And it's changing
20 slowly, but we want to be on the forefront of
21 that. And this facility in Metairie basically
22 allows us to create a campus environment where
23 we can bring all of our teams together and
24 really make this happen. So that's what we're
25 really looking to do.

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1 On the -- Laura mentioned the foundation,
2 this year, we've already sponsored \$150,000
3 for 30 scholarships. We have students, I
4 would say off the top of my head, about
5 85 percent of them are in the State of
6 Louisiana. We do have a few students that are
7 in Tennessee, one or two that are from
8 Virginia, which we had a vice president that
9 was from Virginia, so he was recruiting at his
10 Alma Mater. That's how we ended up there, but
11 we're recruiting in Mississippi, might go to
12 Alabama. But at this point, we're doing 30
13 scholarships.
14 We are donating this year \$25,000 to a
15 company or a nonprofit called Son of Saints,
16 which is in New Orleans. It's for young boys
17 that have lost their father. And that
18 organization tries to, you know, give them a
19 grounding and help them move through their
20 life. And so we have -- there's \$25,000
21 established an avenue for some of those
22 individuals that might find construction or
23 manufacturing of interest to follow that path.
24 So some of that money is to support like a
25 director who would focus some on the

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1 construction and manufacturing type
 2 industries.
 3 We're also donating \$25,000 to the New
 4 Orleans Career Center, which is also a
 5 technical training organization in New
 6 Orleans, \$75,000 to Uncommon Construction,
 7 which is another organization that helps
 8 usually high school students or maybe just
 9 after high school find a career in
 10 engineering, construction, et cetera. And
 11 then we also participate in Junior
 12 Achievement. We fund the construction
 13 business. The main business, RNGD funds most
 14 of that. And then we annually do what we call
 15 Renegade Fest, which is Renegade is the name
 16 that we -- that's what RNGD stands for without
 17 the vowels. And to us, we went from the
 18 Palmisano name, which is Wesley's last name,
 19 and I don't remember exactly, maybe three
 20 years ago or four years ago, Wesley decided
 21 that, I don't remember exactly how many people
 22 we had at the time, but he said the business
 23 is more than about me anymore; this is all --
 24 you know, I mean we had a hundred people. A
 25 lot of people have helped create what we have

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1 here, so we need to change the name to
 2 something that represents us as a team, not
 3 just me and my family.
 4 And so at that time, he had created the
 5 RNGD brand, but he felt it was too cutting
 6 edge maybe, if you want to call it that, and
 7 that it might not be accepted too well by some
 8 of our clients. And so we went and created
 9 the name Impetus, which the definition of
 10 impetus actually stands for moving things
 11 forward. And so it did have meaning to us,
 12 but the name just really didn't catch on.
 13 So after a few years, and this is how
 14 Wesley does things, he came to -- and you'd
 15 have to understand that getting --
 16 implementing the word impetus was no small
 17 feat in the first place. Then after say three
 18 years, Wes comes in and he says, you know, I
 19 really don't like that name; what does
 20 everyone else think. And we're like, we don't
 21 like it either. And so he says, well, I
 22 created this RNGD, you know, I don't know what
 23 everybody feels about it. And we all voted
 24 immediately that we should use it because it
 25 does stand for renegade.

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1 Renegade means that we want to change the
 2 industry, we want to make things better, we
 3 want to contribute back to the communities, we
 4 live here. And so by being a renegade and
 5 looking for different ways to do things, it
 6 really embodies what we're about. So we want
 7 to take this campus environment and really
 8 create something special for both the
 9 community and the State and contribute and
 10 continue to give back to the communities we're
 11 involved in.
 12 So let me see if I missed anything I
 13 wanted to say. I think that's about it.
 14 CHAIRMAN JACKSON:
 15 Okay. Any questions?
 16 MS. GLOVER:
 17 I don't have any questions. Just a
 18 couple of comments. So (indiscernible)
 19 construction, and I'm very familiar with your
 20 company. My only question is going to be,
 21 explain the name change because I follow you
 22 all. Our websites might be the same color.
 23 And so I'd like you to explain that.
 24 I also want to say, I recently had a trip
 25 to the Hotel St. Vincent and so thank y'all

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1 for the work that you do. And I'm familiar
 2 with Son of a Saint, so thank you also for
 3 being in involved in that.
 4 MR. GREENWOOD:
 5 Yeah, that's just getting started, so
 6 we're very excited about it.
 7 MR. REINE:
 8 Hi, good afternoon.
 9 MR. GREENWOOD:
 10 Good afternoon.
 11 MR. REINE:
 12 Mine's mostly just out of curiosity more
 13 than anything. You mentioned that one company
 14 was going to own the land and lease it to
 15 another company.
 16 MS. WOMACK:
 17 Yes, they have three lease holding
 18 facility companies if you want to speak more
 19 to that.
 20 MR. REINE:
 21 Sure. I think I've got a much simpler
 22 question. So the EDAP is to the owner of the
 23 land or lessor of the land?
 24 MS. WOMACK:
 25 It's to the lessor of the land.

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1 MR. REINE:
 2 Who will own what? Usually, we look at
 3 collateral and the land and the building, but
 4 we're giving the money to (indiscernible).
 5 MS. WOMACK:
 6 Collateral is not required on this one.
 7 MR. REINE:
 8 Okay. I just wanted to feel comfortable
 9 about who's on the hook for what. So one
 10 company owns the land, but the EDAP goes to
 11 the lessee?
 12 MS. WOMACK:
 13 Correct.
 14 MR. REINE:
 15 Okay. Manufacturing, so that's mostly --
 16 MR. GREENWOOD:
 17 If I could speak to that for a second?
 18 MR. REINE:
 19 Yes, sir.
 20 MR. GREENWOOD:
 21 All of the real estate is owned --
 22 Wesley's -- so we have the construction
 23 business, which does have some minority
 24 ownership in it. And then Wesley, obviously,
 25 he's trying to create his family estate for

Page 22

1 himself and his family. And so some of the
 2 real estate assets, he puts sort of on his
 3 side of the balance sheet, so to speak, and
 4 then leases them back. But all of the loans
 5 related to that are guaranteed by the leases
 6 that the company signs relative to those
 7 properties. So the company is the one that
 8 funds basically everything.
 9 MR. REINE:
 10 Such a minor amount. You know, if it was
 11 a bigger percentage, I might want more
 12 clarity, but I was just curious. And the
 13 manufacturing, so that's mostly the steel or
 14 metal --
 15 MR. GREENWOOD:
 16 Steel, light gauge.
 17 MR. REINE:
 18 -- parts and --
 19 MR. GREENWOOD:
 20 Well, initially, it will be steel and
 21 light gauge steel, and then it will develop
 22 into facade panels for buildings which would
 23 involve steel, metal, insulation, et cetera.
 24 And then it would go to this whole
 25 prefabrication where we're building those,

Page 23

1 like, entire units inside a manufacturing
 2 setting.
 3 MR. REINE:
 4 I bet the termites in New Orleans are not
 5 going to like that, are they.
 6 MR. GREENWOOD:
 7 No, sir.
 8 MR. REINE:
 9 And the training academy, so?
 10 MR. GREENWOOD:
 11 Right. I totally skipped over that.
 12 Sorry.
 13 MR. REINE:
 14 I was just curious.
 15 MR. GREENWOOD:
 16 I could address that. We already have
 17 what we call the Renegade Academy within the
 18 company. It started as mostly an internal
 19 training program. It's focused both on skills
 20 like, you know, how to use Excel, basic Excel
 21 programming or programs to use within our
 22 construction. And then we have a, I think
 23 it's three different levels of leadership
 24 training, and we take groups of 12 people that
 25 are working for us and they do a two-day

Page 24

1 offsite training on how to become a better
 2 leader. Because part of our business is about
 3 creating leaders, because without leaders and
 4 the business won't be able to grow.
 5 MR. REINE:
 6 So it's really not like about this
 7 carpentry --
 8 MR. GREENWOOD:
 9 That -- well, that --
 10 MR. REINE:
 11 -- the skills trades training. It's more
 12 of the --
 13 MR. GREENWOOD:
 14 Well, that's the initial part. That's
 15 where it sort of blossoms from and going to
 16 the new facility, we're actually bringing a
 17 training facility to bring the trades training
 18 into that, bring in the, I think it's
 19 FastStart, if I'm not mistaken to bring help
 20 -- help -- have FastStart help us with some of
 21 those programs. And that's why we're doing
 22 like Son of a Saint and New Orleans Career
 23 Center is to develop training for our skilled
 24 trades, operators, carpenters, concrete, et
 25 cetera to bring more people into the

Page 25

1 construction business in the trades as well.
 2 MR. REINE:
 3 So is there tuition or that's just ...
 4 MR. GREENWOOD:
 5 (Shakes head.)
 6 MR. REINE:
 7 Okay. One more question. So the new
 8 jobs, if my math was correct, that was about
 9 an average of \$60,000 per employee?
 10 MR. GREENWOOD:
 11 Yeah, I can --
 12 MR. REINE:
 13 Is there benefits on top of that?
 14 MR. GREENWOOD:
 15 When I did the math on that, basically,
 16 at this point, because we don't know exactly
 17 how that's going to take shape, but we have
 18 the math is basically four trade positions at
 19 50,000 each and then one manager position at
 20 about 100,000 a piece. So that would be, four
 21 times 50 would be 200,000, plus 100,000 would
 22 be 300,000 for each five positions hired
 23 roughly.
 24 MR. DAVID:
 25 I did the math, and it is 71,533.

1 MR. GREENWOOD:
 2 And then on top of that, we have health
 3 insurance, the company pays approximately
 4 about half of the premium. The company pays
 5 long term disability for all employees. The
 6 company pays first 50,000 life insurance. The
 7 employees can voluntarily buy dental
 8 insurance, vision insurance, short term
 9 disability. We also offer a 401K plan.
 10 Well, let me back up. All those first
 11 benefits I had mentioned are available to the
 12 employee basically on the first of the month
 13 following date of hire. So there's not much
 14 lead time before they're covered, and that
 15 applies to everybody in the company. There's
 16 no two different sets of rules or anything
 17 like that. The 401K plan, you're eligible
 18 after you've been with the company for six
 19 months, it's the first day of the month -- I'm
 20 sorry, three months. So it's first day of the
 21 quarter following you meeting 90 days.
 22 So for some individuals, it could be
 23 close to six months before they get in. For
 24 other individuals, it could be close to four
 25 months just depending on when you start. So

1 we have four entry times during the year
 2 April 1st, July 1st, October 1st, January 1st.
 3 And then once you're in the plan, the company
 4 contributes 3 percent regardless of how much
 5 the employee contributes. So if an employee
 6 contributes zero dollars, we still contribute
 7 three. If they contribute six, we contribute
 8 three.
 9 MR. REINE:
 10 So if I understood you, like the bottom
 11 of the new payroll is 50,000 plus benefits up?
 12 MR. GREENWOOD:
 13 Yes.
 14 MR. REINE:
 15 Okay. Thank you.
 16 MR. GREENWOOD:
 17 You're welcome.
 18 MR. DAVID:
 19 David, Grady, first off, awesome work for
 20 the plan and great job in giving back to the
 21 community. I was curious, do y'all have any
 22 success from the scholarships that have come
 23 and the students that have worked for you all?
 24 MR. GREENWOOD:
 25 Yes, sir. We have quite a few. In fact,

1 I don't remember the exact number, I think we
 2 had maybe close to 15 interns that just
 3 started maybe a week ago or two weeks ago, and
 4 they'll be with us for about two months. Not
 5 all of them had scholarships, but some of them
 6 did.
 7 MR. DAVID:
 8 Where do you usually recruit for those
 9 jobs that --
 10 MR. GREENWOOD:
 11 I'm sorry?
 12 MR. DAVID:
 13 Where do you usually recruit for those
 14 jobs?
 15 MR. GREENWOOD:
 16 LSU, Tennessee State, Virginia Tech,
 17 Mississippi -- Southern Miss, I believe it is,
 18 and then we're trying to get more involved in
 19 a local community college. It's just hard
 20 because a lot of them don't have
 21 construction/engineering type programs. And
 22 we're trying to reach out to them to try to
 23 develop programs as part of the training
 24 academy.
 25 MR. DAVID:

1 You mentioned Alabama earlier, you can
 2 forget about them.
 3 MR. GREENWOOD:
 4 Okay.
 5 MS. GLOVER:
 6 Might I suggest -- they've sent some
 7 resumes' that have crossed my desk, and I
 8 haven't had success with the college yet, but
 9 River Parish Community College seems to be --
 10 it seems to have a decent program in
 11 construction. I see a lot of resumes' coming
 12 through with that. I haven't successfully
 13 made contact with the staff, but I'm impressed
 14 with the resumes' coming out of there.
 15 MR. GREENWOOD:
 16 Okay. Thank you. I'll take a look.
 17 CHAIRMAN JACKSON:
 18 Any other questions?
 19 If not, what's the pleasure of the Board?
 20 MR. DAVID:
 21 Make a motion to approve.
 22 CHAIRMAN JACKSON:
 23 A motion. Second?
 24 MS. GLOVER:
 25 Second.

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1 CHAIRMAN JACKSON:
 2 Second by Ms. Glover.
 3 Any further comments or discussion?
 4 Any comments from the public?
 5 If not, all in favor of awarding, please
 6 say aye.
 7 ALL:
 8 Aye.
 9 CHAIRMAN JACKSON:
 10 Any opposed?
 11 Congratulations.
 12 MR. GREENWOOD:
 13 Thank you. We look forward --
 14 CHAIRMAN JACKSON:
 15 Keep doing the good work that you're
 16 doing.
 17 MR. GREENWOOD:
 18 We appreciate it. We look forward to
 19 working with you.
 20 MR. FITZPATRICK:
 21 Thank you.
 22 CHAIRMAN JACKSON:
 23 All right. We are done with our
 24 scheduled item of business. Is there anything
 25 else, other business from the staff?

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1 Before we adjourn, if I can take just a
 2 moment of personal privilege. As I think
 3 everybody knows, we'll be signing -- the
 4 Governor will be signing the reorg later this
 5 week, the bill to reconstitute, and I just
 6 want to thank all of you for what's been an
 7 excellent experience for me. Ms. Glover,
 8 you've been a staunch friend to smaller
 9 businesses and businesses outside of the named
 10 metro markets. Mr. Reine, you've taught me a
 11 lot about labor more than I've experienced and
 12 it's all been very positive. Staff has been
 13 incredible and professional. Ms. Porter,
 14 you've addressed every concern I brought to
 15 you. Ms. Guess, you oriented me from the
 16 beginning, and it has been a treat every time
 17 we have met to see the breath of economic
 18 activity that goes on in this State. The
 19 variety of it, large and small, it's so
 20 encouraging to see. Mr. David, Mr. Adler
 21 could not be here, Mr. Simpson, Mr. Roy, I
 22 mean we have had less problems with quorums
 23 since you've been here. And I hate,
 24 certainly, that Mr. Simpson and Mr. Roy could
 25 not be here.

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1 In all likelihood, a number of us won't
 2 be back when this Board is reconstituted and
 3 reconvened. So I just wanted to take that
 4 opportunity to say thank you one and all and
 5 how much I appreciate all of you if we don't
 6 meet again.
 7 MR. REINE:
 8 I'd also like to echo that. And Brenda's
 9 been babysitting me for 16 years, I think, and
 10 y'all have put up with me. So it's different
 11 from my normal activities of the day and I
 12 enjoyed serving and served with some very
 13 competent people who have helped me understand
 14 some things. So it's been quite a trip and
 15 thank all of y'all. And I know y'all are not
 16 going to miss me, but I'm going to miss y'all.
 17 MS. GUESS:
 18 Mr. Jackson, I'd like to say that we have
 19 enjoyed having all of you as Members of our
 20 Board. You all have been engaging, you have
 21 been committed, and we as staff really
 22 appreciate that that you have been very
 23 supported. So I do hope that when the Board
 24 is reconstituted that we look at some familiar
 25 faces. So we are hopeful that that might

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1 happen, but I want to thank you all. And
 2 especially us trying to get this meeting
 3 together today, the Governor actually signs
 4 the Bill on tomorrow.
 5 So effective as of tomorrow, things
 6 change. But we didn't want to deny the
 7 opportunity or prolong for our RNGD, the
 8 Renegades, those opportunities to delay your
 9 project. And I want to thank the Board for
 10 coming together so that we could convene this
 11 meeting. Thank you very much for your
 12 dedication and all of your service.
 13 CHAIRMAN JACKSON:
 14 And will you make a motion to adjourn?
 15 MS. GLOVER:
 16 Adjourn.
 17 CHAIRMAN JACKSON:
 18 Is there a second?
 19 MR. DAVID:
 20 Second.
 21 CHAIRMAN JACKSON:
 22 All in favor, say aye.
 23 ALL:
 24 Aye.
 25 (WHEREUPON, THE MEETING ADJOURNED.)

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1 This certification is valid only for a
 2 transcript accompanied by my handwritten or digital
 3 signature and the image of my State-authorized seal
 4 on this page.
 5 Signed:
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 7 KELLY S. PERRIN,CCR
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1 REPORTER'S CERTIFICATE
 2 I, KELLY S. PERRIN, a Certified Court
 3 Reporter, Certificate #23035, in good standing with
 4 the State of Louisiana, as the officer before whom
 5 this meeting was taken, do hereby certify that the
 6 foregoing 34 pages;
 7 That this testimony was reported by me in
 8 stenographic machine shorthand by Computer-Aided
 9 Transcription, transcribed by me or under my
 10 personal direction and supervision, and is a true
 11 and correct transcript to the best of my ability
 12 and understanding;
 13 That the transcript has been prepared in
 14 compliance with transcript format guidelines
 15 required by statute or by rules of the Board, that
 16 I have acted in compliance with the prohibition on
 17 contractual relationships, as defined by Louisiana
 18 Code of Civil Procedure Article 1434 and in rules
 19 and advisory opinions of the Board; that I am not
 20 of counsel nor related to any person participating
 21 in this cause and am in no way interested in the
 22 outcome of this event.
 23
 24
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