STATE OF LOUISIANA BOARD OF COMMERCE & INDUSTRY BEING HELD ON WEDNESDAY, OCTOBER 23, 2024 AT THE LASALLE BUILDING 617 North Third Street, FLOOR 1, LABELLE ROOM Baton Rouge, Louisiana REPORTED BY: KELLY S. PERRIN, C.C.R. COURT REPORTERS OF LOUISIANA - A VERITEXT COMPANY 9522 BROOKLINE AVENUE, SUITE 217 BATON ROUGE, LOUISIANA 70809 E-MAIL: calendar-louisiana@veritext.com Page 1

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4REPRESENTATIVE DARYL A. DESHOTEL (ABSENT)4RICKY GOFF, LIVINGSTON PARISH COUNCIL, DISTRICT 75STUART A. MOSS5RUSSELL TWILLEY, GENERAL MANAGER, KIBBERIA FOODS,6KYLE RUCKERT, DESIGNEE FOR GOVERNOR6FOR KITCHEN MAJGEK, LLC - RENS KITCHEN7ANNE VILLA, DESIGNEE FOR SECRETARY SUSAN BONNETT7CLAY HARGETT, SALES MANAGER, GLAZ-TECH INDUSTRIES,8BOURGEOIS8FORMERLY TOMAKK GLASS PARTNERS9CHARLES "ROBBY" MILLER9ROBERT SMITH, GENERAL MANAGER, TRI-STATE INDUSTRIES10MICHAEL J. TANNER10OF LOUISIANA, LLC11LETICIA A. "LETIT" LOWE-ARDOIN, (ABSENT)1112MAYOR DAVID H. TOUPS1213NAHEEM "GEORGE" NASSAR, JR.1314VINCENT ST. BLANC1415REPRESENTATIVE JULIE EMERSON1516BARRY M. MELE1617DAVID B. DOSS1718SENATOR FRANKLIN FOIL1819RONALD W. REMEDIES1910KYLE P. POLOZOLA2021DAVID M. AMOSS2122SCOTT A. NIEMEYER2223SENATOR BETH MIZELL2324ERWIN G. THOMPSON, III2425WESLEY BLAKE WHEELISS25	2 BOARD MEMBERS PRESENT:	2 CHAD FOSTER, PRESIDENT GATOR MILLWORKS, INC.
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23SENATOR BETH MIZELL2324ERWIN G. THOMPSON, III2425WESLEY BLAKE WHEELIS25		
24ERWIN G. THOMPSON, III2425WESLEY BLAKE WHEELIS25		
25 WESLEY BLAKE WHEELIS 25		
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1	PROCEEDINGS	1	(No response.)
2	CHAIRMAN JONES:	2	MS. SIMMONS:
3	Good morning. It's good to see everyone	3	Kyle Polozola?
4	this morning. Welcome to the Board of	4	MR. POLOZOLA:
5	Commerce and Industry, Wednesday, October 23.	5	Here.
6	It's 9:30. It's good for me to be back. I	6	MS. SIMMONS:
7	missed last month's meeting or the last	7	Jerald Jones?
8	meeting. And I heard Mr. Miller did an	8	CHAIRMAN JONES:
9	admiral job to the point that I had several	9	Present.
10	members ask me to not to come back, but sorry,	10	MS. SIMMONS:
11	the pay is so good, I couldn't avoid coming	11	Ronald Remedies?
12	back.	12	MR. REMEDIES:
13	But at any rate, the meeting is called to	13	Here.
14	order. Ms. Simmons, would you call the roll	14	MS. SIMMONS:
15	and make sure we have a quorum?	15	Senator Beth Mizell?
16	MS. SIMMONS:	16	SENATOR MIZELL:
17	Good morning, everyone.	17	Here.
18	Stuart Moss?	18	MS. SIMMONS:
19	MR. MOSS:	19	Representative Julie Emerson?
20	Here.	20	(No response.)
21	MS. SIMMONS:	21	Michael Tanner?
22	Mayor David Toups?	22	MR. TANNER:
23	MAYOR TOUPS:	23	Here.
24	Here.	24	MS. SIMMONS:
25	MS. SIMMONS: Page 6	25	Anne Villa for Secretary Susan Bourgeois?
			Page 8
1	David Amoss?	1	MS. VILLA:
2	MR. AMOSS:	2	Here.
3	Present.	3	MS. SIMMONS:
4	MS. SIMMONS:	4	George Nassar?
5	John Austin?	5	MR. NASSAR:
6	(No response.)	6	Here.
7	MS. SIMMONS:	7	MS. SIMMONS:
8	David Doss?	8	Erwin Thompson?
9	MR. DOSS:	9	MR. THOMPSON:
10	Here.	10	Here.
11	MS. SIMMONS:	11	MS. SIMMONS:
12	Barry Mele?	12	Harold Callais?
13	MR. MELE:	13	(No response.)
14	Here.	14	MS. SIMMONS:
15	MS. SIMMONS:	15	Ridge Miguez?
16	Scott Niemeyer?	16	(No response.)
17	(No response.)	17	MS. SIMMONS:
18	MS. SIMMONS:	18	Wesley Wheelis?
19	Representative Vincent St. Blanc, proxy	19	MR. WHEELIS:
20	for Daryl Deshotel?	20	Here.
21	REPRESENTATIVE ST. BLANC:	21	MS. SIMMONS:
22	Here.	22	Lettie Ardoin?
23	MS. SIMMONS:	23	(No response.)
24	Thank you.	24	MS. SIMMONS:
25	Senator Franklin Foil?	25	Robby Miller?
1	Page 7		Page 9

1	(No response.)	1	A motion from Mr. Moss. Second from Mr.
2	MS. SIMMONS:	2	Remedies. Any questions or comments from the
3	Kyle Ruckert?	3	Board?
4	MR. RUCKERT:	4	Hearing none, any comments from the
5	Here.	5	public?
6	MS. SIMMONS:	6	There being none, all in favor, say aye.
7	We have a quorum.	7	ALL:
8	CHAIRMAN JONES:	8	Aye.
9	Thank you, ma'am. I believe everyone has	9	CHAIRMAN JONES:
10	had an opportunity has received the minutes	10	Any opposition?
11	from the last meeting and an opportunity to	11	There is none, the motion carries.
12	review, I trust. And I would at this time	12	MR. FAVALORO:
13	entertain a motion to approve those minutes.	13	We have one Quality Jobs renewal
14	I have motion from Mr. Moss. Do I have a	14	application: 20170648, Bunge Loders Croklaan
15	second?	15	USA, LLC in Jefferson Parish. That concludes
16	MR. MELE:	16	the renewals.
17	Second.	17	CHAIRMAN JONES:
18	CHAIRMAN JONES:	18	Okay. Do we have a motion? Motion to
19	Second from Mr. Mele. Any questions or	19	approve, Mizell. Second from Mr. Nassar. Any
20	comments from the Board?	20	questions or comments from the Board?
21	Hearing none, any comments from the	21	Hearing none, any comments from the
22	public?	22	public?
23	There being none, all in favor, say aye.	23	There being none, all in favor, say aye.
24	ALL:	24	ALL:
25	Aye.	25	Aye.
	Page 10		Page 12
1	CHAIRMAN JONES:	1	CHAIRMAN JONES:
2	Any opposition?	2	Any opposition?
3	There is none, the motion carries.	3	There is none, the motion carries.
4	Quality Jobs Program, and I understand	4	MR. FAVALORO:
5	Ms. Adegbe is out and Mr. Favaloro is taking	5	We have three requests for full transfer
6	her place.	6	of ownership to new company: 20210454, 1,4
7	MR. FAVALORO:	7	Group, Inc. to Skyfall Biologicals, LLC in
8	Yes, sir.	8	Ascension; 20210571, Tellurian Services, LLC
9	CHAIRMAN JONES:	9	to Driftwood Asset Services, LLC in Calcasieu;
10	Thank you.	10	and 20140903, Vantage Health Plan, Inc. and
11	MR. FAVALORO:	11	Affinity Health Group, LLC to Louisiana Health
12	Yes, sir.	12	Service & Indemnity Company in Ouachita. That
13	CHAIRMAN JONES:	13	concludes the transfer of ownerships.
14	Good luck to you, sir.	14	MR. POLOZOLA:
15	MR. FAVALORO:	15	Mr. Chairman?
16	There are four new Quality Jobs	16	CHAIRMAN JONES:
17	applications: 200220302, Bienville Lumber	17	Yes?
18	Company, LLC in Bienville; 20220397, Crying	18	MR. POLOZOLA:
19	Eagle Brewing Company LLC in Calcasieu;	19	I need to recuse myself from the matter
20	20220045, Greenberry Industrial, LLC in	20	of Tellurian Services and Vantage Health Plan,
21	Jefferson Davis; and 20220356, Westlake	21	Inc.
22	Management Services, Inc. in Ascension. That	22	CHAIRMAN JONES:
		1	
23	•	23	All right. So Mr. Polozola will be
23 24	concludes the applications.	23 24	All right. So Mr. Polozola will be recusing. He will not be participating in the
24	concludes the applications. CHAIRMAN JONES:	24	recusing. He will not be participating in the
	concludes the applications.		•

4 (Pages 10 - 13)

1	Do we have a motion to approve 2. A	1	There is none Any comments from the
$\begin{vmatrix} 1\\ 2 \end{vmatrix}$	Do we have a motion to approve? A motion, I'm sorry, from Mr. Ruckert. Second	1 2	There is none. Any comments from the public?
$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	from Mr. Miller. Any questions or comments	3	Hearing none, all in favor, say aye.
4	from the Board?	4	ALL:
5	Hearing none, any comments from the	5	ALL. Aye.
6	public?	6	CHAIRMAN JONES:
7	There being none, all in favor, say aye.	7	Any opposition?
8	ALL:	8	There being none, the motion carries.
9	Aye.	9	MR. ROSENBERG:
10	CHAIRMAN JONES:	10	There is one renewal application:
11	Any opposition?	11	20151972 for Arendale Oaks Apartments, LLC in
12	There is none, the motion carries.	12	East Baton Rouge Parish.
13	MR. FAVALORO:	13	CHAIRMAN JONES:
14	Lastly, we have a request to add	14	We have a motion on this renewal? We
15	affiliates or LLC members to Schedule 1 of the	15	have a motion? A motion from Mr. Moss. A
16	following contract: 20220048, RNGD Prefab,	16	second from Mr. Nassar.
17	LLC, adding 1001 McDermott, LLC, RNGD, LLC	17	Any questions or comments from the Board?
18	formerly known as Palmisano, LLC in Jefferson.	18	Hearing none, any comments from the
19	CHAIRMAN JONES:	19	public?
20	All right. Do we have a motion? Motion	20	There being none, all in favor, say aye.
21	from Mr. Nassar. Second from Mr. Polozola.	21	ALL:
22	Any questions or comments from the Board?	22	Aye.
23	Hearing none, any comments from the	23	CHAIRMAN JONES:
24	public?	24	Any opposition?
25	There being none, all in favor say aye.	25	There is none, the motion carries.
	Page 14		Page 16
1	ALL:	1	MR. ROSENBERG:
2	Aye.	2	That concludes the RTA agenda.
3	CHAIRMAN JONES:	3	CHAIRMAN JONES:
4	Any opposition?	4	Thank you, Mr. Rosenberg. Good morning,
5	There is none, the motion carries.	5	Ms. Metoyer.
6	MR. FAVALORO:	6	MS. METOYER:
7	That concludes Quality Jobs.	7	Good morning. There are six new
8	CHAIRMAN JONES:	8	applications for EZ: 20161062, 501EFA Hotel,
9	Thank you, Mr. Favaloro. Good morning,	9	LLC, Orleans Parish; 20210460, Benny's Car
10	Mr. Rosenberg. Restoration Abatement Program,	10	Wash, LLC, Ascension Parish; 20210357, Hunt
11	please.	11	Forest Products, LLC, Grant Parish; 20210098,
12	MR. ROSENBERG:	12	Jackson Hardwood, LLC, East Feliciana Parish;
13	There are six new applications: 20230193	13	20210190, Opulence Krishna Hospitality, LLC,
14	for Bayou Courtableau Investments, LLC in St.	14	Calcasieu Parish; and 20190341, Placid
15	Landry Parish; 20200075, 20200139, 20200140,	15 16	Refining Company, LLC, West Baton Rouge
16	and 20200141 all for Echo Development Ruston,	16 17	Parish.
17	LLC in Lincoln Parish; and 20220545 for Lisa	17	CHAIRMAN JONES: Before Lack for a motion Livet want to
18 19	Keiffer, LLC in St. Tammany Parish. CHAIRMAN JONES:	18 19	Before I ask for a motion, I just want to note for the Board that we have two of these
19 20		19 20	
20	These all applications have already	20 21	projects that are basically taking advantage
21	been approved by the local government. Any	21 22	of the Enterprise Zone Amendments to the Act
22	motion on this? Do I have motion to approve? A motion from Mr. Doss. A second from	22 23	that were enacted by the Legislature during the COVID pandemic, basically allowing some
23	Mr. Polozola. Any questions or comments from	23 24	hotels to take advantage. Normally, hotels
1 24		/4	INDUSTIONAL AUVAILAVE INDUDATIV TOTELS
			- · ·
25	the Board? Page 15	25	would not be able to take advantage of the Page 17

1 Enterprise Zone, excuse me. 1 the Board? 2 MS. METOYER: 2 Hearing none, any comments from the public? 4 CHAIRMAN JONES: 4 Hearing none, any comments from the public? 6 MS. METOYER: 6 Aye. 7				
3 Okay. 20161062, 501EFA Hotel, LLC - 4 Public? 4 CHAIRMAN JONES: 4 Hearing none, all in favor, say aye. 5 Yeah. 5 AL: AL: 6 MS. METOYER: 6 Aye. 7 7 that advance was filed while hotels 8 Any opposition? 9 CHAIRMAN JONES: 9 There is none, the motion carries. 10 Okay. 10 All right. And for the record, that was and the acourdance was filed 3/31 of 14 16 16 Got it. Thank you for that 16 15 CHAIRMAN JONES: 15 We have three Terminations. In 16 Got it. Thank you for that 16 accordance with Section 717.D of the EZ 17 clarification. 17 Program rules, a business may subtitute - or or submit a request to terminate their Enterprise 19 The other one, Opulence Krishna 10 in effect for at least 30 months and the 22 CHAIRMAN JONES: 22 program, which includes timety filing of all 23 Okay. 23 approved by the Board of Commerce and Industry 3 us. J just				
4 CHAIRMAN JONES: 4 Hearing none, all in favor, say aye. 5 Yeah. 5 ALL: 6 MS. METOYER: 6 Aye. 7	1			e .
5 Yeah. 5 ALL: 6 MS. METOYER: 6 Aye. 7	1			public?
6 MS. METOYER: 6 Aye. 7	4	CHAIRMAN JONES:	4	Hearing none, all in favor, say aye.
7 that advance was filed while hotels 7 CHAÍRMAN JONES: 8 May opposition? Any opposition? 9 CHAIRMAN JONES: 9 10 Okay. 10 11 MS. METOYER: 11 12 under Act 423, but Act 18 ended that 13 13 on 4/1/16. This advance was filed 3/31 of 13 14 '16. 14 15 CHAIRMAN JONES: 15 16 Got it. Thank you for that 16 16 Got it. Thank you for that 16 17 clarification. 17 18 MS. METOYER: 18 19 The other one, Opulence Krishna 19 20 The other one, Opulence Krishna 10 21 July 1, '20 and 12/31/21. 21 22 CHAIRMAN JONES: 22 23 Yes. 25 Yes. 26 Yes. 24 MS. METOYER: 24 25 Yes. 25 Yes. 26 The following contracts mare previously page 20	5		5	ALL:
8 Any opposition? 9 CHAIRMAN JONES: 9 10 Okay. 10 11 MS. METOYER: 11 12	6		6	•
9 CHAIRMAN JONES: 9 There is none, the motion carries. 10 Okay. 10 All right. And for the recoused himself. I'm sorry, I 12 under Act 423, but Act 18 ended that 12 didn't make that clear. 13 on 4/1/16. This advance was filed 3/31 of 13 Next? 14 '16. 14 16 accordance with Section 71.7.0 of the EZ 15 CHAIRMAN JONES: 15 We have three Terminations. In 16 Got it. Thank you for that 16 accordance with Section 71.7.0 of the EZ 17 clarification. 17 Program rules, a business may substitute or 18 MS. METOYER: 18 submit a request to terminate their Enterprise 19 The other one, Opulence Krishna 19 Zone contract if, one, the contracts have been 21 July 1, 20 and 12/31/21. 21 business has met all the requirements of the 22 Yes. 23 The following contracts were previously 24 MS. METOYER: 24 fees. 25 Yes. 25 The following contracts were previously 26.00 Thank you for that the h	7		7	
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1 Mr. Polozola is so recusing himself. 1 ALL: 2 Do we have a motion? 2 Aye. 3 MR. DOSS: 3 CHAIRMAN JONES: 4 So moved. 4 Any opposition? 5 CHAIRMAN JONES: 5 There is one, the motion carries. 6 Okay. A motion from Mr. Doss. Second 6 MR. USIE: 7 Form Senator Mizell, Any questions or 7 Next, we have four new applications 8 comments from the Board? 9 20240376, Exxon Mobil: Corporation. East Baton 11 ALL: 1 hearing none, all in favor, say aye. 10 Rouge Parish; 20240355, Elopham, Inc., 12 Aye. 12 Company, LP, S. Lohn the Bapits Parish; and 20240175, Metal Fab Guys, LLC, Livingston 13 CHAIRMAN JONES: 13 20240175, Metal Fab Guys, LLC, Livingston 14 Any opposition? 14 Parish. 15 There is none, the motion carries. 15 CHAIRMAN JONES: 16 MS. METOYER: 18 Mr. Chairman, Ineed to recuse myself 17 Thata concludes EZ. 17 Mk PO				
3 MR. DOSS: 3 CHAÎRMAN JONES: 4 Any opposition? There is none, the motion carries. 6 Okay. A motion from Mr. Doss. Second 6 7 from Senator Mizell. Any questions or 7 8 comments from the Board? 8 9 Any comments from the public? 9 10 Hearing none, all in favor, say aye. 10 11 ALI: 11 12 Aye. 10 13 CHAIRMAN JONES: 13 14 Any opposition? 14 15 There is none, the motion carries. 15 16 MS. METOYER: 16 Do we have a motion? 17 That concludes EZ. 17 MR. POLOZOLA: 18 CHAIRMAN JONES: 18 Mr. Chairman, 1 aced to recuse myself 19 Thank you, ma'am. 19 from Exxon Mobile and Marathon Petroleum 20 you this morning. 21 Yes, sir. All right. Any other 23 Good morning. 21 Yes, sir. All right. Any other 24 CHAIRMAN JONES: 18 Pa		÷		
4 Any opposition? 5 CHAIRMAN JONES: 5 6 Okay. A motion from Mr. Doss. Second 6 7 from Senator Mizell. Any questions or 7 8 comments from the Board? 8 9 Any comments from the Board? 8 9 Any comments from the public? 9 10 Hearing none, all in favor, say aye. 10 Rouge Parish; 20240375, Eropan, Inc. 11 ALL: 11 Iberville Parish; 20240175, Marathon Petroleum 12 Aye. 12 Company, LP, St. John the Baptist Parish; and 13 CHAIRMAN JONES: 13 20240175, Metal Fab Guys, LLC, Livingston 14 Any opposition? 14 Parish. 14 15 There is none, the motion carries. 15 CHAIRMAN JONES: 16 MS. METOYER: 18 Mr. Chairman, 1 need to recuse myself 17 That concludes EZ. 17 MR. POLOZOLA: 18 CHAIRMAN JONES: 24 All right. Any other 22 MS. JOHNSON: 22 Yes, sin. All right. Any other 23 Good morning. 23 recusals? 4 All right. Do we have a motion to approve? I have a motion from Mr. Wheelis.				-
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25There being none, all in favor, say aye.25please.				-
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	25	There being none, all in favor, say ave.	25	please.

^{7 (}Pages 22 - 25)

1CHAIRMAN JONES:1but they're not, so we have to go with we2Okay. Mr. Polozola will be recusing2know. Again, the normal course here is3himself and I also will be recusing myself3one-year penalty for this a one-year4from the Koch Methanol project as well.4penalty for this, and this would be two5All right. Any motion from the Board to5late, so it will be a two-year penalty is6approve these renewals? I have a motion from6what's normal.7Senator Mizell, second from Representative St.7MS. JOHNSON:8Blanc. Any questions or comments from the9since Mauser, who they share the Exhibit10There is none, any comments from the10with in this contract, the manufacturer -11public?11CHAIRMAN JONES:1213ALL:13MS. JOHNSON:14Aye.14 on the site, they were noncomplia15CHAIRMAN JONES:15CHAIRMAN JONES:	s a years bit A
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15 CHAIRMAN JONES: 15 CHAIRMAN JONES:	nt
16Any opposition?16Right.	
17There is none, the motion carries.17MS. JOHNSON:	
18MR. USIE:18 and Ascension Parish locals penal	ized
19 Next, we have one late renewal following 19 them a loss of 11 percent in the last year	r of
20 the Post-Executive Order 2017 Rules: 20 their exemption. So this one-year renew	
21 20170234, Talon Industrial, LLC in Ascension 21 would be 11 percent less than 80 percent	it. So
22 Parish. Initial contract expiration date, 22 it would be a 69 percent exemption.	
2312/31/2022. Late renewal request date,23MR. MELE:	
24August 27, 2024.24Who penalized who?	
25 CHAIRMAN JONES: 25 MS. JOHNSON:	
Page 26	Page 28
1 Do we have someone here from Talon 1 So Mauser USA is the manufacturer	and
2 Industrial? Okay. This one is going to be a 2 Talon is the real estate company that ov	vns the
3 little bit interesting. Just to kind of put 3 building and they share the job and pay	roll
4 some context for everyone, the 2017 rules are 4 requirements. And since Mauser was	
5 a little bit different in that they basically 5 noncompliant, the Ascension Parish loc	als
6 provide for a five-year initial term and then 6 recommended the loss of 11 percent of	
7 a three-year renewal term. What makes that 7 exemption in the last year of the contract	et,
8 interesting from this perspective, if you will 8 and that's for both Mauser and for Talor	1. And
9 note that their contract expired in 12/31/22, 9 that was approved by the Board of Com	merce and
10 and they did not file a renewal until 8/27/24. 10 Industry whenever that noncompliance	matter
11 That would mean that we are probably looking 11 came up before y'all.	
12 at a two-year penalty, which essentially would 12 So if this is renewed, that would be t	he
13 wipe out their renewal penalty I mean their 13 last year of Talon's contract. So it would	d be
14 renewal all together. I was hoping 14 reduced by 11 percent.	
15 MS. JOHNSON: 15 CHAIRMAN JONES:	
16 No, there will still be one year. 16 So let me let me because this ca	n
17 CHAIRMAN JONES: 17 get really confusing really quick. It's no	ot 🛛
18 There would still be one year left? 18 unusual for a project to have I mean,	
10 There would still be one year left.	ities
101110111011111119MS. JOHNSON:19you've got land and you've got the facil	
	1
19MS. JOHNSON:19you've got land and you've got the facil	1
19MS. JOHNSON:19you've got land and you've got the facil20Yes.20that sit on the land, both pay ad valoren	
19MS. JOHNSON:19you've got land and you've got the facil20Yes.20that sit on the land, both pay ad valoren21CHAIRMAN JONES:21taxes. It's not unusual for a project to	or have
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19MS. JOHNSON:19you've got land and you've got the facil20Yes.20that sit on the land, both pay ad valoren21CHAIRMAN JONES:21taxes. It's not unusual for a project to22Okay. So there will be one year left on22either lease property from a landowner23the renewal, so I wanted everybody to23it owned by a separate affiliate or some	or have thing

1	the landowner is, obviously, not there's no	1	recent years?
2	jobs, there's no payroll involved with owning	2	CHAIRMAN JONES:
3	the land. All the jobs and payroll are tied	3	All those issues were handled as they
4	to the folks that are operating the asset on	4	came up, so I don't have the details, but they
5	the land, but both of them have the benefit of	5	were handled in previous years. When those
6	ITEP.	6	noncompliances came up, they were handled by
7	However, both of them are also the	7	the Board at that time. So those issues that
8	landowner is going to be responsible for the	8	when paid whatever penalty or not that the
9	same jobs and payroll, even though they have		Board thought appropriate at the time.
10	no control of it, but their lessee, if you	10	MR. MELE:
11	will, is responsible for maintaining jobs and	11	What is the penalty?
12	payroll. And when they don't, both of them	12	CHAIRMAN JONES:
13	get penalized.	13	The penalty would be a one year
14	MS. JOHNSON:	14	MS. JOHNSON:
15	Mr. Chairman, can I make one point of	15	So the penalties, you know, you get a
16	clarification?	16	recommendation from the local governmental
17	CHAIRMAN JONES:	17	entities and they're presented it to the Board
18	You want to correct me? Go right ahead.	18	of Commerce and Industry. For the first three
19	MS. JOHNSON:	19	years of noncompliance, there was no penalty
20	The land is not eligible, so it's the	20	because the Board and the locals said they
21	building owner.	21	didn't want to penalize. Their recommendation
22	CHAIRMAN JONES:	22	for penalty for the fourth year of
23	Thank you. I know, I use that word very	23	noncompliance was the reduction of 11 percent
24	loosely, I apologize. And that is an absolute	24	of exemption on the last year of their
25	correct correction, so I won't hold that	25	contract, whenever that may be.
	Page 30		Page 32
1	against you, Ms. Cheng Johnson.	1	So if they had timely filed, that would
2	MS. JOHNSON:	2	have been year eight of the contract or year
3	I mean I can't get it right.	3	three of the renewal contract, I'm sorry. But
4	CHAIRMAN JONES:	4	since this, if y'all assess the penalty of two
5	Correct me in public again no. So I	5	years on this three-year renewal, year the
6	think you see the point though. What we have	6	first year of the renewal would be the only
7	here is Talon as the building owner is being	7	year of renewal and it would be reduced by
8	and has not filed as they should have and	8	11 percent from the 80 percent that they would
9	they're also being penalized for their lessee,	9	have been granted.
10	if you will, not handling things the way they	10	MR. MELE:
11	should have. But at the end of the day, the	11	Thank you.
12	net effect here, if we can approve this	12	MS. JOHNSON:
13	renewal or we can deny the renewal. But if we	13	You're welcome.
14	do approve the renewal with penalty, it would	14	CHAIRMAN JONES:
15	essentially be a two-year penalty.	15	Very good.
16	MS. JOHNSON:	16	MR. REMEDIES:
17	And Mauser did renew timely. These are	17	Mr. Chairman?
18	separate contracts. Even though they share	18	CHAIRMAN JONES:
19	job and payroll requirements, Mauser did renew	19	Yes, Mr. Remedies?
20	timely, so they did get their full three year.	20	MR. REMEDIES:
21	CHAIRMAN JONES:	21	During those other two years, they've
22	Right. Right.	22	already received the benefits? They've
23	MR. MELE:	23	already received the tax reductions?
24	And what is there any explanation as	24	MS. JOHNSON:
25	to why they were noncompliant in any of the	25	No. So this is a property exemption,
	Page 31		Page 33

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1	those are just for future.	1	Assessor's Office, but they would have to
2	MR. REMEDIES:	2	submit a change order, yes.
3	Okay.	3	MR. REMEDIES:
4	MS. JOHNSON:	4	All right. So that would be the only
5	That would be this year and next year.	5	thing they would be subject to in the past, so
6	So, actually, 2023 would have been their last	6	they just wouldn't have anything moving
7	year of exemption.	7	forward.
8	CHAIRMAN JONES:	8	MS. JOHNSON:
9	Under the initial term.	9	Well, they would be taxed fully.
10	MS. JOHNSON:	10	MR. REMEDIES:
11	Under the well, no, under the renewal	11	Just normally, just like they would get a
12	should y'all renewal it. So but we did	12	normal assessment at full evaluation
13	check the Assessor did confirm that they	13	MS. JOHNSON:
14	had not been added to the rolls and they had	14	Right.
15	not been taxed, but they will if y'all renew	15	MR. REMEDIES:
16	and have to go back.	16	for this year and moving forward.
17	MR. REMEDIES:	17	MS. JOHNSON:
18	Yes, that was my question. If we voted,	18	Yes.
19	would they be assessed taxes for the previous	19	MR. REMEDIES:
20	two years?	20	Okay. I'm just a little concerned
21	CHAIRMAN JONES:	21	CHAIRMAN JONES:
22	Yes, they will.	22	No, absolutely.
23	MS. JOHNSON:	23	MR. REMEDIES:
24	Well, just for well, the penalty would	24	on penalties for previous years and
25	be for 2024 and 2025, what y'all are	25	setting a precedence for that.
	Page 34		Page 36
1	considering right now. So they would be taxed	1	CHAIRMAN JONES:
2	for 2024 and 2025. 2023 is the only one-year	2	No. Thank you. A good question.
3	renewal that they would receive, and that	3	Mr. Mele?
4	would be reduced to 69 percent of exemption.	4	MR. MELE:
5	And that's that's the an Assessor	5	Without there being representation here,
6	question, but I think they would have to	6	is it a fair assumption for the Board to make
7	submit a change order.	7	it that they are aware of this; and since
8	MR. REMEDIES:	8	they've been penalized once before, that they
9	So that would be a change order of 11	9	have come to the conclusion that they can
10	percent?	10	afford the penalty?
11	MS. JOHNSON:	11	MS. JOHNSON:
12	A reduction of 11 percent, so it would be	12	I did communicate with them the time and
13	a 69 percent exemption.	13	date and location of this meeting and they
14	CHAIRMAN JONES:	14	didn't sound like they would be here, so I'm
15	Instead of 80 percent.	15	not sure.
16	MR. REMEDIES:	16	CHAIRMAN JONES:
17	But that was for last year, right?	17	I hesitate to speculate as to why they
18	MS. JOHNSON:	18	chose not to be here, but it's obvious they
19	2023. So right now, they did receive an	19	knew of the meeting and the potential
20	80 percent exemption.	20	penalties and they chose not to appear.
21	MR. REMEDIES:	21	MR. MILLER:
22	So they would be assessed a bill for	22	Real quick point, if and for everybody
23	11 percent if they did not.	23	else's clarification, if it had been added to
24	MS. JOHNSON:	24	the tax rolls, none of this would matter;
25	Not exactly sure how that works with the	25	because once it's on the tax roll, all
	Page 35		Page 37

1	exemptions are gone.	1	Second from Mr. Moss. Any other questions or
2	MS. JOHNSON:	2	comments from the Board?
3	That's correct.	3	This was a complicated one, so there's no
4	CHAIRMAN JONES:	4	such thing as a stupid question. All right.
5	Very good questions. And this is the	5	Any comments from the public?
6	reason we have these meetings, because every	6	Hearing none, all in favor, say aye.
7	once in a while, there's a hiccup where we	7	ALL:
8	need to understand what's going on and the	8	Aye.
9	implications of it.	9	CHAIRMAN JONES:
10	MR. REMEDIES:	10	Any opposition?
11	What was the reason that they were at	11	There is none, the motion carries.
12	80 percent already?	12	MR. USIE:
13	CHAIRMAN JONES:	13	Next, we have six timely filed
14	Because	14	Post-Executive Order 2018 Rules Renewals:
15	MS. JOHNSON:	15	20180323-A Bagwell Energy Services, Inc.,
16	The 2017 Rules that they're under, the	16	Iberia Parish; 20180403, Indorama Ventures
17	2017 Rules allow for a five-year initial term	17	Olefins, LLC, Calcasieu Parish; 20180403-A,
18	at 100 percent and then a renewal for three	18	Indorama Ventures Olefins, LLC, Calcasieu
19	years at 80 percent.	19	Parish; 20170300, Packaging Corporation of
20	MR. REMEDIES:	20	America, Beauregard Parish; 20170377-A, Pala
20	Okay.	20	Interstate, LLC, Livingston Parish; and
21 22	MS. JOHNSON:	21	20170378, Paladise, LLC, Livingston Parish.
22		22	CHAIRMAN JONES:
	So that was the maximum they could have		
24	been allowed.	24	All right. Do we have a motion to
25	CHAIRMAN JONES: Page 38	25	approve these renewals? Okay. Page 40
	1 450 50		i ugo +o
1	All right. Excellent questions. Do we	1	MR. POLOZOLA:
2	have a motion and a second already or are we	1 2	I need to recuse from Indorama and
2	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion.	2	I need to recuse from Indorama and
2 3	have a motion and a second already or are we just no, I think this was all okay.	2 3	I need to recuse from Indorama and Packaging Corporation, please.
2 3 4	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion.	2 3 4	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES:
2 3 4 5	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies?	2 3 4 5	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You
2 3 4 5 6	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES:	2 3 4 5 6	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a
2 3 4 5 6 7	 have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the 	2 3 4 5 6 7	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or
2 3 4 5 6 7 8	 have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the penalties of one year for each late year. 	2 3 4 5 6 7 8	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or comments from the Board?
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2 3 4 5 6 7 8 9 10 11 12 13	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the penalties of one year for each late year. That means they would get the tax abatement or tax deduction for the 2023. CHAIRMAN JONES: So you have a two-year penalty? MR. REMEDIES:	2 3 4 5 6 7 8 9 10 11 12 13	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or comments from the Board? Hearing none, any comments from the public? There being none, all in favor, say aye. ALL: Aye.
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	 have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the penalties of one year for each late year. That means they would get the tax abatement or tax deduction for the 2023. CHAIRMAN JONES: So you have a two-year penalty? MR. REMEDIES: Yeah. CHAIRMAN JONES: Okay. So we have a motion to approve the 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or comments from the Board? Hearing none, any comments from the public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES: Any opposition? There being none, the motion carries.
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	 have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the penalties of one year for each late year. That means they would get the tax abatement or tax deduction for the 2023. CHAIRMAN JONES: So you have a two-year penalty? MR. REMEDIES: Yeah. CHAIRMAN JONES: Okay. So we have a motion to approve the renewal MR. REMEDIES: 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or comments from the Board? Hearing none, any comments from the public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES: Any opposition? There being none, the motion carries. MR. USIE: Next, we have one late Post-Executive
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the penalties of one year for each late year. That means they would get the tax abatement or tax deduction for the 2023. CHAIRMAN JONES: So you have a two-year penalty? MR. REMEDIES: Yeah. CHAIRMAN JONES: Okay. So we have a motion to approve the renewal MR. REMEDIES: With a two-year penalty.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or comments from the Board? Hearing none, any comments from the public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES: Any opposition? There being none, the motion carries. MR. USIE: Next, we have one late Post-Executive Order 2018 Rules Renewal:
$\begin{array}{c} 2\\ 3\\ 4\\ 5\\ 6\\ 7\\ 8\\ 9\\ 10\\ 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 17\\ 18\\ 19\\ 20\\ \end{array}$	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the penalties of one year for each late year. That means they would get the tax abatement or tax deduction for the 2023. CHAIRMAN JONES: So you have a two-year penalty? MR. REMEDIES: Yeah. CHAIRMAN JONES: Okay. So we have a motion to approve the renewal MR. REMEDIES: With a two-year penalty. CHAIRMAN JONES:	$\begin{array}{c} 2\\ 3\\ 4\\ 5\\ 6\\ 7\\ 8\\ 9\\ 10\\ 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 17\\ 18\\ 19\\ 20\\ \end{array}$	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or comments from the Board? Hearing none, any comments from the public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES: Any opposition? There being none, the motion carries. MR. USIE: Next, we have one late Post-Executive Order 2018 Rules Renewal: 20180110, Service Machine & Supply, Inc.
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$\begin{array}{c} 2\\ 3\\ 4\\ 5\\ 6\\ 7\\ 8\\ 9\\ 10\\ 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 17\\ 18\\ 19\\ 20\\ 21\\ 22\\ \end{array}$	have a motion and a second already or are we just no, I think this was all okay. Now, I'm ready for a motion. Mr.Remedies? MR. REMEDIES: I'll make a motion to approve with the penalties of one year for each late year. That means they would get the tax abatement or tax deduction for the 2023. CHAIRMAN JONES: So you have a two-year penalty? MR. REMEDIES: Yeah. CHAIRMAN JONES: Okay. So we have a motion to approve the renewal MR. REMEDIES: With a two-year penalty. CHAIRMAN JONES: with a two-year penalty. MR. MOSS:	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	I need to recuse from Indorama and Packaging Corporation, please. CHAIRMAN JONES: All right. We have those recusals. You ready for a motion? Mr. St. Blanc, and a second from Mr. Miller. Any questions or comments from the Board? Hearing none, any comments from the public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES: Any opposition? There being none, the motion carries. MR. USIE: Next, we have one late Post-Executive Order 2018 Rules Renewal: 20180110, Service Machine & Supply, Inc. in Lafayette Parish. The initial contract expiration date was 12/31/23. The late
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11 (Pages 38 - 41)

1	The second state of the se	1	
$\begin{vmatrix} 1 \\ 2 \end{vmatrix}$	renewal. It's about seven months late. The		MR. USIE:
2	custom of this Board is one year for a	$\begin{vmatrix} 2 \\ 2 \end{vmatrix}$	Next, we have noncompliant contracts
3	penalty, but it is the option of the Board. So what is the pleasure of the Board?	3	following the 2017 Post-Executive Order ITEP Rules:
	•	45	One contract number 20180164 for Air
5	Mr. Nassar, do you have a motion to approve the renewal with the one-year penalty?		
6 7	MR. NASSAR:	6 7	Liquide Advanced Technologies US, LLC in Allen Parish is noncompliant for the 2023 reporting
8	Yes, sir.	8	period. The Exhibit A for the contract
9	CHAIRMAN JONES:	9	requires the company create and maintain three
10	We have that motion. We have a second	10	jobs with \$150,000 in payroll. The company
11	from Mr. Mele. Okay. Any questions or	11	failed to submit annual compliance by their
12	comments?	12	requested extended deadline of June 14, 2024.
13	Hearing none, any comments from the	12	The Parish, the school board, nor the Sheriff
14	public?	13	responded with any recommendations.
15	There being none, all in favor, say aye.	15	CHAIRMAN JONES:
16	ALL:	16	Okay. I will be recusing myself from the
17	Aye.	17	Air Liquide, but will facilitate any
18	CHAIRMAN JONES:	18	discussion on the matter.
19	Any opposition?	19	Do we have anybody here from Air Liquide?
20	There is none, the motion carries.	20	MR. NGO:
21	MR. USIE:	21	Good morning.
22	Next, we have three Contract	22	CHAIRMAN JONES:
23	Cancellations:	23	Just state your name and position with
24	Cargill, Inc., Contract 20200377 in St.	24	the company, please.
25	Martin Parish, company requests cancellation;	25	MR. NGO:
	Page 42		Page 44
1	Exxon Mobil Corporation, 20230071 in East	1	I'm David Ngo, I'm the Director of
2	Baton Rouge Parish, company requests	2	Property Tax for Air Liquide.
3	cancellation;	3	CHAIRMAN JONES:
4	And Origin US Megasite I, LLC, 20220013	4	Okay. Thank you.
5	in Ascension Parish, company requests	5	MR. NGO:
6	cancellation.	6	And I have with me Gus Fontenot with the
7	CHAIRMAN JONES:	7	Southwest Alliance Economic Development.
8	All right. Do we have a motion to	8	CHAIRMAN JONES:
9	approve the cancellations?	9	Very good. If you can explain to us the
10	MR. POLOZOLA:	10	reason for the noncompliance.
11	I just need to recuse myself from the	11	MR. NGO:
12	Exxon Mobil matter, please.	12	It's an administrative clerical error on
13	CHAIRMAN JONES:	13	our part. We did create the job and the
14	All right. Mr. Polozola is recused. I	14	salary requirement. It's a technicality in my
15	have a motion from Mr. Wheelies. Second from	15	communication with Hud. And so we met all the
16	Mr. Doss to approve these cancellations. Any	16	requirement.
17	questions or comments from the Board?	17	In addition to that, we were working the
18	Llooming none only commonto from the	18	renewal, the contract that's expiring at the
10	Hearing none, any comments from the		1 C A T T T T T T T T T
19	public?	19	end of the year. In our communication with
20	public? There being none, all in favor, say aye.	19 20	the Parish, we had their total support for the
20 21	public? There being none, all in favor, say aye. ALL:	19 20 21	the Parish, we had their total support for the ITEP contract that we are under and the
20 21 22	public? There being none, all in favor, say aye. ALL: Aye.	19 20 21 22	the Parish, we had their total support for the ITEP contract that we are under and the extension of the renewal with the adjustment
20 21 22 23	public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES:	19 20 21 22 23	the Parish, we had their total support for the ITEP contract that we are under and the extension of the renewal with the adjustment that we requested because of current economic
20 21 22 23 24	public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES: Any opposition?	19 20 21 22 23 24	the Parish, we had their total support for the ITEP contract that we are under and the extension of the renewal with the adjustment that we requested because of current economic condition for our plants. And I have
20 21 22 23	public? There being none, all in favor, say aye. ALL: Aye. CHAIRMAN JONES:	19 20 21 22 23	the Parish, we had their total support for the ITEP contract that we are under and the extension of the renewal with the adjustment that we requested because of current economic

12 (Pages 42 - 45)

]
1	that you want more directly to the Parish.	1	MR. MILLER:
2	CHAIRMAN JONES:	2	Okay. So a couple of months. Thank you.
3	Any questions from the Board?	3	CHAIRMAN JONES:
4	Mr. Fontenot, I know you had submitted a	4	Is there a motion?
5	card, did you want to speak on behalf?	5	MR. MILLER:
6	MR. FONTENOT:	6	Motion to accept the report and, what's
7	Yes, sir. Thank you very much. We would	7	the right word, take no action, I guess.
8	just like to say that we are satisfied and	8	CHAIRMAN JONES:
9	have been working with the Parish, that they	9	Okay. So we have a motion from
10	have met their employment and salary	10	Mr. Miller to approve the contract with no
11	obligations under the initial terms of the	11	penalty.
12	ITEP. Thank you.	12	MR. MELE:
13	CHAIRMAN JONES:	13	Second.
14	Just one second. Anne?	14	CHAIRMAN JONES:
15	MS. VILLA:	15	Does that accurately reflect your motion,
16	Just a quick question, it says that you	16	Mr. Miller?
17	failed to report your compliance. Have you	17	MR. MILLER:
18	since reported that to the Department?	18	Yes.
19	MR. NGO:	19	CHAIRMAN JONES:
20	Yes.	20	All right. Mr. Mele?
21	MS. VILLA:	21	MR. MELE:
22	Okay. Great. Thank you.	22	I'll second.
23	CHAIRMAN JONES:	23	CHAIRMAN JONES:
24	And, Hud, you received that?	24	And a second from Mr. Mele. All right.
25	MR. USIE: Page 46	25	Any other questions or comments from the Page 48
	Tage 40		
1	Yes, he submitted it after.	1	Board?
2	CHAIRMAN JONES:	2	Hearing none, any comments from the
3	Mr. Miller.	3	public?
4	MR. MILLER:	4	Hearing none, all in favor, say aye.
5	So this is a reporting noncompliance?	5	ALL:
6	MR. NGO:	6	Aye.
7	It's an administrative clerical error on	7	CHAIRMAN JONES:
8	our part. We had too many deadlines, and we		Any opposition?
9	prioritized our renewal with the Parish and	9	There being none, the motion carries.
10	the State for the ITEP. And this was a	10	MR. NGO:
11	clerical on our part	11	Thank you, sir.
12	MR. MILLER:	12	CHAIRMAN JONES:
13	Yes, sir.	13	Thank you.
14	MR. NGO:	14	MS. JOHNSON:
15	with the times.	15	Next, we have one contract for Foster
16	MR. MILLER:	16	Poultry Farms, 20170088 in Lincoln Parish,
17	This is for within the contract reporting	17	they're noncompliant for the 2020 and 2021
18	that was noncompliant?	18	reporting periods. The Exhibit A for the
19	MR. USIE:	19	contract requires the company create and
20	Yeah. So it was originally due April	20	maintain 50 new jobs with \$900,000 in new
21	30th and the company requested an extension		payroll.
22	until June 14th and they never filed it. So	22	For 2020, the actual jobs created were 35
23	the locals were notified for not filing it,	23	new jobs with \$3,556,564 in new payroll.
24	and it's been filed since the locals were	24	They're noncompliant for missing the jobs
1 / 1 /			
25	notified of the noncompliance. Page 47	25	requirement only. Page 49

1	In 2021, the actual jobs and payroll	1	MR. AMOSS:
2	created were zero new jobs and zero in new	2	Yes.
3	payroll. The Parish, school board, nor the	3	CHAIRMAN JONES:
4	Sheriff responded with recommendations, and	4	Second from Mr. Amoss. Any questions or
5	they're not located within a municipality.	5	comments from the Board?
6	And they have since become compliant in	6	There being none, any comments from the
7	project year 2022.	7	public?
8	CHAIRMAN JONES:	8	Hearing none, all in favor, say aye.
9	They have?	9	ALL:
10	MS. JOHNSON:	10	Aye.
11	Yes, they are compliant currently.	11	CHAIRMAN JONES:
12	CHAIRMAN JONES:	12	Any opposition?
13	Okay. Do we have someone here from	13	There is none, the motion carries. Thank
14	Foster Poultry? Could you please come	14	you, sir.
15	forward, please?	15	MR. LUCAS:
16	MR. LUCAS:	16	Yes, sir. Thank you.
17	(Complies with request.)	17	MS. JOHNSON:
18	CHAIRMAN JONES:	18	Next, we have one contract for Guin
19	Thank you. Would you state your name and	19	Machine, Inc., 20161675 in Bienville Parish,
20	position in the company, please?	20	but the company is requesting that these be
21	MR. LUCAS:	21	deferred to the December meeting because they
22	Good morning. My name is Vince Lucas,	22	couldn't make it here today.
23	Complex Manager for Foster Farms.	23	CHAIRMAN JONES:
24	CHAIRMAN JONES:	24	Okay. Do we have a motion to defer all
25	Great. So tell us what was happening	25	the matters on Guin Machine, Inc?
	Page 50		Page 52
1	here that kept you from reaching your goals?	1	We have a motion from Mayor Toups.
2	MR. LUCAS:	2	Second from Mr. Nassar. Any questions or
3	COVID deeply impacted Foster Farms the	3	comments on that deferral from the Board?
4	years 2020 and 2021. Moving forward in the	4	There being none, any comments from the
5	years 2022 and 2023, we're 120 team members	5	public?
6	above our baseline. Baseline is 1,027	6	Hearing none, all in favor, say aye.
7	employees and we have exceeded our salary	7	ALL:
8	requirement, which is \$900,000. We're	8	Ave.
9	currently at 2.83 for the last two years, sir.	9	CHAIRMAN JONES:
10	CHAIRMAN JONES:	10	Any opposition?
11	So you recovered from the pandemic and	11	There is none, the motion carries. That
12	more than met your goals.	12	matter will be heard at the next meeting.
13	MR. LUCAS:	13	MR. USIE:
13	Yes, sir.	14	Next, we have one contract, Number
14	CHAIRMAN JONES:	15	20180076 for Kerotest Manufacturing Corp. in
15	Okay. Good deal. Thank you for your	16	Avoyelles Parish that is noncompliant for the
17	work. All right. Any questions or comments	17	2022 and 2023 reporting periods. The Exhibit
18	for Mr. Lucas?	18	A for the contract requires the company
10	All right. Do we have a motion? Okay.	18	create that the company retain 155 jobs
20	A motion from Mr. Remedies.	20	with a ramp-up of 55 new jobs for a total of
20	MR. REMEDIES:	20	
21		$\begin{vmatrix} 21\\22 \end{vmatrix}$	205 five new jobs by the end of 2026.
22	Yeah, a motion to take no action.	22	The total number of jobs required for the
	CHAIRMAN JONES:		2022 reporting period was 155 retained and 30
24	So we approve and without any penalty? Do I have a second?	24	new for a total of 185 jobs. The 30 new jobs
25	Do I nave a second? Page 51	25	had a payroll requirement of \$634,890, and the Page 53
	1 age 51		1 age 55

14 (Pages 50 - 53)

1retained jobs had a payroll requirement of 21The 2022 jobs requirement was 185 jobs.2SA:82.7.304 for a total required payroll of 3 \$5.517,194.2Ninety percent of that was just a definal, benchmark in the contracts. 167, we had 159,4The actual number of jobs for the reporting period was 155 jobs with \$5,452,9456it, but we're not talking about thousmals of jobs that we missed the target by here.7field late. It was due april 30 th of 2023, retained to that unmber of jobs required for the 107.2 percent. 1 don't mean to make light of jobs that we missed the target by here.8but not received until May 3, 2023 upon 98The 2022 payroll that was required was 10 or 98.9 percent of the payroll required moder 1110The total number of jobs required for the 12rew for a total of 199 jobs. The 35 new jobs.111the contract. Yes, they were late filing the 12rew for a total of 199 jobs. The 35 new jobs.112retained jobs had a payroll requirement of 14retained jobs had a payroll required payroll of 155.57.69.470. The actual number of jobs for that responded with recommendations.111Exemption under this contract, was filed within three days, 1610The report was filed within three days, 1712Please state your name and position with 21There are three local governmental 1713Baton Rouge law firm of Shockey and may.1thermark responded despite written notice 214Baton Rouge law firm of Shockey and ansociates. Kerotest is based in Pittsburgh. <th></th> <th></th> <th></th> <th></th>				
3\$5.517,194.3Benchmark in the contracts, 167, we had 159.4The actual number of jobs for the reporting period was 155 jobs with \$5,452,9457.2 percent. I don't mean to make light of i, but we're not talking about thousands of i, post we missed the target by here.8The trained period was 150 is required for the 				
4The actual number of jobs for the 54We were eight jobs short. That's like 7.2 precent. I don't mean to make light of 1, but ver con talking about thousands of 1, but ver ender talking the 2, percent of the payroll requirement of 1, and a payroll requirement of 1, but ver at talking the 1, the retained jobs had a payroll requirement of 1, but ver at the former president CEO of the 1, but ver usas filed within three days. 1, the reporting period was 119 jobs with 1, but very was filed within three days. 1, the company, please. 2, but were raise like NOCKEY: 2, but were raise like NOCKEY: 2, but were raise like NOCKEY: 2, and Avoyelles Parish hese sheed to come 2, sociates. Kerotest is based in Pittsburgh. 3, but were raise is but solves and were reporting period was select to come product line is the polyetylene valves 3, but only 1, and Avoyelles Parish Police 4, and the ret aread about housands of the cardy days of COVID, 3, a babeen for a number of years. We cannot returner. 4, were manufacturers. 4, and thise of metal about housands of the ray o				• •
5reporting period was 155 jobs with \$5.452,94557.2 percent. I don't mean to make light of6in payroll. The reporting period was also6it, but we're not talking about housands of7field late. It was due April 30th of 2023,978but not received until May 3, 2023 upon979notification by LED.955.17 million. Our payroll required was10The total number of jobs strutted and 3511the contract. Yes, they were late filing the112023 reporting period was 155 retained and 3511the contract. Yes, they were late filing the12new for a total of 190 jobs. The 35 new jobs13retired, was the former president CEO of the13trating period was 119 jobs with13retired, was the former president CEO of the14trating period was 119 jobs with17here. But one point of notice, as Hud15\$5,056,088 in payroll.18indicated, it was filed within three days.19The Parish, the school board, nor the19The report was filed within three days.21CHAIRMAN JONES:21There are three local governmental22MR. SHOCKEY:24Parish School Board, Avoyelles Parish Police23My name is Bill Shockey. I'm with the the cortage law firm of Shockey and124Marksville. I have been asked to come to tay to be your scriffical lamb, so if 157maufacturing facility is up in Mansura, which is ib Marksville. I have been asked to come to be your scriffical lamb, so if 1 <t< td=""><td></td><td></td><td></td><td></td></t<>				
6in payroll. The reporting period was also6it, but we're not talking about thousands of7filed late. It was due April 30th of 2023,7jobs that we missed the target by here.9notification by LED.7710The total number of jobs required for the107112023 reporting period was 155 retained and 357712new for a total of 190 jobs. The 35 new jobs12retrificate of compliance. Chris White, now13had a payroll requirement of 540,070. The actual number of jobs for15retired, was the former president CEO of the1555,028,773 for a total required payroll of15responsible for the program. I'n just a local1655,769,470. The actual number of jobs for16boots on the ground when they need someone1885,656.088 in payroll.18indicated, it was filed within three days.19The Parish, the school board, nor the19The reare three local governmental20Please state your name and position with20antice.21Please state your name and position with14them have responded despite written notice23That's where their executive team is. They're3them have responded despite written notice3That's where their executive team is. They're3them have responded despite written notice4manufacturing facility is up in Mansura, which4contract 10223 is 190 jobs. We ended the7they we deeply regret being here once again.14them have respon				
7filed late. It was due April 30th of 2023, 87jobs that we missed the target by here. The 2022 payroll that was required was 98but not received until May 3, 2023 upon 97jobs that we missed the target by here. The 2022 payroll that was required was 910The total number of jobs required for the 1207jobs that we missed the target by here. The 2022 payroll that was required was 9112023 reporting period was 155 retained and 3511the contract. Yes, they were late filing the contract. Yes, they were late filing the <b< td=""><td></td><td></td><td>5</td><td></td></b<>			5	
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10The total number of jobs required for the 1110or 98.9 percent of the payroll required under the contract. Ves, they were late filing the contract of ves, they were late filing the contract of ves, they were late filing the contract. Ves, they were late filing the compary, didn't file timely. Thm not there. But one point of notice, as Hud indicated, it was filed within three days. The trace at three footal governamental entities. A filed by the fudustrial Tax the company, please. 2010S5,050,88 in payroll. The sease they contrame of Shockey and 2110There are three local governamental entities. A voyelles Parish Police 2221Baton Rouge law firm of Shockey and 2411them have responded despite written notice 2533Baton Rouge law firm of Shockey and 2411		· -	8	
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14 retained jobs had a payroll requirement of 14 company, didn't file timely. I'm not 15 \$5,028,773 for a total required payroll of 15 responsible for the program. I'm just a local 16 \$5,769,470. The actual number of jobs for 16 boots on the ground when they need someone 18 \$5,650.88 in payroll. 18 indicated, it was filed within three days. 19 The Parish, the school board, nor the 20 7 20 Sheriff responded with recommentations. 20 notice. 21 CHAIRMAN JONES: 21 There are three local governmental 22 Please state your name and position with 23 Exemption under this contract. Avoyelles 24 MR. SHOCKEY: 24 Parish School Board, Avoyelles Parish Police 25 My name is Bill Shockey and 1 therm have responded despite written notice 2 Associates. Kerotest is based in Pittsburgh. 1 them have responded despite written notice 3 That's where their executive team is. They're 4 on our jobs, but only 1.9, about 2 percent short 6 today to be your sacrificial lamb, so if I 6 2023, now for the bad news. The		· · ·		*
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1 55.769 million. The total payroll reported 1 for 2023 was 5.65 percent, difference of 3 1.97 percent, so pretty close on the payroll 4 mumbers. There are three local governmental 4 mumbers. There are three local governmental 6 Avoyelles School Board, Police Jury, and 7 Sheriff, And none of them had asked for any 8 action on the part of the Board. 9 Now, this contract was signed under the 10 Post-Executive Order 2017 Rules. So ifs a 11 five-year contract that's up for renewal in 12 2024. Because - if - the way the contracts 13 are written, it isn't that you've got to have 14 ten more jobs than you had last year, for 15 example, it's you have, it's 100. hen't is				
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1 There being none, all in favor, say aye. 2 REPRESENTATIVE ST. BLANC: 2 3 We're working on that hard. And if we 3 4 Iknow these jobs are not being created and 4 6 someone get back with me so this Board can 6 7 someone get back with me so this Board can 6 9 I can tell you that in my asking 9 9 I can tell you that in my asking 9 9 I can tell you that in my asking 9 11 why did the number of jobs go down and all, 11 11 why did the number of jobs go down and all, 11 12 that was not mentioned. Rather, it was the 12 13 lack of customer orders due to customers 13 14 running off the inventory that they already 14 Manufacturing Services, LLC in Tangipahoa 16 CHAIRMAN JONES: 18 requires the company recate and maintain one 19 Perhaps overall, yes, sir. Again, they 19 job with \$20,000 in payroll. 10 customers maybe overboight in 2022 and 2023. 11 complane due sthe was for their customers. And <td< th=""><th></th><th></th><th></th><th></th></td<>				
3 We're working on that hard. And if we 3 Aye. 4 Know these jobs are not being created and 4 CHARMAN JONES: 6 someone get back with me so this Board can 6 There is none, the motion carries. 7 understand what's going on too. 7 MR. SHOCKEY: 8 8 MR. SHOCKEY: 8 Thank you all. 9 T can tell you that in my asking 9 CHAIRMAN JONES: 10 questrison of Management in Pittsburgh about 10 Thank you all. 11 why did the number of jobs go down and all, 11 MR. SHOCKEY: 10 12 that was not mentioned. Rather, it was the 12 Next, we have a noncompliant contracts 15 have on hand. 15 Manufacturing Services, LLC in Tangipahoa 17 So it's the economy? 17 period. The Exhibit A for the contract 19 Perhaps overall, yes, sir. Again, they 19 job with \$20,000 in payroll. 10 customer and so that they already 14 compliance by the requested extended deadline on there was for their austomers. And 23 responded with recommand there waso there from Fisher <td< td=""><td></td><td></td><td></td><td></td></td<>				
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24Hearing none, any comments from the public?24file, they requested an extension to file, and they didn't file it by that extended deadline.	22		22	MR. USIE:
25 public? 25 they didn't file it by that extended deadline.	23	comments from the Board?	23	They didn't file. So when they didn't
	24	Hearing none, any comments from the	24	file, they requested an extension to file, and
Page 63 Page 65	25	-	25	
		Page 63		Page 65

1	So the locals were notified of them not	1	this compliance for the renewal. I'm new to
2	filing. After the locals were notified of	2	all this, so I'm learning.
3	them not filing compliance at all, they filed	3	CHAIRMAN JONES:
4	it between then and this Board meeting.	4	You're learning.
5	CHAIRMAN JONES:	5	MS. FISHER:
6	So then, you met your compliance goals.	6	Yes. Yes.
7	You just, because the no filing, no report,	7	CHAIRMAN JONES:
8	you did not know whether you met the goal, is	8	Okay. All right. We're going to try to
9	that	9	make it simpler when we fix the rules.
10	MR. USIE:	10	MS. FISHER:
11	Correct.	11	I hope so.
12	MS. FISHER:	12	CHAIRMAN JONES:
13	Yes.	13	I get it. All right. But at the end of
14	CHAIRMAN JONES:	14	the day, what we have here is they met their
15	So you met the job and the payroll.	15	jobs and payroll requirements, they have a
16	Essentially, you have now a late filing issue,	16	late filing of, essentially, less than a.
17	is that correct?	17	Month so I would entertain a motion.
18	MR. USIE:	18	MAYOR TOUPS:
19	Yes.	19	Can I make a motion, no penalty?
20	CHAIRMAN JONES:	20	CHAIRMAN JONES:
21	When was the compliance report filed?	21	Motion from Mayor Toups, no penalty.
22	MR. USIE:	22	Second from Mr. Doss.
23	I don't have an exact date on me.	23	MR. MELE:
24	CHAIRMAN JONES:	24	Can I ask a question?
25	Do you know, Ms. Fisher?	25	CHAIRMAN JONES:
	Page 66		Page 68
1	MS. FISHER:	1	Absolutely. Mr. Mele?
2	Yes, somewhere it was the seventh	2	MR. MELE:
3	month.	3	What is the actual number of employees?
4	CHAIRMAN JONES:	4	MS. FISHER:
5	It's not critical. Don't I thought	5	It was supposed to be one, but we had
6	you might have it right there in front of you.	6	two.
7	MS. FISHER:	7	CHAIRMAN JONES:
8	I probably do. 7/22 of '24.	8	Okay. Thank you. All right. Any other
9	CHAIRMAN JONES:	9	questions or comments from the Board?
10	I'm sorry?	10	Hearing none, any comments from the
11	MS. FISHER:	11	public?
12	7/22 of '24.	12	There being none, all in favor, say aye.
13	CHAIRMAN JONES:	13	ALL:
14	So it was about a month late then?	14	Aye.
15	MS. FISHER:	15	CHAIRMAN JONES:
16	Yeah.	16	Any opposition?
17	CHAIRMAN JONES:	17	There is none, the motion carries.
18	Okay. That gives me context. Thank you	18	MS. FISHER:
19	Now, the reason for the non-filing, what was	19	Thank you.
20	the	20	CHAIRMAN JONES:
21	MS. FISHER:	21	You got it.
22	It was just I thought with the renewal	22	MS. JOHNSON:
	not I was late on my renewal, so it's kind	23	We have one contract for Gator Millworks,
23	not i was fate on my felle wal, so it's kind		
23 24	of just a domino effect. I was late on the	24	Inc., 20180108 in Livingston Parish. They're
	÷	24 25	

18 (Pages 66 - 69)

1	periods. The Exhibit A for this contract	1	Forty-two.
2	requires the company create and maintain five	2	CHAIRMAN JONES:
3	new jobs and \$250,000 in new payroll. For the	3	Forty-two. Okay. That gives me an idea
4	2022 reporting period, the actual jobs and	4	of the size of your operation. So it's a
5	payroll created was zero new jobs and zero	5	matter of losing personnel to higher paying
6	payroll. And for the 2023 reporting period,	6	jobs and not being able to maintain the count?
7	the actual jobs and payroll were zero new jobs	7	MR. FOSTER:
8	and zero in new payroll.	8	Yeah, we've never had a layoff in 30
9	The Parish responded with a resolution	9	years that we've been in business, not one
10	stating to take no action against Gator	10	time, I'm proud to say that. And just,
11	Millworks by not penalizing them for every	11	unfortunately, just within the last week, a
12	year of noncompliance in the ITEP program.	12	young man texted me on Friday and said that he
13	The school board responded with a resolution	13	got offered \$36 an hour to go be a turnaround
14	stating to recommend the Louisiana Board of	14	job, a two-one job, and he left us after nine
15	Commerce and Industry reduce by one year for	15	months. It's like I can't
16	2022 and one year for 2023, the terms of the	16	CHAIRMAN JONES:
17	tax exemptions previously granted to Gator	17	I understand.
18	Millworks, Inc. from the current five-year	18	MR. FOSTER:
19	term to a three-year term. And the Sheriff	19	I can't stop it.
20	did not respond with a recommendation.	20	CHAIRMAN JONES:
21	CHAIRMAN JONES:	21	Hud, help me understand. There are no
22	Do we have anyone here from Gator	22	dates under the compliance due date and the
23	Millworks? Would you state your name and your	23	compliance receive date.
24	position with the company?	24	MS. JOHNSON:
25	MR. FOSTER:	25	They weren't late.
	Page 70		Page 72
1	My name is Chad Foster with Gator	1	CHAIRMAN JONES:
2	Millworks. I am the President.	2	They weren't late.
3	CHAIRMAN JONES:	3	MS. JOHNSON:
4	Great. So tell us what was going on	4	They weren't late.
5	here.	5	CHAIRMAN JONES:
6	MR. FOSTER:	6	Okay. So it's just a matter of not
7	So this is our second time here. We have	7	meeting
8	not been able to maintain positions at our	8	MS. JOHNSON:
9	company for the last several years. We've	9	Not meeting the new jobs.
10	been hiring, we've been a very competitive job	10	CHAIRMAN JONES:
11	market, so people leaving for other higher	11	They filed the compliance reports timely.
12	paying jobs in the plant work. For us, as a	12	MS. JOHNSON:
13	custom millwork fabricator, it's challenging	13	Yes.
14	to compete with that.	14	MR. FOSTER:
15	So I can say or report today that our	15	One other thing I would like to add is
16	numbers of today, we are one job away from	16	that, in these last two years as well, we've
17	being in compliance. And we also expect to be	17	been able to well, we haven't made the
18	very close to hitting our requirement of the	18	jobs, but what we have been able to do is
19	job payroll amount for the year as well. So	19	offset all of our production as to add some
20	pretty big turn from just being able to keep,	20	machinery, which that's not part of our ITEP,
21	maintain it, but it's been challenging.	21	it goes on the roll. We pay use tax on that
22	CHAIRMAN JONES:	22	equipment, which is a little over a million
23	Help me with the context. How many total	23	dollars in the last two years to help us move
24	employees do you have right now?	24	with all the staffing needs, which has
25	MR. FOSTER:	25	generated additional sales and use tax for the
	Page 71		Page 73
	· · · · · · · · · · · · · · · · · · ·	1	

1	local economy and also even for even property	1	Any other questions?
2	taxes that goes on also.	2	MR. REMEDIES:
3	So in the last two to three years, it was	3	I have a question.
4	\$130,000 additional money that we did not	4	CHAIRMAN JONES:
5	expect to pay when we went into this ITEP,	5	Mr. Remedies?
6	when we started.	6	MR. REMEDIES:
7	MR. MELE:	7	Is this something the new rules will
8	I have a question.	8	address?
9	CHAIRMAN JONES:	9	CHAIRMAN JONES:
10	Yes, sir.	10	Yes.
11	MR. MELE:	11	MR. REMEDIES:
12	So how has business been during these two	12	Okay.
13	years? Your business going on these two	13	CHAIRMAN JONES:
14	years, '22, '23, is it growing?	14	Yes, there will be no jobs and payroll
15	MR. FOSTER:	15	requirements. There are none for anybody that
16	I would say it's been steady is the way	16	has filed since February '24, and so the new
17	to say it. It's hard to take on too, too much	17	rules will have no jobs and payroll
18	more work when it's hard to depend on people,	18	requirements because, I mean, we can talk pros
19	SO.	19	and cons of the Edwards changes. But the
20	MR. MELE:	20	reality is, and I've maintained this from the
21	Yeah.	21	day one, is that manufacturing by its nature
22	MR. FOSTER:	22	intends to make more glitches with fewer
23	But we've never been slow.	23	people. That is its goal in life.
24	MR. MELE:	24	And requiring a job and, guys, these
25	Okay.	25	jobs and payroll requirements were not
	Page 74		Page 76
1	MR. AMOSS:	1	required for one year, they were required for
2	Can I ask a question?	2	ten years. So, basically, you have a company
3	CHAIRMAN JONES:	3	that's agreeing to have X number of jobs and
4	Sure.	4	agreeing to have that many jobs ten years from
5	MR. AMOSS:	5	now. Well, with technology and with
6	Thanks for being here. So I just want to	6	everything else going on, not to mention the
7	get the full context here. So with the	7	economy, that's a bridge too far.
8	application numbers wise, you had 38	8	And so, fortunately, Governor Landry has
9	employees, you were going to add in five; is	9	seen it's better to remove those requirements
10	that	10	and the new rules will no longer have jobs and
11	MR. FOSTER:	11	payroll requirements. Manufacturers will be
12	And we did add them. It's just that in	12	expected to manufacture. And we want them to
13	each year of 2022, we had 62 W2s we issued in	13	be as efficient as they possibly can, because
14	a year. In 2023, we had 50, so well over the	14	that's the way to ensure success.
15	numbers that we have. And in those numbers,	15	MR. WHEELIS:
16	27 people of 2022 resigned to take other	16	Just curious. What's happened to your
17	positions. In 2023, we had 17 do the same.	17	total payroll over that time period; not new
18	So it's just competitive job market that I	18	jobs, just total payroll?
19	cannot, I guess, fault them for that.	19	MR. FOSTER:
20	MR. AMOSS:	20	It's increased. I'm paying more.
21	You answered the question I was going to	21	MR. WHEELIS:
22	ask with that answer.	22	Do you know approximately how much?
23	MR. FOSTER:	23	MR. FOSTER:
24	Sure.	24	I don't have that figure.
25	CHAIRMAN JONES:	25	MR. WHEELIS:
	Page 75		Page 77
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^{20 (}Pages 74 - 77)

1	That's interesting.	1	term of only a portion of the contract. That
2	MR. FOSTER:	2	would mean you couldn't change the
3	I know it's increased with less people.	3	expiration date for only the school board
4	MR. WHEELIS:	4	portion. So it's one or the other, I would
5	Yeah.	5	say, or whatever y'all decide.
6	MR. MELE:	6	MR. FOSTER:
7	Question.	7	And we're asking
8	CHAIRMAN JONES:	8	CHAIRMAN JONES:
9	Yes, Mr. Mele?	9	Before we get into that debate I'm
10	MR. MELE:	10	sorry. Did you have something else?
11	The thing that I have, you know, this is	11	MR. FOSTER:
12	a tough one. The only thing that I see is	12	And I didn't say it, but we're asking for
13	with the school board. So, basically, do they	13	no penalty.
14	want to continue to reduce the term? Have you	14	CHAIRMAN JONES:
15	met with them?	15	All right. Nice to add, but we kind of
16	MR. FOSTER:	16	assumed that. All right.
17	We did. And they actually had two	17	MR. FONTENOT:
18	resolutions that they voted on that night at	18	I just make sure.
19	the school board meeting. They actually had a	19	CHAIRMAN JONES:
20	resolution they voted on to defer at that	20	But before we get into, we have a couple
21	vote. When it was one different vote, so it	21	of other people that want to speak on this.
22	was six so it was 5-4 with one of the vote	22	So unless you have something else to add?
23	changed between its resolution, which was	23	Okay. We have a Mr. Billy Taylor from the
24	strange, because it was take to defer. Then	24	Livingston Parish Council.
25	the next resolution was to take one year for	25	MR. TAYLOR:
	Page 78		Page 80
1	each of noncompliance.	1	Good morning. My name is Billy Taylor,
2	So it was kind of strange to see a vote	2	Livingston Parish Council, District 3.
3	change within seconds, I guess, to no	3	CHAIRMAN JONES:
4	deferment I'm sorry, six. I don't have my	4	Great.
5	glasses. I can't see it. So 6-3 was what the	5	MR. TAYLOR:
6	resolution passed, and then it was 5-4 to take	6	So Gator Millworks has done amazing
7	to defer it. So it was close to deferring	7	things, not only just being part of the
8	it from the school board. And then the	8	Livingston Parish is that, I actually got to
9	Council passed it 9-0 to take no action.	9	attend a school function that they did there.
10	MR. MELE:	10	What they did was they brought all the kids
11	Thank you.	11	that are in the wood shop in high school and
12	MR. FOSTER:	12	brought them into their facility and showed
13	Okay. And we're	13	them the cutting edge technology that they're
14	CHAIRMAN JONES:	14	producing, only stuff that's in Livingston
15	Anything else? Mr. Nassar?	15	Parish that's not even on the east coast. Not
16	MR. NASSAR:	16	including the Council took a 9-0 vote of
17	Yeah. So I think in the past, we've had	17	elected officials to take no action, that's
18	issues like this come up before, so we could	18	what the council requests.
19	actually make a motion to reduce the term by	19	They I believe that they will be
20	two years as per the resolution by the school	20	finding one other person to become in
21	board and take no action on the police jury	21	compliance with this. And I know that they're
22	and the sheriff; correct?	22	working really hard to do that. And that's
23	MS. JOHNSON:	23	just our opinion.
24	We actually cannot do that because that	24	CHAIRMAN JONES:
25	would change the term. You can't change the	25	Any questions?
	Page 79		Page 81

21 (Pages 78 - 81) Veritext Louisiana – CRLA/goDEPO A Veritext Company www.veritext.com

1			
-	Thank you very much for being here today.	1	Livingston Parish's door is open to companies
2	Okay. Next, we have a Mr. Ricky Goff.	2	of this nature. Thank you.
3	MR. GOFF:	3	CHAIRMAN JONES:
4	Forewarned, I talk a lot more then	4	Any questions for Mr. Goff?
5	anybody else. My name is Ricky Goff, I'm	5	MR. MELE:
6	Livingston Parish Council, District 7. To	6	So you have been in business for 25
7	kind of give a real quick synopsis, these	7	years?
8	people put in for their ITEP early on when	8	MR. GOFF:
9	there was no job requirements. Then, they	9	They have, yes, sir.
10	fell into a flood of 2016. Then, they had to	10	MR. MELE:
11	reapply. Then, they fell into what you're	11	Right.
12	stating today that I agree with a hundred	12	MR. FOSTER:
13	percent, which is kind of straightening up the	13	Thirty, be 30 this month actually.
14	people to do and make a healthy company. So	14	MR. GOFF:
15	then they fell into that category.	15	Thirty.
16	And they have been the mirror, the great	16	MR. FOSTER:
17	company that you want in your Parish and in	17	Been in the Parish for a little over 25.
18	your District. Not only competing in market	18	MR. GOFF:
19	across the Parish, across the nation, but	19	And I want to restate one thing that he
20	they're also giving back, as my fellow	20	said, he has not let anyone go from his
21	councilman said, to the students. They're	21	company with all the struggles that they've
22	doing that sort of so they could also get	22	had with COVID, the flood, putting people's
23	something back out of those students when they	23	houses back together. All these people lived
24	get out. So they're doing, I believe,	24	in that community and probably, I don't know
25	everything they humanly possibly can do.	25	what the percentage is, but if I had to guess,
	Page 82		Page 84
1	And they are in compliance. They've	1	at least a minimum of 80 percent of them got
2	filed their paperwork. They're doing their	2	water in their house, but he didn't say, hey,
3	due diligence. But, unfortunately, they have	3	we can't put you to work. He said, come back
4	found themselves at a flood, a COVID, and an	4	as soon as you can. So any questions?
5	extremely tough market that's competitive for	5	CHAIRMAN JONES:
6	a workforce. And I think our Governor sees	6	Mr. Nassar?
7	that and realizes that. So our Council, on	7	MR. NASSAR:
8	those reasons, voted 9-0 that we give them no	8	Yeah. At the proper time, I'd like to
9	penalties because our door is open to	9	make a motion.
10	companies like this to be in our Parish for 25	10	CHAIRMAN JONES:
11	years, stay in our Parish for 25 years.	11	Okay. All right.
12	So that being said, let's roll over to	12	MR. GOFF:
13	the school board. I know that is tough for	13	Thank you very much.
14	some people, but our school board is in a	14	CHAIRMAN JONES:
15	really tough, tight spot from a tax base	15	Thank you, Mr. Goff. Do we have anyone
16	standpoint and they're getting a lot of	16	here from the school board by any chance? I
17	political pressure to do everything that they	17	did not get a card, but I wanted to give you
18	can. So we had some school board members that	18	an opportunity to speak if you're here.
19	had a lot of strings pulled on their hearts on	19	MR. MILLER:
00	what to do and what not to do and that's why	20	Can I ask Mr. Foster a question?
20	you saw the vote that it was.	21	CHAIRMAN JONES:
20 21		22	Absolutely. Mr. Foster, he has a
	So I simply ask you today that, you know,		
21	So I simply ask you today that, you know, take no action, let these people continue to	23	question.
21 22			
21 22 23	take no action, let these people continue to	23	question.

22 (Pages 82 - 85)

1	work by the way. Would you have any idea of	1	Thank you.
2	how many of your workers are Livingston Parish	2	CHAIRMAN JONES:
3	school graduates?	3	All right. We have a motion and a
4	MR. FOSTER:	4	second. Any other questions or comments?
5	I don't have that exact number, but it's	5	Hearing none, all in favor, say aye.
6	definitely probably 60, 70 percent.	6	ALL:
7	MR. MILLER:	7	Aye.
8	That's what I wanted to know. Thank you.	8	CHAIRMAN JONES:
9	CHAIRMAN JONES:	9	Any opposition?
10	Any other questions?	10	There is none, the motion carries. Thank
11	Do we Mr. Nassar, you have a motion to	11	you, Mr. Foster.
12	make?	12	MR. FOSTER:
13	MR. NASSAR:	13	Thank you.
14	Yes, sir. I'd like to make a motion to	14	CHAIRMAN JONES:
15	take no action.	15	Thank you for your investment in the
16	CHAIRMAN JONES:	16	state.
17	Okay. So we approve with no penalty?	17	MR. FOSTER:
18	MR. NASSAR:	18	Thank you.
19	Right. No action, no penalty.	19	CHAIRMAN JONES:
20	CHAIRMAN JONES:	20	Thank you all for being here.
21	Okay. We have a motion, Mr. Nassar; a	21	Next?
22	second from Mr. Mele. All right. Any other	22	MR. USIE:
23	questions or comments from the Board?	23	Next, we have one contract, 20200220, for
24	MR. AMOSS:	24	Gravois Aluminum Boats, LLC in St. Mary Parish
25	Yeah, just a quick comment. I think this Page 86	25	that is not compliant for the 2023 reporting Page 88
1	is the exact example of the type of businesses	1	period. The Exhibit A for the contract
2	in Louisiana that deserve leniency. And,	2	requires the company create and maintain two
3	again, his employee base is 38. He had 62 W2s	3	jobs with \$72,800 in payroll. The company
4	issued in one year. We all know about the	4	failed to submit their annual compliance by
5	issues that are going on in our state right	5	the April 30, 2024 deadline. The Parish,
6	now, so I think this is a perfect example of a	6	school board, Sheriff, nor City responded with
7	take no action type of situation.	7	recommendations.
8	CHAIRMAN JONES:	8	CHAIRMAN JONES:
9	Ms. Villa?	9	Do we have anyone here from Gravois?
10	MS. VILLA:	10	MR. MIGUEZ:
11	Just a comment just for everyone here	11	Mr. Chairman, I need to recuse myself
12	today, I did have the honor to tour your	12	from Gravois.
13	facility a couple years ago, I don't know if	13	CHAIRMAN JONES:
14	you remember, but there was a contingency of	14	Thank you, Mr. Miguez. Anybody here from
15	us that went out there. And it was a	15	Gravois Aluminum Boats? Well, Board, the
16	beautiful facility in Livingston Parish, a new	16	world is your oyster. We don't have the
17	facility. I can't remember how many years ago	17	applicant here.
18	you constructed it. But just the site, the	18	REPRESENTATIVE ST. BLANC:
19	floor site walking through the mill and how	19	I'd like to make a motion to approve with
20	clean it was and the technology that he had in	20	no penalty.
21	place, and so thank you for your commitment to	21	CHAIRMAN JONES:
22	Louisiana and for your employees that you	22	Okay. We have a motion from Mr. St.
23	employ there, what you do in the community.	23	Blanc to approve with no penalty. We have a
24	Thank you.	24	second? We have a second from Mr. Remedies.
25	MR. FOSTER:	25	Any questions or comments from the Board?
-			

23 (Pages 86 - 89)

1	Ms. Villa?	1	And they did file their compliance after
2	MS. VILLA:	2	the notices were sent to the locals notifying
3	So, Hud, have we since received the	3	them that they were out of compliance for
4	compliance?	4	non-filing. And they did meet the 13 required
5	MR. USIE:	5	retained jobs and the payroll.
6	Yes, they have since recieved sent in	6	CHAIRMAN JONES:
7	the compliance. They were still noncompliant	7	So this, essentially, comes to down to a
8	for the jobs and payroll, but they did submit	8	late filing?
9	it.	9	MS. JOHNSON:
10	CHAIRMAN JONES:	10	Yes.
11	And, notably, the locals have made	11	CHAIRMAN JONES:
12	MR. USIE:	12	Is that it?
13	No recommendations.	13	MS. JOHNSON:
14	CHAIRMAN JONES:	14	Yes.
15	defer to the Board.	15	MR. REMEDIES:
16	MR. USIE:	16	I have a question.
17	Right.	17	CHAIRMAN JONES:
18	CHAIRMAN JONES:	18	Sure.
19	We have a motion and a second to approve	19	MR. REMEDIES:
20	with no penalty. Any questions or comments	20	It says in our packet that it's not
21	from the Board?	21	received, but we've seen more than one
22	Any comments from the public?	22	MS. JOHNSON:
23	Hearing none, all in favor, say aye.	23	Right.
24	ALL:	24	MR. REMEDIES:
25	Aye.	25	that it had been received. Is it
	Page 90		Page 92
1	CHAIRMAN JONES:	1	MS. JOHNSON:
1 2	CHAIRMAN JONES: Any opposition?	1 2	MS. JOHNSON: So the locals were notified of the
2	Any opposition?	2	So the locals were notified of the
2 3	Any opposition? There is none, the motion carries.	2 3	So the locals were notified of the non-filing. And then, so when the locals
2 3 4	Any opposition? There is none, the motion carries. MS. JOHNSON:	2 3 4	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they
2 3 4 5	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC,	2 3 4 5	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed.
2 3 4 5 6	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're	2 3 4 5 6	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES:
2 3 4 5 6 7	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting	2 3 4 5 6 7	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet
2 3 4 5 6 7 8	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract	2 3 4 5 6 7 8	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed.
2 3 4 5 6 7 8 9	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting	2 3 4 5 6 7 8 9	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON:
2 3 4 5 6 7 8 9 10	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and	2 3 4 5 6 7 8 9 10	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the
2 3 4 5 6 7 8 9 10 11	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual	2 3 4 5 6 7 8 9 10 11	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the
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2 3 4 5 6 7 8 9 10 11 12 13 14	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24	2 3 4 5 6 7 8 9 10 11 12 13 14	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's why that's the reason the locals were notified of the noncompliance.
2 3 4 5 6 7 8 9 10 11 12 13 14 15	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24 deadline.	2 3 4 5 6 7 8 9 10 11 12 13 14 15	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's why that's the reason the locals were notified of the noncompliance. CHAIRMAN JONES:
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24 deadline. The Parish responded with a resolution recommending that the Louisiana Board of	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's the reason the locals were notified of the noncompliance. CHAIRMAN JONES: Let's back up. They failed to file. We
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24 deadline. The Parish responded with a resolution recommending that the Louisiana Board of Commerce and Industry and/or LED adopt no remedial action for the alleged violations of	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's why that's the reason the locals were notified of the noncompliance. CHAIRMAN JONES: Let's back up. They failed to file. We notified the LED notified the locals and had already notified the company. When the locals notified the company what's going on,
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24 deadline. The Parish responded with a resolution recommending that the Louisiana Board of Commerce and Industry and/or LED adopt no remedial action for the alleged violations of program contract number 20180373-ITE, insofar	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's why that's the reason the locals were notified of the noncompliance. CHAIRMAN JONES: Let's back up. They failed to file. We notified the LED notified the locals and had already notified the company. When the locals notified the company what's going on, they filed their compliance report.
$ \begin{array}{c} 2\\3\\4\\5\\6\\7\\8\\9\\10\\11\\12\\13\\14\\15\\16\\17\\18\\19\\20\\\end{array} $	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24 deadline. The Parish responded with a resolution recommending that the Louisiana Board of Commerce and Industry and/or LED adopt no remedial action for the alleged violations of program contract number 20180373-ITE, insofar as and only insofar as the failure of GUILDCO	$\begin{array}{c} 2\\ 3\\ 4\\ 5\\ 6\\ 7\\ 8\\ 9\\ 10\\ 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 17\\ 18\\ 19\\ 20\\ \end{array}$	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's the reason the locals were notified of the noncompliance. CHAIRMAN JONES: Let's back up. They failed to file. We notified the LED notified the locals and had already notified the company. When the locals notified the company what's going on, they filed their compliance report. Fortunately, they've met all their goals, so
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24 deadline. The Parish responded with a resolution recommending that the Louisiana Board of Commerce and Industry and/or LED adopt no remedial action for the alleged violations of program contract number 20180373-ITE, insofar as and only insofar as the failure of GUILDCO to meet the requirements of their contract for job creation, job retention, and/or annual payroll dictates. The school board and	$\begin{array}{c} 2\\ 3\\ 4\\ 5\\ 6\\ 7\\ 8\\ 9\\ 10\\ 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 17\\ 18\\ 19\\ 20\\ 21\\ 22\\ \end{array}$	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's why that's the reason the locals were notified of the noncompliance. CHAIRMAN JONES: Let's back up. They failed to file. We notified the LED notified the locals and had already notified the company. When the locals notified the company. When the locals notified the company what's going on, they filed their compliance report. Fortunately, they've met all their goals, so there's no reason not to file a compliance report other than, I'm presuming somebody here will explain it in a minute. But now
$\begin{array}{c} 2\\ 3\\ 4\\ 5\\ 6\\ 7\\ 8\\ 9\\ 10\\ 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 17\\ 18\\ 19\\ 20\\ 21\\ 22\\ 23\\ 24\\ \end{array}$	Any opposition? There is none, the motion carries. MS. JOHNSON: I have one contract for GUILDCO LLC, 20180373 in St. Landry Parish. They're noncompliant for the 2022 and 2023 reporting periods. The Exhibit A for this contract requires the retention of 13 existing jobs and \$283,539 in payroll for the 2022 reporting period. They failed to submit their annual compliance by the 4/30/23 deadline. And for the 2023 reporting period, they also failed to submit annual compliance by the 4/30/24 deadline. The Parish responded with a resolution recommending that the Louisiana Board of Commerce and Industry and/or LED adopt no remedial action for the alleged violations of program contract number 20180373-ITE, insofar as and only insofar as the failure of GUILDCO to meet the requirements of their contract for job creation, job retention, and/or annual	$\begin{array}{c} 2\\ 3\\ 4\\ 5\\ 6\\ 7\\ 8\\ 9\\ 10\\ 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 17\\ 18\\ 19\\ 20\\ 21\\ 22\\ 23\\ 24\\ \end{array}$	So the locals were notified of the non-filing. And then, so when the locals reached out, I guess, and asked why they didn't file, they then filed. MR. REMEDIES: Yeah, but from seeing the date, the sheet was printed. MS. JOHNSON: Well, right, because that's what the locals were notified. That's the noncompliance. That's why that's the reason the locals were notified of the noncompliance. CHAIRMAN JONES: Let's back up. They failed to file. We notified the LED notified the locals and had already notified the company. When the locals notified the company what's going on, they filed their compliance report. Fortunately, they've met all their goals, so there's no reason not to file a compliance report other than, I'm presuming somebody

24 (Pages 90 - 93)

1	which came out before this report was created.	1	We can we have now determined that they
2	MS. JOHNSON:	2	didn't meet their jobs and payroll
3	Well, this is we provided the	3	requirements, so we know there's not a
4	information this way because that is what it	4	compliance problem as far as the goals. So
5	was reported to the locals as that is the	5	what it really comes down to now is a late
6	reason for their noncompliance.	6	filing problem. And so I think
7	CHAIRMAN JONES:	7	MS. JOHNSON:
8	I'm with you.	8	I would
9	MS. JOHNSON:	9	CHAIRMAN JONES:
10	That's okay.	10	And so I think Mr. Remedies's point is he
11	MR. REMEDIES:	11	wishes he'd known it before we got here today.
12	My question is that, but as far as	12	I don't know if there is some way to change
13	administratively, how do we make a decision	13	the template.
14	based on all of the information? You know, we	14	MS. JOHNSON:
15	just if we could get because this would	15	Or maybe it's the matter might be or the
16	lead me to believe that they had still not	16	question could be, why did they not file it.
17	filed anything, you see what I'm saying. So	17	CHAIRMAN JONES:
18	when you look at this and it says it's not	18	No, I'm going to get them here and I'm
19	been received, and more than one time it had	19	going to ask the questions.
20	been received, then we look at the applicant a	20	MS. JOHNSON:
21	little bit differently than	21	Okay.
22	MS. JOHNSON:	22	CHAIRMAN JONES:
23	No, because we already had notified them	22	But I think the point is, is that when
23	that they were late and gave them additional	23	the Board is reviewing this sheet and we're
25	time to file as a late filing, and they still	25	seeing not received, not received, not
25	Page 94	25	Page 96
1	did not take that additional time, so we	1	received, we're thinking they've just ignored
2	considered it not received.	2	us and that's one issue. If they if
3	MR. REMEDIES:	3	it's if they ignore us for a period of time
4	But when we're making our decisions	4	but then file, that's another brick in the
5	today, based on this column being filled out	5	wall if you will. And it's more information
6	as not received, and that leads I don't	6	that might be helpful if we can figure out
7	know about anyone else, but it would make me	7	some way to put that in a form.
8	think maybe they had not they were just	8	MS. VILLA:
9	ignoring the request for that, which kind of	9	Because what creates the noncompliance is
10	puts them in a different light.	10	that they didn't file. And so that's what
10	CHAIRMAN JONES:	10	you're seeing there is that that's what
11			
	I agree with you, Mr. Remedies.	12	created the noncompliance is we did not
13	MR. REMEDIES:	13	receive a compliance report which then, you
14	And maybe it's not you guys, because you	14	know, then the system notifies them that they
15	don't create the template in which to put the	15	were late, and then notifies the locals that
16	information in mass administration and	16	they were noncompliant. So that's what
17	consider it as of yesterday or the day before	17	created the noncompliance. So in between them
18	the meeting, we have what has been received.	18	being noncompliant and today, they became
19	CHAIRMAN JONES:	19	they filed a report.
20	I think the way we can remedy the problem	20	CHAIRMAN JONES:
21	is that we give the applicant an opportunity	21	Right. So do we have anybody here from
22	to be here and we can clarify, as we have,	22	GUILDCO?
23	that they have now filed a compliance report	23	MS. VILLA:
24 25	and so we can now have that information. We didn't have it until now, but we now have it.	24 25	So we have to basically tell the Board why they're noncompliant and why they're on

25 (Pages 94 - 97)

1	this sheet.	1	the reason they were noncompliant.
2	MR. REMEDIES:	2	MR. REMEDIES:
3	Yes, ma'am. But my question was that,	3	Yes, ma'am. And I agree that should be
4	that it states in the last column, it says,	4	on there, but maybe titled a little bit
5	compliance received date. And it's not	5	differently and the reason for the compliance.
6	received, which tells us they have not	6	MS. VILLA:
7	received anything for compliance for this	7	Yeah.
8	applicant.	8	CHAIRMAN JONES:
9	MS. JOHNSON:	9	All right. Again, do we have anybody
10	So we did not and that's why we notified	10	here from GUILDCO?
11	the locals and told the locals, hey, they're	11	MR. MELE:
12	noncompliant, they never filed anything. And	12	I have a question.
13	maybe the locals told them, hey, you should	13	CHAIRMAN JONES:
14	file this.	14	Yes, sir. Mr. Mele?
15	MR. REMEDIES:	15	MR. MELE:
16	And it's the best context to come up here	16	So on the timing of they're notified that
17	in the meeting. And but what I'm looking for	17	they're noncompliant by the LED, they take no
18	here	18	action, but then they then the letter goes
19	MS. JOHNSON:	19	out to the school board and whatnot and then
20	And previous	20	they take action when they get contacted
21	MR. REMEDIES:	21	directly by them; is that correct?
22	is has anything before, the day before	22	MS. JOHNSON:
23	the meeting I wonder if the packet is	23	So their Exhibit A requires, all Exhibit
23	printed. I want to be fair.	23	As require annual compliance to be filed by
25	MS. JOHNSON:	25	April 30th of every year. And after
25	Page 98	25	Page 100
<u> </u>			
1	Okay.	1	April 30th passes, as a courtesy, Hud and I
2	MR. REMEDIES:	2	notify the people that don't file by
3	Could we, if they in fact submitted	3	April 30th, hey, we'll give you two months
4	everything like we see in many cases today,	4	until, I think we've been giving them until
5	what, we've exceeded the jobs requirement, we	5	June 29th, to file and we'll consider it late,
6	are sorry, we made a filing two days late, but	6	but we will still review it. If you don't
7	we have exceeded everything.	7	file by 6/29, we're notifying the locals that
8	MS. VILLA:	8	you did not file, and that's what happened
9	We could I mean we could potentially,	9	here. So we notified the locals that these
10	like, put in but by the time that we	10	companies did not file their required annual
11	because these are produced a couple of weeks	11	compliance and that's why they are out of
12	ahead.	12	compliance.
13	MR. REMEDIES:	13	MR. MELE:
14	Sure. That's fine.	14	Gotcha. I understand that part. So what
15	MS. VILLA:	15	I'm getting at is, is it fair to say that
16	So but that time, if we have received it,	16	they're not being responsive to LED, but they
17	we can put a little notation that it's since	17	were responsive to the locals? I mean, they
18	been received, just like we do on other	18	could have just responded.
19	things, just a little asterisk or something to	19	MS. JOHNSON:
20	say that it's since been received.	20	I mean maybe the I couldn't speak for
21	MR. REMEDIES:	21	the company.
22	Yes.	22	CHAIRMAN JONES:
23	MS. VILLA:	23	That's what it feels like to me. We just
24	But they do have to go on the report	24	don't know because there's nobody here to tel
25	because they were noncompliant and that was	25	us. Okay. What's the pleasure of the Board
	Page 99		Page 101
1			C

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1	today? We have, essentially, a late filing is	1	listen, I want to hear what that is. But if
2	what it comes down to. They are compliant	2	they don't think enough of the program to come
3	with jobs and payroll. Once they filed their	3	in and defend the compliance action, that's
4	compliance report and, guys, I'm just going	4	problematic for me, but that's just me.
5	to tell you, for those of you who are	5	Mr. Remedies?
6	companies in the audience or those that are	6	MR. REMEDIES:
7	representing companies in the audience, I	7	And I would say, I would agree with that.
8	think you will perceive that, obviously, this	8	It makes their job extremely difficult when
9	Governor and, in turn, this Board are going to	9	they don't get the compliance. But even my
10	be relatively understanding of industry	10	office, which is a small office, it's not a
11	issues. But, and I'm only one Board Member,	11	corporation, but there may be times there are
12	but I will tell you when industry we still	12	things that get sent through the mail that may
13	have a set of rules.	13	get put on the wrong person's desk, may get
14	We still have a set of requirements that	14	put in the paper shredder. And so if we're
15	this Board has approved. And when companies	15	rewriting the rules, maybe we would consider
16	ignore those rules or without I mean	16	some sort of standard penalty to even consider
17	there's always reasons and that's why we	17	that, and then we wouldn't have to jeopardize
18	want we bring companies up to explain. But	18	if they had been in fact they were in
19	when they ignore the rules or flaunt the	19	compliance in that period and can prove it.
20	rules, that tends to get on this Board	20	But just to make it streamline the process
21	Member's under my skin. I don't know if it	21	a little more.
22	bothers anybody else. But like I was telling	22	CHAIRMAN JONES:
23	a Board Member earlier today, I don't like	23	That's what we're hoping to do.
24	filing my taxes, but I still do it by	24	MR. REMEDIES:
25	April 15th because I know that there is	25	Okay.
	Page 102		Page 104
1	consequences if I don't. I may not like it	1	MR. WHEELIS:
2	any better, but I still do it.	2	And payroll taxes, there's a late filing
3	MS. JOHNSON:	3	fee.
4	Can I mention?	4	MR. REMEDIES:
5	CHAIRMAN JONES:	5	Exactly.
6	Of course.	6	MR. WHEELIS:
7	MS. JOHNSON:	7	(Inaudible). They had that penalty for
8	Our practice was that we were not even	8	late filing, but we decided then based on did
9	going to review these after they were after	9	they meet the requirements of the program or
10	they were deemed noncompliant due to	10	not what our action is, but a late filing fee,
11	non-filing. But the first one we brought to	11	to me, would not be unreasonable and then
12	this Board, Board Members wanted to know if	12	there are no questions.
13	they were in compliance with the jobs and	13	CHAIRMAN JONES:
14	payroll or not, regardless of the non-filing	14	And we have some of the rules the
15	or not, so that's why we have been reviewing	15	later rules have that. The 2018 Rules have
16	them, but it's not noncompliant due to	16	the one-year penalty for late filing.
17	non-filing.	17	MS. JOHNSON:
18	CHAIRMAN JONES:	18	I don't think we have assessed fees.
19	I'm just again, this is just me, but	19	CHAIRMAN JONES:
20	I'm conflicted on this one because they did,	20	Well, we'll cross that bridge when we get
21	they ignored LED, they're not here today to	21	to it. But I think the point is, if people
22	explain and that, frankly, bothers me. I	22	understand the penalty for failure, perhaps it
	÷ * * *		
23	would prefer they came here and they explained	23	becomes more meaningful. So we can we'll
23	would prefer they came here and they explained and it was a legitimate explanation of why	23 24	becomes more meaningful. So we can we'll take a look at that.
			-
24	and it was a legitimate explanation of why	24	take a look at that.

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1	the Board on GUILDCO, LLC? We have a late	1	they provided did not have the benefits that
2	filing, they're not here to defend, how do you	2	the contract requires.
3	want to handle it?	3	MR. USIE:
4	MR. REMEDIES:	4	They still didn't meet their jobs and
5	I make a motion that we take no action.	5	payroll.
6	Approve and take no action.	6	CHAIRMAN JONES:
7	CHAIRMAN JONES:	7	They still didn't meet
8	We have a motion to approve and take no	8	MR. USIE:
9	action. Do I have a second?	9	They were short. Regardless, none of the
10	MR. WHEELIS:	10	jobs could count because they didn't offer the
11	Second.	11	health benefits plan.
12	CHAIRMAN JONES:	12	CHAIRMAN JONES:
13	Second, Mr. Wheelis. Any questions or	13	Okay. Do we have someone here from
14	comments from the Board?	14	Kitchen MAJGEK? Would you state your name and
15	Hearing none, any comments from the	15	your position with the company, please?
16	public?	16	MR. TWILLEY:
17	There being none, all in favor, say aye.	17	Good morning. My name is Russell
18	ALL:	18	Twilley, I'm the General Manager of Kibberia
19	Aye.	19	Foods for Kitchen MAJGEK.
20	CHAIRMAN JONES:	20	CHAIRMAN JONES:
21	Any opposed? That was a real weak I'm	21	Great. So just, what do you manufacture?
22	going to ask for a vote again, because I heard	22	MR. TWILLEY:
23	about three voices. All in favor, say aye.	23	We're a food manufacturing plant.
24	ALL:	24	CHAIRMAN JONES:
25	Aye.	25	Food manufacturing. Okay. Got it. Tell
	Page 106		Page 108
1	CHAIRMAN JONES:	1	us what's going on here.
2	Any opposed?	2	MR. TWILLEY:
3	There is no opposition, the motion	3	So when we initially bid the 2020
4	carries. All right. Thank you.	4	application, we built the facility in
5	Next?	5	Lafayette, Louisiana to support our sister
6	MR. USIE:	6	facility in Connecticut. They have regional
7	Next, we have one contract, 20200058 for	7	distribution for Whole Foods. And so,
8	Kitchen MAJGEK, LLC - Ren's Kitchen in	8	obviously, as y'all are aware, in 2020 and
9	Lafayette Parish that is noncompliant for the	9	2021, struggling with the pandemic, so we made
10	2022 reporting period. The Exhibit A for the	10	the strategic business decision to control
11	contract requires the company create and	11	growth. And by doing that, we did not meet
12	maintain 50 jobs with \$1,040,000 in payroll.	12	our jobs or our payroll application.
13	The actual jobs created and maintained was	13	We also did not offer health benefits.
14	zero. No jobs and payroll could be	14	And for those reasons, that's why we did not
15	considered, because on the certificate of	15	meet the 2022.
16	compliance form, the company confirmed that no	16	CHAIRMAN JONES:
	· · ·		~
17	basic health benefits plan was offered to	17	So the jobs and payroll issue during
18	basic health benefits plan was offered to employees, which is a requirement in order to	18	COVID, I understand from the perspective that
18 19	basic health benefits plan was offered to employees, which is a requirement in order to be considered a new job as defined in the	18 19	COVID, I understand from the perspective that it's did you have difficulty filling the
18 19 20	basic health benefits plan was offered to employees, which is a requirement in order to be considered a new job as defined in the Exhibit A agreement.	18 19 20	COVID, I understand from the perspective that it's did you have difficulty filling the jobs or was it the
18 19 20 21	basic health benefits plan was offered to employees, which is a requirement in order to be considered a new job as defined in the Exhibit A agreement. The Parish, the school board, nor the	18 19 20 21	COVID, I understand from the perspective that it's did you have difficulty filling the jobs or was it the MR. TWILLEY:
18 19 20 21 22	basic health benefits plan was offered to employees, which is a requirement in order to be considered a new job as defined in the Exhibit A agreement. The Parish, the school board, nor the Sheriff responded with recommendations.	18 19 20 21 22	COVID, I understand from the perspective that it's did you have difficulty filling the jobs or was it the MR. TWILLEY: No, it was a strategic decision. We
18 19 20 21 22 23	basic health benefits plan was offered to employees, which is a requirement in order to be considered a new job as defined in the Exhibit A agreement. The Parish, the school board, nor the Sheriff responded with recommendations. CHAIRMAN JONES:	18 19 20 21 22 23	COVID, I understand from the perspective that it's did you have difficulty filling the jobs or was it the MR. TWILLEY: No, it was a strategic decision. We decided to learn due to the strategic I
18 19 20 21 22 23 24	basic health benefits plan was offered to employees, which is a requirement in order to be considered a new job as defined in the Exhibit A agreement. The Parish, the school board, nor the Sheriff responded with recommendations. CHAIRMAN JONES: So this is an issue of, they met their	18 19 20 21 22 23 24	COVID, I understand from the perspective that it's did you have difficulty filling the jobs or was it the MR. TWILLEY: No, it was a strategic decision. We decided to learn due to the strategic I mean due to the complex environment of
18 19 20 21 22 23	basic health benefits plan was offered to employees, which is a requirement in order to be considered a new job as defined in the Exhibit A agreement. The Parish, the school board, nor the Sheriff responded with recommendations. CHAIRMAN JONES:	18 19 20 21 22 23	COVID, I understand from the perspective that it's did you have difficulty filling the jobs or was it the MR. TWILLEY: No, it was a strategic decision. We decided to learn due to the strategic I

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1 want to tarnish the relationship with our 1 like Im - Im not trying to be as pejorative 2 facility in Connecticut. Because, obviously, if as it's going to sound, but how did you not 4 here, which is what the facility was built 4 5 for, if we had any of the missed steps down 5 6 bere, that would affect them in Connecticut. 6 7 so we decided to focus on local markets. 7 8 We actually went out to Rouse's Foods, we 8 CHAIRMAN JONES: 9 grown that over the last two years upwards of 10 MR. TWILLEY: 11 20 across several of their different divisions 11 So we decided to focus all their out freerent divisions 12 and across all their antiferent divisions 11 So it was a misunderstanding on me. 13 chain network. So we've grown. It's just we 13 So - okay. So I'm presuming now with 14 made the strategic decision that rather than 14 this issue has arisen that you now understand 14 made the strategic decision the there, go 17 Yes, sir. 18 deft right. Just, again, context, how 18 CHAIRMAN JONES: 19 <th>-</th> <th></th> <th></th> <th></th>	-			
3 we decided to go after that distribution down 3 know that? 4 here, which is what the facility was built 5 MR. TWILLEY: 5 red ecided to focus on local markets. 8 We actually went out to Rouse's Foods, we 8 7 grown that over the last two years upwards of 10 MR. TWILLEY: 0kay. 11 20 across several of their different divisions 11 So it was a misunderstanding on me. 12 and across all their entrig grocery store 12 Okay. So I'm presuming now with 14 made the strategic decision that rather than 14 this issue has arisen that you now understand 15 go after the larger market, we want to learn 16 MR. TWILLEY: MR. TWILLEY: 16 the certifications we would need to go 17 What is the path forward is we've made moves 17 learn supply chains, and then from there, go 17 Yes, sir. 18 18 after the arger market, we want to learn 18 What is the path forward is we've made moves 19 get the Whole Foods Distribution. 19 What is the path forward is we've made moves 12 All right. Just, again, context, how </td <td>1</td> <td>want to tarnish the relationship with our</td> <td>1</td> <td>like I'm I'm not trying to be as pejorative</td>	1	want to tarnish the relationship with our	1	like I'm I'm not trying to be as pejorative
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24CHAIRMAN JONES:24CHAIRMAN JONES:25And and I'm this is going to sound25In 2023?	22	MR. TWILLEY:	22	MR. TWILLEY:
25 And and I'm this is going to sound 25 In 2023?	23	I did not at the time.	23	In 2023.
	24	CHAIRMAN JONES:	24	CHAIRMAN JONES:
Page 111 Page 113	25		25	In 20222
	25		25	

1	MR. TWILLEY:	1	Okay. Let's drill down on that just a
2	Yes, sir.	2	little bit. So the noncompliant year is 2022?
3	MR. WHEELIS:	3	MR. TWILLEY:
4	Okay. Is a portion of that premium	4	Yes, sir.
5	company paid or is that all employee paid?	5	CHAIRMAN JONES:
6	MR. TWILLEY:	6	When did you cancel the health benefits?
7	It is employee paid.	7	MR. TWILLEY:
8	CHAIRMAN JONES:	8	Oh, they just, they weren't offered in
9	And that okay. How does that how	9	2022.
10	did that save you money if it was employee	10	CHAIRMAN JONES:
11	paid?	11	I know, but you offered it in 2020,
12	MR. TWILLEY:	12	right? I mean, when you started, when you
13	It was a I don't know, it was just a	13	started the company, did you offer them?
14	plan. We didn't actually have any we	14	MR. TWILLEY:
15	offered it and they didn't take any of the	15	I I I don't believe they were ever
16	benefits.	16	offered.
17	CHAIRMAN JONES:	17	CHAIRMAN JONES:
18	I'm sorry?	18	So you never offered them, but you don't
19	MR. TWILLEY:	19	know whether people were taking advantage
20	So we offered it, but they didn't take	20	they couldn't take advantage of them if you
21	any of the benefits.	21	didn't offer them; right?
22	CHAIRMAN JONES:	22	MR. TWILLEY:
23	Oh, so the employees did not take	23	Correct.
24	advantage of the benefits, so you didn't see	24	SENATOR MIZELL:
25	any reason to continue to offer it.	25	Could I ask something about the
	Page 114		Page 116
1	MR. WHEELIS:	1	Connecticut? I want to understand a little
2	Is the contract requirement that it be	2	bit of the connection. You still have a
3	offered or that the company pay part of it?	3	business in Connecticut?
4	CHAIRMAN JONES:	4	MR. TWILLEY:
5	That's a really good question.	5	Yes, ma'am.
6	MR. USIE:	6	SECRETARY BOURGEOIS:
7	Just that it's offered. And the company	7	Do they get health insurance, the
8	certifies that it was offered to employees,	8	employees in Connecticut?
9	not that the employees actually took advantage	9	MR. TWILLEY:
10	of it.	10	I'm not aware. I'm not sure.
11	MR. WHEELIS:	11	MR. WHEELIS:
12	Even if it's 100 percent employee funded,	12	You're one company or
13	that's the requirement?	13	MR. TWILLEY:
14	MR. USIE:	14	We're two separate companies. It's two
15	The requirement just states offered in	15	different LLCs, but we're under the same DBA,
16	the Exhibit A.	16	same brand name.
17	MR. WHEELIS:	17	MR. REMEDIES:
18	So you offered it during the years	18	And what year did you come on board with
19	MR. TWILLEY:	19	the company?
20	2023.	20	MR. TWILLEY:
20	MR. WHEELIS:	20	In 2022.
$21 \\ 22$	But had no takers at all?	21	MR. REMEDIES:
22	MR. TWILLEY:	22	In 2022. So you've been here for two
23	Correct.	23 24	years?
24	CHAIRMAN JONES:	24 25	MR. TWILLEY:
25	Page 115	25	Page 117
L	6	l	<u> </u>

^{30 (}Pages 114 - 117)

1Yes, sir.1bencfits, that have certain hours, that meet2CHAIRMAN JONES:2certain haits erguinements. Otherwise, we're3Okay. I'm scratching my head over this3going to be a state of call centers.4one because. essentially, as I've been, again, to meet if my understanding is incorrect of to enters. It was a somebody has got66incomplete, it sounds like you never offered to me, is real problematic because that's a - to me, is real problematic because that's a - to me, is real problematic because that's a - to meet in sy under state and as hud points out, it's not a insurance - and as hud points out, it's not a insurance - and as hud points out, it's not a mater that you have to provide it for te everybody. but you're going to have to provide it's an employce to not an employce cost, it's an employce to contract. I don't know how you cinter a to not, again, be judgmental, but filded to to not, again, be judgmental, but filded to to contract. I don't know how you cinter a to contract. I don't magnitude without to contract.1MR. REMEDIES: the doors open and were just looking to keep the doors open and were yiset looking to keep the doors open and were yiset looking to keep the doors open and were yiset looking to keep that size shat's why I'm wresting with the door open and the pometric.16benefits.1MR. DOSS: the up applicit 'e we take that into context that they make this application and they began to hire people and the cover bas why I'm were membry.17<				
3 Okay. I'm scratching my head over this 3 going to be a safe of call centers. 4 one because, essentially, as I've been, again, 4 And there's nohing wrong with call 5 correct me if my understanding is incorrect of 6 incomplete, it sounds like you never offreed 6 6 incomplete, it sounds like you never offreed 6 no health benefits. And so somebody has got 7 health benefits from the inception. And that, 7 8 So I'm - this one is a little tougher for me 9 guys, that's just a basic requirement of every 9 from the perspective because, to me, the 10 meeting jobs and payroll, I get that, that's 1 matter that you have to provide it for 12 economy, but this is a health benefit that is 1 matter that you have to provide it. And making a provision for the insurance 14 benefit. 14 is not an employee cost of the assile and the contract. 16 15 So I'm wrestling with we have someone 15 MR. REMEDIES: MR. REMEDIES: 16 who the contract. And I don't and Yes. 16 17 meant	1	Yes, sir.		
4and there's nothing wrong with call5correct me if my understanding is incorrect ofand there's nothing wrong with call6incomplete, it sounds like you never offeredon brahl benefits. And so somebody has got7health benefits from the inception. And that,ro provide health insurance to these people.8to me, is real problematic because that's aSo Tm this one is a little tougher for me9guys, that's just a basic requirement of every99from the perspective because, to me, the10company that signs an TTEP contract. And1011meeting jobs and payroll. Ig et that, that's1212economy, but this is a health benefit that is1213not an employee cost, it's an employee1314mean to, again, be judgmental, but failed to1615So Tm -wrestling with we have someone1516who simply refused of failed and1817mean to, again, be judgmental, but failed to1718that's such a basic requirement of the1820contract. And I don't and1821understanding the requirements of the2022MR, DOSS:2423I don't remember one. I don't remember2024MR, DOSS:2425Mr. Chairman, have you had a situation2026I don't remember one. I don't remember23Jobs and payroll, I've been doing this for 16204jobs and payroll, Ve t	1			-
5correct me if my understanding is incorrect of incomplete, it sounds like you never offered in complete, it sounds like you never offered for health benefits. And so somebody has got no health benefits. And so somebody has got to provide health insurance to these people.8to me, is real problematic because that's a - guys, that's just a basic requirement of every company that signs an TEP contract. And in an employee cost, it's an employee to an employee cost, it's an employee to from the perspective because, to me, the insurance - and as Hud points out, it's not a matter that you have to provide it for teverybody, but you're going to have to provide it. And making a provision for the insurance is, on a, actifical part of the contract.16who simply refused or failed and I don't follow the contract. And I don't - and to follow the contract.1617mean to, again, be judgmental, but failed to follow the contract.1719that's such a basic requirements of the contract.1020contract.20I would like for a litcle bit of context.21contract.20I would like for a litcle bit of context.23contract.20I would like for a litcle bit of context.24MR. DOSS:21they did or their intentions were good, but if were away. And so Tm on suggesting what pept 2025Mr. Chairman, have you had a situation piots and payroll, Yee been doing this for 16 to payroll, Yee been doing this for 16 to payrol, Twe been doing this for 16<	3		3	going to be a state of call centers.
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25 provide jobs that are quality jobs that have 25 impact on jobs and payroll. That makes sense				
	120	provide jobs that are quality jobs that have	25	impact on jobs and payron. That makes sense

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1to me. But not offering the basic benefit1Your relationship to the Connect2that has no cost to the company2company3MR. REMEDIES:3MR. TWILLEY:4Yeah, yeah. That's4It's just family, family-based fam5CHAIRMAN JONES:5company.6 that's problematic.6CHAIRMAN JONES:	
3MR. REMEDIES:3MR. TWILLEY:4Yeah, yeah. That's4It's just family, family-based fam5CHAIRMAN JONES:5company.6 that's problematic.6CHAIRMAN JONES:	
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5CHAIRMAN JONES:5company.6 that's problematic.6CHAIRMAN JONES:	
6 that's problematic. 6 CHAIRMAN JONES:	nily
1	
7 MR. WHEELIS: 7 Got it.	
8 And was it a known issue at the 8 MR. WHEELIS:	
9 beginning? 9 Payroll is there for them?	
10CHAIRMAN JONES:10MR. TWILLEY:	
11Or should have been. And I understand11Correct.	
12I forget your last name again.12MR. WHEELIS:	
13MR. TWILLEY:13Here for you.	
14Twilley.14MR. TWILLEY:	
15CHAIRMAN JONES:15That's correct.	
16I'm sorry, Mr. Twilley. Mr. Twilley was16MR. WHEELIS:	
17 not there in 2020; is that correct? 17 And so it has no bearing on the o	one in
18MR. TWILLEY:18Connecticut?	
19Correct.19MR. TWILLEY:	
20CHAIRMAN JONES:20It was just a decision to protect the	
21 So he took over an organization that 21 brand. So instead of going after the	
22 apparently, never offered the benefit. And 22 regional distribution from Texas to 0	
23 the people who were there are not here today. 23 we decided to control growth and le	
24 We don't know why they chose not to offer the 24 manufacturing process in Louisiana	and grow
25 benefits or why they apparently bothered not 25 the business organically using Louis	
Page 122	Page 124
1 to read the contract, but that's where we are. 1 customers. So that's why we che	ose Rouse's as
2 MR. WHEELIS: 2 our first customer.	
3 First confusion, settle the ownership of 3 CHAIRMAN JONES:	
4 Connecticut company and Louisiana company, are 4 Mr. Miller?	
5 they partners or sisters? 5 MR. MILLER:	
6 MR. TWILLEY: 6 With that being said, to grow	•
7 Well, it's a sister facility. 7 I think you said it earlier, but the	
8 MR. WHEELIS: 8 a lot of discussion, but it might h	
9 You're what? 9 forgotten. Can you tell us what	
10MR. TWILLEY:10conditions, I guess, of your comp	
11It's a sister facility.11today, the growth rate, stability,	
12 MR. WHEELIS: 12 employees, payroll, things like the	hat,
13So they have no ownership in your13expectation going forward?	
14company?14MR. TWILLEY:	
15 MR. TWILLEY: 15 Yes. So we had, in 2022, we	
16No, they do not.16employees and about \$208,000 i	I
17 CHAIRMAN JONES: 17 '23, we've grown that to 17 with	
18This is a Louisiana-owned.18And now in 2024, we're up to 20	· ·
19MR. TWILLEY:19with, hopefully, continued growth	-
20It's Louisiana-owned.20employees in 2025, but that's all	-
21 CHAIRMAN JONES: 21 on the certification that we need	
22 Louisiana-owned. 22 allow distribution for Whole Foo	here So
23 MR. TWILLEY: 23 why the facility was built down	
23MR. TWILLEY:23why the facility was built down is24Yes, sir.24that's the reasoning behind such	
23 MR. TWILLEY: 23 why the facility was built down	

32 (Pages 122 - 125)

1	CHAIRMAN JONES:	1	period. The Exhibit A for the contract
2	Okay. What is the pleasure of the Board?	2	requires the company create and maintain 50
3	Ms. Simmons, we still have a quorum,	3	jobs with \$2,100,000 in payroll. The actual
4	don't we?	4	jobs and payroll created and maintained was 13
5	MS. SIMMONS:	5	jobs and \$721,750 in payroll. The filing was
6	Uh-huh.	6	also received late. It was due April 30,
7	MR. AMOSS:	7	2023, but not received until June 29, 2023,
8	I'll make a motion to reduce the term by	8	upon notice of the missed deadline by LED.
9	one year.	9	The Parish, the Sheriff, and the City did
10	CHAIRMAN JONES:	10	not respond with recommendations. The school
11	Okay. We have a motion by Mr. Amoss to	11	board sent in a recommendation stating to not
12	approve but reduce the term by one year. We	12	penalize and have the exemption remain in
13	have a second from Mr. Moss. And whatever the	13	place.
14	decision of the Board, please understand that	14	CHAIRMAN JONES:
15	you will be required to have health insurance	15	Do we have someone here from ToMakk Glass
16	from now on.	16	Partners? Please state your name and position
17	MR. TWILLEY:	17	for the company, please.
18	Yes, sir.	18	MR. HARGETT:
19	CHAIRMAN JONES:	19	My name is Clay Hargett and I'm the Sales
20	It's not made has not been made	20	Manager in Product Development at Glaz-Tech
21	abundantly clear, you know, because that what	21	Industries in Shreveport. Formerly, the
22	your your future compliance reports will	22	company was ToMakk Glass Partners when the
23	still require that reporting, so.	23	application was initially filed and then
24	MR. AMOSS:	24	approved, but we recently got acquired by
25	My thought process is it's great that the	25	Glaz-Tech Industries, who also has a location
25	Page 126		Page 128
1	company is growing now. But I agree with you,	1	in Baton Rouge. They're a larger competitor
2	Mr. Chairman, that not offering the health	2	and we transferred the our eligibility in
3	insurance benefits from the beginning is a	3	the program to Glaz-Tech.
4	real issue and it goes to the core of this	4	CHAIRMAN JONES:
5	program for Louisiana.	5	Okay. Thank you for that explanation.
6	CHAIRMAN JONES:	6	And, obviously, you make glass, but what is
7	Thank you, Mr. Amoss.	7	your you make plate glass?
8	All right. We have a motion and a	8	MR. HARGETT:
9	second. Any other questions or comments from	9	Yeah, thanks for asking. We're a glass
10	the Board?	10	fabricator. Our model is business to
10		11	business. We make temporary safety glass,
	Hearing none, any comments from the	12	
12 13	public?	12	insulated glass units, and heavy frame-less shower enclosures. And our location in
	There being none, all in favor, say aye.		
14	ALL:	14	Shreveport is the first location to temper
15	Aye.	15	safety glass in the history of northwest
16	CHAIRMAN JONES:	16	Louisiana, and they compete against some
17	Any opposition?	17	really large companies out of Dallas.
18	There is none, the motion carries. Thank	18	To put it into perspective, there's 14 or
19	you, Mr. Twilley.	19	15 tempering ovens in Dallas and there's one
20	MR. TWILLEY:	20	in northwest Louisiana. And they know we're
21	Thank you.	21	there. That's for sure.
22	MR. USIE:	22	CHAIRMAN JONES:
23	Next, we have one contract, 20190204 for	23	All right. So tell me what happened
24	ToMakk Glass Partners, LLC in Caddo Parish	24	between 2021 and 2022.
25	that is noncompliant for the 2022 reporting	25	MR. HARGETT:
	Page 127		Page 129

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1	Well, you see there, we had about 13 jobs	1	in total payroll. And the fact that we were
2	of the initial 50. And so when we filed	2	acquired by a company who has another location
3	Exhibit A, that was precoded. We started the	3	in Baton Rouge, that makes two locations from
4	company as COVID was hitting China.	4	one company in Louisiana. And these products
5	So then, as you mentioned earlier,	5	service companies like Gator Millwork, and
6	Mr. Jones, manufacturing is all about	6	we've sold them some glass over time, a great
7	efficiency and agility and staying alive and	7	company and great partner to do business with.
8	manufacturing and that's what we did to	8	And just so you guys know, the millwork
9	weather the storm. We were reevaluating the	9	niche of the construction economy, you know,
10	total jobs that we thought we could be	10	the millwork that comes out of Baton Rouge and
11	successful with and keep the doors open. And	11	New Orleans, it's shipped nationwide. It's
12	so we think the number is going to be around	12	really interesting type of work and it's very
13	30 to 35.	13	high-end type of products. And it takes a
14	The last two years in a row, we've had 30	14	company that can pay attention to detail and
15	to 35 on any given day on staff. And we filed	15	hire the right people and educate them and
16	north of 35 in terms of W2s each year. The	16	instill the right values in them to take
17	problem is, the reason we have 13 recorded for	17	ownership in their work and look for quality
18	2023 is the turnover. We had a lot of	18	control and be responsible and make good
19	turnover. There's another Board Member that	19	decisions day in and day out. They can make
20	asked about stability of the labor pool and,	20	products to stand up for projects like Gator
21	you know, we battled that for quite a bit.	21	Millworks puts in play.
22	2022 and 2023, seen a lot more stability	22	And so, you know, it's definitely been a
23	in the labor pool in Caddo Parish right now.	23	grind, especially combating the instability of
24	Many of our employees went to school in the	24	the labor pool. But like I said, as of this
25	parish and they live really right around the	25	year, we're seeing a lot more stability in the
	Page 130		Page 132
1	corner. We're positioned in a neighborhood	1	labor pool. We're pretty confident our
2	called Southern Hills in Shreveport. And so,	2	revised total jobs will be 35 so that we can
3	I will say that we when we approached the	3	be compliant going forward with this
4	taxing entities for the 2023 noncompliance,	4	post-COVID model. And that's pretty much the
5	one of the positive things about there's	5	story today.
6	many positive things about the ITEP program,	6	CHAIRMAN JONES:
7	but one is it brings the narrative of industry	7	Very good. Thank you. I'm glad to hear
8	to the local taxing bodies, and those boards	8	you're looking to amend the contract. It
9	are sometimes composed of lay people and/or	9	looks like, based on what you're telling me,
10	professionals. And it really helps educate	10	that that's the right move and that happens.
11	the community and to spur the local economy.	11	So I think that's an appropriate move.
12	Even though we're getting a tax	12	So you've heard the story to the Board,
13	incentive, it really brings the community	13	is there any questions from the Board of
14	together and helps to fortify the local	14	Mr. Hargett?
15	economy. But, clearly, this Board and the	15	Do we have a motion?
16	Legislators saw that in this program that I'm	16	REPRESENTATIVE ST. BLANC:
17	kind of living proof that it's there. So we	17	I make a motion.
18	had great conversations with the school board.	18	CHAIRMAN JONES:
19	They were very supportive of our story and	19	A motion to approve without penalty, Mr.
20	where we are today. And I think that I'm	20	St. Blanc, a second from Mr. Remedies. Any
	pretty confident in terms of where we are	21	questions or comments from the Board?
	pretty confident in terms of where we die	22	Hearing none, any comments from the
21	today.	LZ.	
21 22	today. We're going to revise Exhibit A and		
21 22 23	We're going to revise Exhibit A and	23	public?
21 22	•		

1	Aye.	1	was over this project was unaware and had been
2	CHAIRMAN JONES:	2	working with LED throughout the 2023 season
3	Any opposition?	3	and has been going back and forth on whether
4	There is none, the motion carries.	4	or not they were checking the right box and
5	MR. HARGETT:	5	paying the penalties and trying to move
6	Many thanks.	6	forward and making sure that we were doing
7	CHAIRMAN JONES:	7	everything on time for this.
8	Thank you. Appreciate your work.	8	CHAIRMAN JONES:
9	MR. HARGETT:	9	Okay. That explains the late filing.
10	Thank you.	10	Going back to our earlier point, Hud, on this
11	MR. USIE:	11	one, I see in 2023, they have not received
12	Last, we have one contract, 20190281 for	12	MR. USIE:
13	Tri-State Industries of Louisiana, LLC in	13	They have submitted it since.
14	Rapides Parish that is noncompliant for the	14	CHAIRMAN JONES:
15	2022 and 2023 reporting periods. The Exhibit	15	They have submitted it now. Do we still
16	A for the contract requires the company to	16	have a job and payroll compliance issue?
17	retain 23 jobs with \$751,164 in payroll. The	17	MR. USIE:
18	2022 reporting period, the actual jobs and	18	Yes. They met the jobs. They've had 23
19	payroll created payroll maintained was 18	19	jobs with \$1,034,144 in payroll.
20	jobs with \$783,727 in payroll. The filing was	20	CHAIRMAN JONES:
21	also received late. It was due April 30th of	21	Okay.
22	2023, but not received until June 29, 2023,	22	MR. USIE:
23	upon notification by LED of the missed	23	So they were compliant.
24	deadline. For the 2023 reporting period, the	24	CHAIRMAN JONES:
25	company did not file their annual compliance	25	Okay. So, essentially, we have a jobs
25	Page 134	20	Page 136
1	by the April 30, 2024 deadline.	1	and a jobs problem, not a payroll problem
2	CHAIRMAN JONES:	2	in 2022; is that correct?
3	Thank you. Do we have anybody here from	3	MR. USIE:
4	Tri-State Industries?	4	Yes.
5	MR. SMITH:	5	CHAIRMAN JONES:
6	Good morning.	6	And then in 2023, late filing, but they
7	CHAIRMAN JONES:	7	have met jobs and payroll?
8	State your name.	8	MR. USIE:
9	MR. SMITH:	9	Yes.
10	Robert Smith, Tri-State Industries,	10	CHAIRMAN JONES:
11	General Manager.	11	Is that accurate?
12	CHAIRMAN JONES:	12	MR. USIE:
13	I'm sorry, sir, your name?	13	Yes.
14	MR. SMITH:	14	CHAIRMAN JONES:
15	Robert Smith.	15	Good. That helps me get it clear in my
16	CHAIRMAN JONES:	16	mind. All right.
17	Robert Smith. Okay, Mr. Smith. Great.	17	MR. MILLER:
18	Tell us what's going on here, Mr. Smith, in	18	What's your payroll, I mean current job
19	2022 and 2023.	19	count and payroll?
20	MR. SMITH:	20	MR. SMITH:
20	In '22, '23, the owner of the company	20	Yes, sir, we're at 33 jobs this year, and
21 22	where all these emails were directed to has	$\frac{21}{22}$	current payroll should be around 1.5.
22	retired since then. We were unaware that	22	MR. MILLER:
23		23	All right.
24	they were going directly to him and have since rectified this issue. Now, the person that	24	MR. SMITH:
23	Page 135	23	Page 137
		1	

35 (Pages 134 - 137) $Veritext\ Louisiana - CRLA/go DEPO \quad cs-Louisiana @veritext.com$

1	We're a steel manufacturing company. We	1	MS. VILLA:
2	are direct support for a tank car industry	2	Sure. Good morning and, Anne Villa,
3	that moved out of Chicago. And through that	3	Deputy Secretary for LED representing
4	time, through 2019 through '22, unknowing to	4	Secretary Bourgeois, who is unable to attend.
5	us, they changed their business model and	5	First, I'd like to thank, you know, it goes
6	closed one of their manufacturing facilities	6	a lot goes into these Board meetings, Members
7	down in Houston. Luckily, they kept the one	7	of business and industry that come and
8	in Alexandria opened, which allowed us to just	8	represent what's going on, the status of your
9	further support them.	9	businesses, thank you all for taking the time
10	And that's what we've been doing and	10	out of your busy day to come present to the
11	attempting to continue to build up and support	11	Board. As you can see from the discussions we
12	them in this ever-changing environment of	12	had today, it's very helpful for us to have a
13	manufacturing. Since then, like this past	13	true understanding of what's going on in your
14	year, we've just put in over a \$1.2 million	14	business and what you've been faced with. So
15	piece of equipment to help further drive down	15	thank you all for being here.
16	our costs, drive up technology in our area and	16	And especially thanks to the program
17	grow our community.	17	administrators and our legal team and for all
18	CHAIRMAN JONES:	18	of you Board Members attending. A lot goes
19	Thank you, Mr. Smith. Do we have any	19	into preparing these meetings, and I'm most
20	other questions from the Board?	20	thankful for the team that we have at LED.
21	I'll entertain a motion from the Board.	21	So just a couple of things to highlight,
22	A motion? Senator Mizell moves to take	22	the next Rules Committee meeting will be on
23	approve and to take no action; second,	23	Thursday, November 14th starting at 1:30 in
24	Mr. Remedies. Any questions or comments from	24	this room, so just please mark your calendar
25	the Board?	25	for that. We've made a lot of progress during
	Page 138		Page 140
1	Hearing none, any comments from the	1	the last several months on the rules. And
2	public?	2	there's going to be some presentations that
3	There being none, all in favor, say aye.	3	are going to be had. So please mark your
4	ALL:	4	calendars for Thursday, November 14th starting
5	Aye.	5	at 1:30 in this room for the Rules Committee.
6	CHAIRMAN JONES:	6	Also, additionally, our next Board
7	Any opposition?	7	meeting was rescheduled to Thursday,
8	There is none, the motion carries. Thank	8	December 12th starting at 1:30 in this room.
9	you for what you're doing for Central	9	Again, Thursday, December 12th instead of
10	Louisiana.	10	Wednesday, December 4th. So please mark your
11	MR. SMITH:	11	calendars now for those two upcoming meetings.
12	Thank you for your time, guys.	12	Ms. Deborah will reach out to you and make
13	CHAIRMAN JONES:	13	sure that you're able to attend.
14	Ladies and gentlemen, I'm going to have	14	Since our August meeting, Governor Landry
15	to bug out. I have a plane to catch. Mr.	15	announced the LEDP Advisory Board Members,
16	Miller is going to take over to take any final	16	which is a private sector advisory board
17	business and any reports from LED. I look	17	charged with developing a strategic plan in
18	forward to seeing y'all at the next meeting.	18	advising on policies, programs, and
19	MR. MILLER:	19	initiatives that promote economic growth in
20	Next thing, any other business? Does	20	the State. And I can't help but always
21	anybody have anything else to bring before the	21	acknowledge Senator Mizell when she's anywhere
22	Board?	22	around me, thankful for the Bill that she
23	Thank you very much.	23	presented, and we were successful in
24	Ms. Villa, would you like to give the LED	24	positioning Louisiana to win. And so this
25	-	05	
25	report?	25	Board, Advisory Board is one of the items that
	report? Page 139	25	Board, Advisory Board is one of the items that Page 141

36 (Pages 138 - 141)

1 was in that Senate Bill. 1 FEPORTER'S CERTIFICATE 2 And so we had a meeting, a current 1 FEPORTER'S CERTIFICATE 3 meeting that took place. I think, last month and we're moving forward with that strategic 6 ights. And we're hoop'ing forward with that strategic 3 7 IA Ma we're moving forward with that strategic 1 8 so in addition, there's been several 1 9 project announcements that have occurred in 6 10 bost Extunsion, which is a flexible film and 5 12 parish. And then also, the company expects to 1 13 \$17 million in its facility in Ounchita 13 14 Parish. And then also, recently, we had Woodland 16 15 create 21 new direct joks, white retaining 13 16 159. That the stationships, as defined by Louisiana 17 And then also, recently, we had Woodland 18 18 Biofuels announced a plan, \$1.35 billion 13 19 ind wather heyre investlites. And then also, recently we had worlaw that that strategic plant and expects to receate 110 direct 20 2 de				
3 meeting that took place, I think, last month 3 Reporter, Certificate #23035, in good standing with 4 and we're moving forward with that strategic pian. And we're hopeful to have our guiding ishis meeting was take, do hereby certify that the 6 light soon for the Department so that we will begin to execute on that strategic plan. So in addition, there's been several 9 project announcements that have occurred in this testimony was reported by me or under my 10 the State. Just to name a couple, we have Mid Depresonal direction and supervision, and is a true 11 South Extrusion, which is a flexible film and That the inscript has been prepared in 14 Parish. And then also, the company expects to To compliance with transcript has been prepared in 14 Parish. And then also, recently, we had Woodland To contractual relationships, as defined by Louisiana 16 investment and expects to create 110 direct 10 addition on the advite fully and antracturing 25 Day. And Secretary Bourgeois recognized cight 22 consel nor related to any person participating 24 Day. And Secretary Bourgeois recognized cight 23 signature and the image of my State-authorized scal 25 Comples that we had on Thursday, October 3rd. <td>1</td> <td></td> <td></td> <td></td>	1			
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Louisiana Code of Civil Procedure

Article 1445 and 1446

Art. 1445. Submission to Witness; Changes; Signing When the testimony is fully transcribed the deposition shall be submitted to the witness for examination and shall be read to or by him, unless such examination and reading are waived by the witness and by the parties. Any changes in form or substance which the witness desires to make shall be entered upon the deposition by the officer with a statement of the reasons given by the witness for making them. The deposition shall then be signed by the witness unless the parties by stipulation waive the signing or the witness is ill or is absent from the parish where the deposition was taken or cannot be found or refuses to sign. If the deposition is not signed by the witness within thirty days of its submission to him, the officer shall sign it and state on the record the fact of the waiver or of the illness or absence of the witness or the fact of the refusal to sign together with the reason, if any, given therefor; and the deposition may then be used as fully as though signed unless on a motion to suppress under Article 1456 the court holds that

the reasons given for the refusal to sign require rejection of the deposition in whole or in part. A video deposition does not have to comply with the requirements of reading and signing by the deponents.

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