



LOUISIANA

ECONOMIC DEVELOPMENT

What is FastSites?

The **Sites Investment and Infrastructure Fund** was passed by state legislators (Act 365 of 2025 Regular Session) to deliver **development ready, infrastructure-prepped sites** that meet the speed and scale businesses demand.

\$200M

Site Investment & Infrastructure
Fund

Act 365

Sets the framework and the
guidelines of the program

19

Sites selected across 16 parishes,
Round One

*The purpose is clear: increase the number of shovel-ready sites throughout **Louisiana***

FastSites Team



Ileana Ledet

*Chief Economic Competitiveness
Officer*



Michael Tepper

*Executive Director, Business
Intelligence*



Landon Lemoine

Director, Strategic Investments



Matthew Fairbrother

*Manager, Economic Competitiveness
& Analytics*



Michael Webb

Research Analyst, Business Intelligence



Ramon Escobar

*Project Manager, Economic
Competitiveness*

Louisiana's Historic Investment Era

Two years of unprecedented growth in new capital investment

TOTAL INVESTMENT

\$250B+

in new capital investment announced since 2024

NATIONAL RANK, 2026

No. 1

in the nation for newly announced capital investment

From a record **\$61B** announced in 2025 to a cumulative total that has more than doubled in months — driven by projects like the **\$100B** SpaceX spaceport, **\$50B** Meta data center, and Gulf Coast LNG expansion.

Louisiana Is Winning - Big Projects Happening Now

Louisiana is in the middle of its biggest investment run in its history

SpaceX — \$100B

Spaceport — Vermilion Parish

\$100.0B

Meta — \$50B

AI data center — Richland Parish

\$50.0B

Venture Global — \$18B

LNG expansion — Plaquemines Parish

\$18.0B

Woodside Energy — \$17.5B

LNG — Calcasieu Parish

\$17.5B

Commonwealth LNG — \$13B

Export terminal — Cameron Parish

\$13.0B

Hyundai Steel — \$5.8B

Steel mill — Ascension Parish

\$5.8B

The Site-Readiness Race, State by State



Louisiana joins the nearly 40 states nationally with site development programs

- FastSites is the state's **largest** ever investment directly into site readiness.
- Continuous momentum in winning projects hinders on Louisiana's ability to provide companies with **ready site options**.
- The mandate from our legislators on **fast deployment of dollars** will separate Louisiana from its peers.

Investment Comparison	
Ohio	\$750M
Louisiana	\$200M
North Carolina	\$119M
South Carolina	\$80M
Alabama	\$76M
Arkansas	\$60M
Mississippi	\$46M
Georgia	\$20M

FastSites Success — Inaugural Round



19

SITES SELECTED

16

PARISHES REACHED

\$330M

IN REQUESTED INVESTMENTS

2027

FIRST REPAYMENTS BEGIN



"FastSites reflects Louisiana's commitment to solving challenges before they cost us projects." — Secretary Susan Bourgeois

FastSites General Principles

- 1** | **COMPETITIVE** Applicants must show how the **funding** will enhance a site with **high potential** and leverage existing assets.
- 2** | **EXPEDITED** Initial construction starts within **9 months** of signed agreement.
- 3** | **RETURN-DRIVEN** Applicants must prove a defined **return of funds** to the state.
- 4** | **MATCHING FUNDS** Local and state **match of funds** are required for all applicants.
- 5** | **FLEXIBLE** Structured by LED for all applicants as a **loan**, an **equity stake**, or as an **infrastructure investment**.

Eligibility



WHO CAN APPLY

Local & regional **EDOs**,
municipalities, **nonprofits**,
redevelopment authorities, or
political subdivisions



WHAT LAND QUALIFIES

Public-owned or **optioned** land,
private-owned land*, or an existing
building



WHEN IT MUST MOVE

Construction must begin no later
than **9 months** of award (executed
CEA)

***NOT ELIGIBLE TO APPLY:** private industry or individual landowners — applications must come through a public partner

What the Money Can — and Can't — be Used For

Eligible Costs

- ✓ Roads & rail access
- ✓ Utility extensions
- ✓ Wetland mitigation
- ✓ Demolition
- ✓ Expansion; Remediation
- ✓ Land purchases

Not Eligible

- ✗ Consulting fees
- ✗ Legal or financial services fees
- ✗ Marketing the site
- ✗ Moveable equipment
- ✗ Routine site maintenance
- ✗ Any expenses occurring outside of the approved construction period

FastSites Selection Criteria

- ✓ Demand for the project's industry
- ✓ Strong performance measures
- ✓ Return of investment to the state
- ✓ Local and state matching funds
- ✓ Impact on distressed communities
- ✓ Public benefit & economic impact
- ✓ Overall site potential

\$500,000

Minimum award

\$25 Million

Maximum award

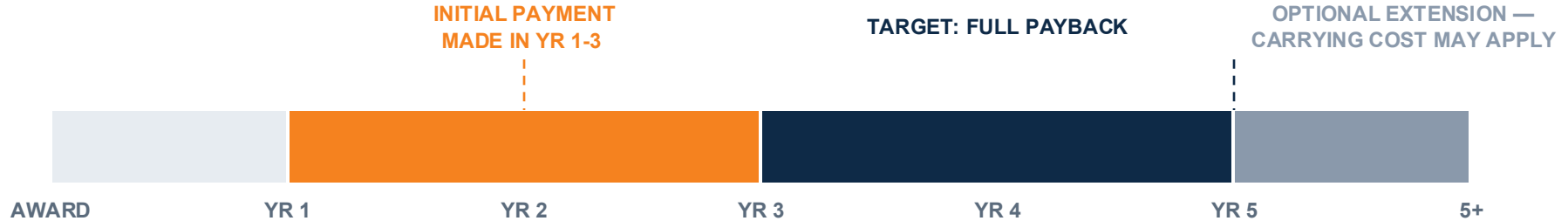
Prioritization goes to: Certified sites, leveraging of public-private partnerships, private equity, or other resources.

Awards under this program may be structured, in whole or in part, as a loan. Each award agreement shall specify the repayment terms applicable to the award on an annual basis and be entered into between Louisiana Economic Development and the owner(s) of the site receiving the investment.

Return of Investment – In Practice



Every FastSites award has to show a defined return to the state — but how that return is scheduled to pay back can look different for every project.



COMPETITIVE TARGET

Strong applications typically target payback within a 5-year timeline.

SECURED BY

Mortgages, corporate guarantees, value-add collateral, and other channels, among others.

NEGOTIATED IN THE CEA

Repayment terms are set annually and can be modified through CEA negotiations.

McLeod Business Park

Lafourche Parish • Along LA Highway 308



\$1.4M

FASTSITES INVESTMENT

102 Acres • Private development

HOW THE RETURN WORKS HERE

FastSites funding prepare McLeod's acreage, clearing and readying **raw land** so it can be built on. Main focus is construction of public roads, turning lanes, updated drainage systems, and utility extensions throughout the 102 acres of the business park. As lots are sold or leased, the state recovers its \$1.4M investment, dollar for dollar, until it's **fully repaid**.

Total Project Cost: \$7M → \$1.4M requested / \$5.6M private + parish match (80%). Repayment begins fall 2027. With full repayment forecasted for late 2031.

Central Port of Louisiana

Rapides Parish • Alexandria, LA



\$1.9M

FASTSITES INVESTMENT

71.8 acres • Port

HOW THE RETURN WORKS HERE

FastSites investment supports key component of larger 45-acre industrial park buildout that includes the construction of 80,000 sqft manufacturing building, 12 overhead cranes, and two 25,000 sqft warehouses - increasing manufacturing capacity for existing tenants and staging capacity into service sooner.

Total Project Cost: \$28.9M → \$1.9M Requested / \$27M port match (90%). Repayment: begins Dec. 2026. With full repayment forecasted for 2030.

Esperanza Business Park

St. Charles Parish • Judge Edward Dufresne Parkway, Luling, LA



\$10M

FASTSITES INVESTMENT

1,000+ acres opened • Private Development

HOW THE RETURN WORKS HERE

FastSites funds a two-mile-plus extension of Judge Edward Dufresne Parkway to LA 3127, plus utility infrastructure improvements, opening access to more than 1,000 acres of undeveloped commercial and industrial property. The park already sits near I-310, the Mississippi River, Union Pacific rail, and the Port of South Louisiana. Construction begins early 2027 and finishes by fall 2028.

Total Project Cost: \$24.5M → \$10M Requested / \$14.5M private + parish match (60%). Repayment: begins late 2028, with the full \$10M returned to the state by mid-2033.

Application Components



Everything you'll need before you submit, grouped into four parts

THE SITE

- Site location
- Target industry
- Project Timeline

THE FINANCIAL CASE

- Funding match identified (50%–80% of total request)
- Proposed Return to the Fund - Repayment schedule
- Economic benefit projection

SUPPORTING DOCUMENTATION

- Prior Due Diligence Reports
- Site Improvement Breakdown (scope, cost, timeline, engineering)
- Site Readiness
- Site Improvement Impact Statement

LETTERS OF SUPPORT

- State Legislators (Representative & Senator)
- Regional EDO (if not the applicant)

\$250

APPLICATION FEE

Due at submission

0.05%

LED STANDARD FEE

If awarded, up to \$15,000

PRIVATE LAND

TITLE POLICY

Applicant's responsibility

FastSites Program Timeline

Second Round, start to finish

*Program overview,
eligibility & how to apply*

*Final deadline for
Round Two
submissions*

Applicants notified; CEAs finalized

SEPT 18

FASTSITES WEBINAR

OCT 1

APPLICATIONS OPEN

DEC 1

APPLICATIONS CLOSE

DEC – JAN

APPLICATION REVIEW

Q1 2027

AWARD NOTIFICATIONS

• **YOU ARE HERE**

*Applications submitted online
via email - FastSites@la.gov*

*Reviewed by LED's internal committee and
third-party experts*

BEFORE WE GO TO Q&A

3 Things to Remember

1

\$200M FastSites Fund is ready to help sites become shovel ready across Louisiana.

2

Round 2 applications open October 1 and close December 1. Email FastSites@la.gov

3

You'll need a plan, a funding match, and a way to pay the state back.

The background of the slide is an aerial photograph of a city skyline at dusk. The sky is a deep blue, and the city lights are beginning to glow. The skyline includes several prominent buildings, such as a tall, dark skyscraper in the center-left and a cluster of buildings on the right. The foreground shows a mix of urban development, including parking lots, streets, and smaller commercial buildings.

Questions?



LOUISIANA

ECONOMIC DEVELOPMENT

Thank You!

Email: FastSites@la.gov

OPPORTUNITYLOUISIANA.COM/FASTSITES